Colonial

Third Quarter Results 2021

November 2021





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01	Highlights
02	Market Update
03	Operational performance
04	Financial performance
05	ESG Performance - Decarbonization
06	Reloading Growth & Value Creation

Conclusion & Outlook

07



PRESENTING MANAGEMENT TEAM



Pere Viñolas
Chief Executive Officer



Carmina Ganyet
Corporate Managing Director



Carlos Krohmer
Chief Corporate Development Officer



Return to solid growth through Prime Positioning

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Return to solid growth through Prime Positioning



SOLID FINANCIAL RESULTS

- > Group Net Profit of €184m, +€179m vs. previous year
- > Net Rental Income of €219m, +2.5% like-for-like (Paris +5.1% like for like)
- > Recurring EPS of €17.91cts, below the previous year due to Disposals & Renovation Program acceleration
- > Comparable recurring EPS of €23.99cts, +9% vs. previous year

STRONG PERFORMANCE IN OPERATIONS & ESG

- > Significant increase in letting volume, +71% vs the previous year
- > Office occupancy at resilient 93.4%
- > Strong rental Growth
 - +4% vs ERV 12/20 (+7% in Paris)
 - +7% release spread (+24% in Barcelona)
- > ESG 2021 Ratings with solid YoY momentum
 - GRESB Rating 94/100, #1 listed office Western Europe
 - Sustainalytics 2021 Rating at high end, Top 4% in Real Estate

CAPITAL RECYCLING WITH FLIGHT TO QUALITY

- > Successful Execution of tender offer Increased exposure of €1bn in Prime Paris
- > €1bn of liability management improving the debt profile & cost of financing
- > €500m of new debt issuance at SFL with historical low coupon of 0.5%
- > Strong Balance Sheet with LTV of 36.6% and €2,020m of liquidity

01 Highlights

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Solid results – back to growth through prime positioning

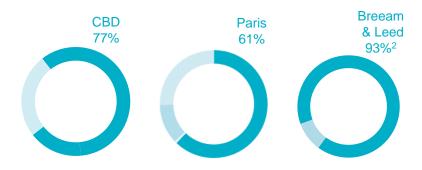
- > Net Rental Income with +2.5% like for like growth, Paris portfolio +5%
- > EPS decrease due to disposals & renovation program acceleration
- > Comparable EPS +9% vs previous year

Profit & Loss - €m	09/21	YoY
Gross Rental Income	€234m	+2% LFL
Net Rental Income	€219m	+2.5% LFL
Group Net Profit	€184m	+€179m
Recurring EPS	€17.91Cts/share	(19%)
Comparable Recurring EPS	€23.99Cts/share	+9%

Outstanding NRI like for like	09/21	YoY Var
Group like-for-like ¹	€219m	+2.5%
Paris like-for-like ¹		+5.1%
Madrid like-for-like ¹		+0.4%
Barcelona like-for-like ¹		(3.7%)

Outstanding GRI like for like	09/21	YoY
Group like-for-like ¹	€234m	+2%
Paris like-for-like ¹		+2%
Madrid like-for-like ¹		+1%
Barcelona like-for-like ¹		flat

Unparalleled Prime Positioning







Louvre-Saint-Honoré

Marceau

ionie







Velázquez Padilla



Miguel Ángel, 23

¹⁾ EPRA like-for-like variance based on EPRA BPR methodology

⁽²⁾ Office portfolio in operation with Leed & Breeam certificates

01 Highlights

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Solid operating performance underpinned by polarization trends

- > Letting volume of 117,680 sqm, +71% Year on Year
- > Exceptional letting volume in the third quarter, ongoing polarization towards prime
- > Rental prices with solid ERV growth, Paris with +7%

Solid Fundamentals	09/21
Volume of sq m signed	117,680
YoY Variance	+71%
EPRA Vacancy	6.6%
Office Collection Rate	100%
Total Collection Rate	98%

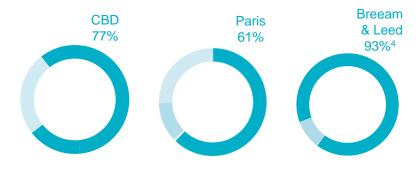
Capturing Rental Price Increases

Strong rontal growth1

Barcelona

Strong rental growth	+4%
Paris	+7%
Madrid	(1%) / +2%3
Barcelona	+2%
Double-digit release Spread ²	+7%
Paris	+2%
Madrid	+2%

Unparalleled Prime Positioning









Louvre-Saint-Honoré

. 40/

+24%

Marceau

ome



Campus Méndez Álvaro

Velázquez Padilla



Miguel Ángel, 23

¹⁾ Rental prices signed vs ERV 12/20

⁽²⁾ Rental prices signed vs previous rents

⁽³⁾ Excluding 1 large contract in Madrid

⁽⁴⁾ Office portfolio in operation with Leed & Breeam certificates



Scarcity in Prime Product

02 Market

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Rental Markets - Scarcity of High Quality Product in CBD

- > Grade A product in CBD with limited vacancy across markets
- > Increased polarization in take-up: preference for grade A assets in central locations
- > Paris CBD with take-up back at pre-covid levels



8%

PRIME YIELDS (1)

Prime yield

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Record Investment volume: €1,415m 2021 YTD

HIGHLIGHTS

Investment market - Prime Product in the CBD with strong valuation levels

400bp

SPREAD VS 10Y BOND



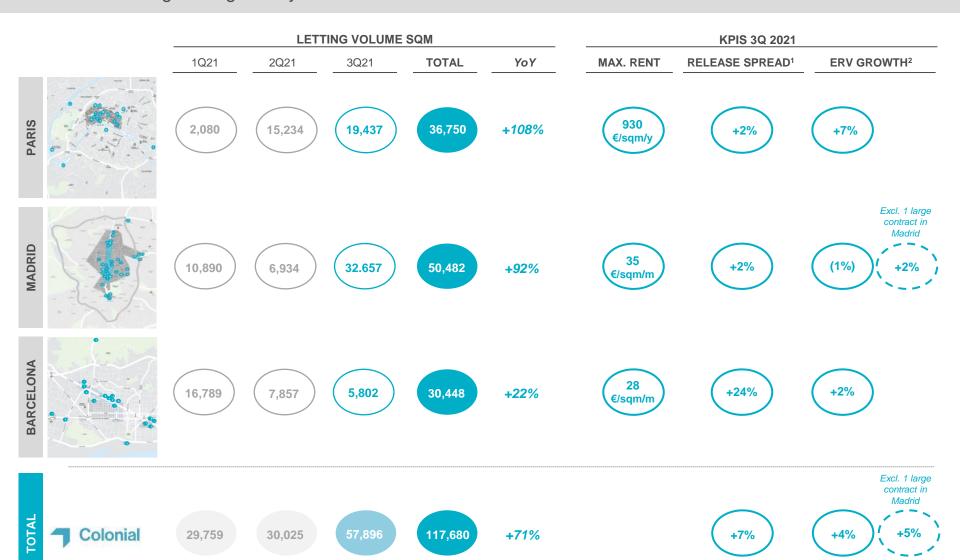
⁽¹⁾ Market consultants in Spain report gross yields and in France they report net yields 10 year Bond as of 30 September 2021



Strong operating performance underpinned by polarization trends

Operational performanceOutstanding leasing activity in Q3 2021





⁽¹⁾ Rental prices signed vs previous rents

²⁾ Signed rents vs 12/20 ERV (new lettings & renewals)

⁽³⁾ Maturity until expiry of the contract

⁽⁴⁾ Financial vacancy calculated according to EPRA methodology – Office Portfolio

03 Operational performance



Letting activity with outstanding volume in Q3 2021

- > Colonial with strong letting activity, +71% on previous year (+117% in economic terms)
- > Acceleration in Q3 doubling the letting volume of the two previous quarters
- > Letting activity focused on CBD assets with high Eco-efficiency Standards

LETTING ACTIVITY REMAINS SOLID IN 3Q 2021

SQM SIGNED LETTING PERFORMANCE 117,680 Renewals & Revisions 57,896 4Q **CBD** Paris 7ème **79%** 3Q CBD & 30,025 Paris 7ème 2Q 29,759 1Q New Lettings 2020 2021 # contracts 49 83 GRI SECURED 1 Carbon Footprint² €m Breeam 52.6 Outstanding Breeam 89% 6 Excellent +117% Breeam. **Energy** KgCO2e/ **Certificates** sqm 24.2 Breeam Very Good 3Q 20 3Q 21

⁽¹⁾ Annualized figures of signed contracts

²⁾ GHG Intensity of Scope 1 + 2 Market Based

03 Operational performance

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Grade A CBD capturing market take-up due to polarization trend

PARIS

Letting volume - sqm

36,750 Total 36,750 Thereof CBD & 7ieme



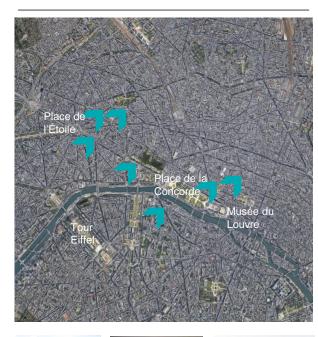
Letting volume - sqm

50,482 Total 34,689 **Thereof CBD**



Letting volume - sqm

30,448 Total 25,296 Thereof CBD & 22@







Washington Plaza



8,651 sqm let

7,106 sqm let



13,699 sqm let

#Cloud



11,475 sqm let



6,793 sqm let



2,693 sqm let



11,672 sqm let 8,076 sqm let





1,449 sqm let

Operational performanceRental growth remains solid

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- > ERV growths of +4%, Paris outstanding with +7%
- > Releases Spreads at 7%, Barcelona outstanding with +24%
- > Contract portfolio best positioned to capture momentum in indexation & ERV Growth

SOLID INCREASE IN RENTAL PRICES



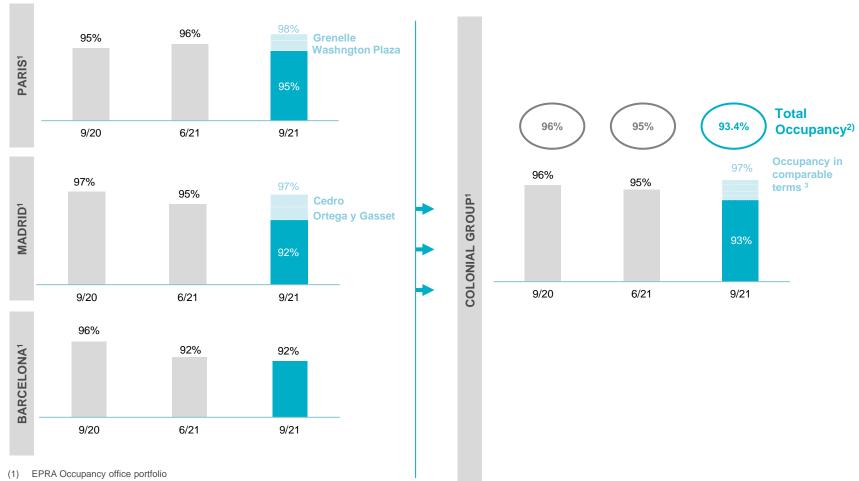
- (1) Signed rents vs 12/20 ERV (new lettings & renewals)
- (2) Signed rents vs previous contracts (renewals)

Operational performance Resilient occupancy profile

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- > Office portfolio occupancy at resilient 93.4% level
- > 97% occupancy in comparable terms (excluding entry into operation of renovation program)
- > Paris strongest market with 95% occupancy (98% in comparable terms)

EPRA OCCUPANCY



⁽²⁾ EPRA Occupancy including all uses

⁽³⁾ Occupancy in comparable terms = occupancy excluding impact of entry into operation of renovation program

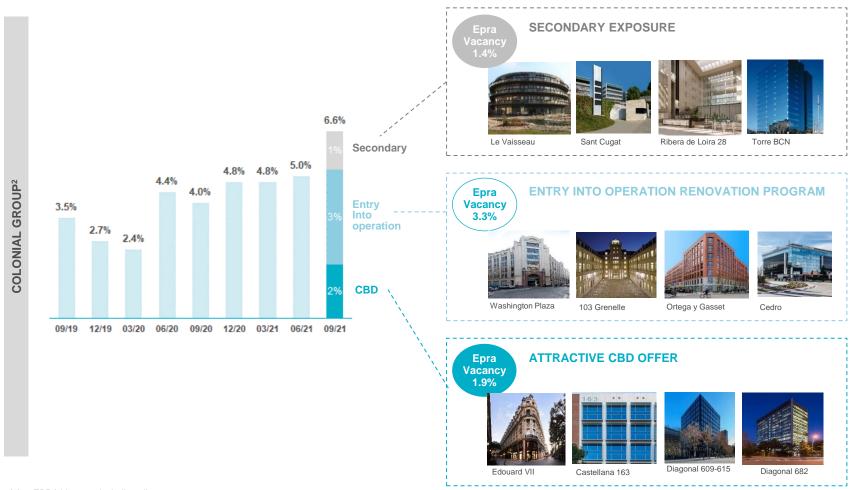
03 Operational performance



Solid occupancy profile: Reversion potential from renovation & scarcity in CBD

- > Total vacancy remains at levels of 6.6%
- > 3.3% due to entries into operation and 1.4% residual secondary exposure
- > Vacancy of like for like CBD portfolio below 2%

EPRA VACANCY





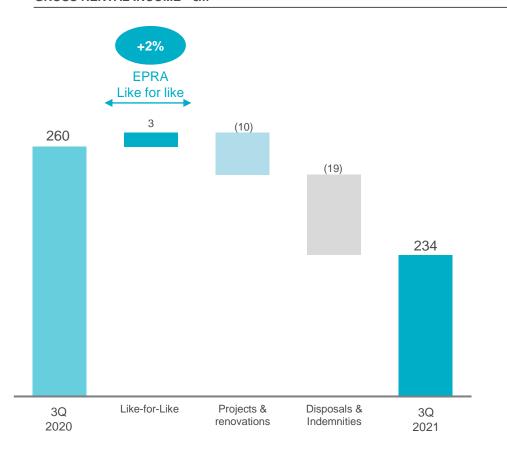
Solid financials enhanced by recovery in Paris CBD

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Gross Rental Income +2% like for like

- > Gross Rental Income +2% like for like
- > GRI increase fully rental price driven (Madrid outstanding with +3%)
- > Contract portfolio best positioned to capture momentum in indexation & ERV Growth

GROSS RENTAL INCOME - €m



SOLID EPRA LIKE-FOR-LIKE VARIANCE **EPRA like-Price** Volume for-like¹ +2% +2.3% (0.7%)**PARIS** +1.9% +0.5% MADRID +2.9% (2.3%)BCN



Net Rental Income at +2.5% like for like

- > Net Rental Income +2.5% like for like
- > Paris with +5% Net Rental Income
- > Strong Paris performance offsetting temporary correction in Barcelona

LIKE-FOR-LIKE VARIANCE¹ - NRI

LFL IN NET RENTAL INCOME FURTHER STRENGTHENED

	Gross Rental Income	Net Rental Income
TOTAL	+2%	+2.5%
PARIS	+2%	+5%
MADRID	+1%	+0.4%
BCN	0%	(3.7%)

NET RENTAL INCOME - LIKE-FOR-LIKE OF +2.5%

- > Paris total portfolio with a significant increase of +5% like-for-like in Net Rental Income
 - Offices at +3% like for like
 - Additional positive like for like driven by reopening of Hotel Indigo

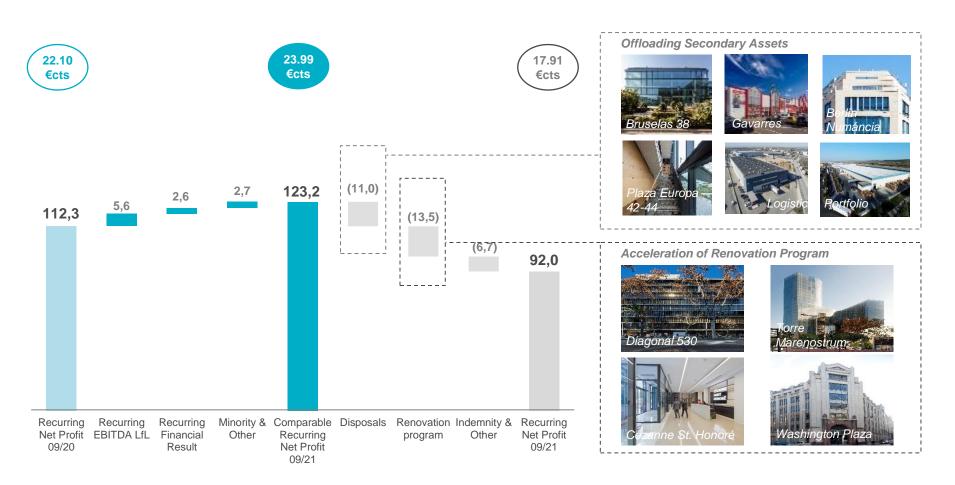
¹ Like-for-like variance calculation based on EPRA best practice methodology



Comparable EPS stable – flight to quality & reloading growth

- > EPS decrease mainly due to disposals, acceleration of renovation program and indemnities in previous year
- > Comparable Recurring EPS of 23.99 €cts/share, +9% vs. previous year level
- > Disposals of non-core reloading growth through capital recycling

RECURRING EARNINGS - VARIANCE ANALYSIS



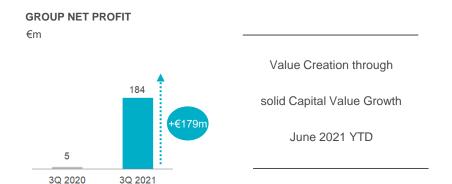
Solid profitability with enhanced quality

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- > Group Net Profit of €184m, +€179m
- > Recurring Profit impacted by disposals & renovation program acceleration
- > Comparable Recurring EPS of 23.99 €cts/share, +9% vs previous year level

PROFIT & LOSS ACCOUNT

Results analysis - €m	3Q 2021	3Q 2020
Gross Rents	234	260
Recurring EBITDA	186	213
Recurring financial result	(62)	(64)
Income tax expense & others - recurring	(9)	(11)
Minority interests - recurring	(23)	(26)
Recurring Earnings	92	112
Asset revaluation & Capital Gains	146	(104)
Non-recurring financial result & MTM	(30)	(9)
Income tax & others - non-recurring	(15)	3
Minority interests - non-recurring	(9)	3
Profit attributable to the Group	184	5
Recurring Earnings - €m	92	112
Nosh (mm)	513.6	508.1
EPS recurring - Cts€/share	17.91	22.10





O2 Third Quarter Results 2021 Improving Group's debt positioning



- > Improved debt profile through successful liability management
- > Issuance of more than €1,125m bonds in Spain and France with high oversubscription
- > Issuances at 0.75% and 0.50% coupon, the lowest coupons in the history of the Colonial Group

Successful Liability Management of more than €1.0bn

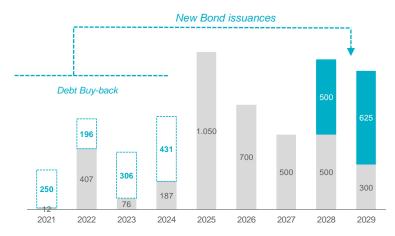
Buy-back of more than €1.0bn debt with an average cost of c. 2.0%

- 1. Colonial: Repurchase of €612m bonds maturing in 2023 & 2024
- 2. SFL: repurchase of €446m bonds and loans maturing in 2021 & 2022

€1.1bn new bond issuances

- 1. Colonial €625m issuance in bond market in June/July 2021
 - > 8-year bond maturing in 2029
 - > Fixed coupon of 0.75%
- > Strong demand with 3x oversubscription lead by Institutional investors
- 2. SFL €500m issuance in bond market in October 2021
 - > 7-year bond maturing in 2028
 - > Fixed coupon of 0.50%
 - > Strong demand with 2x oversubscription lead by Institutional investors

Improved Debt Profile



Maturities excluding ECPs due in 2021 of €235m



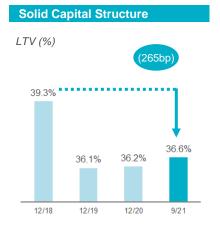
O4 Financial performanceSolid Capital Structure

Colonial

- > Improved debt profile through successful liability management
- > Significant Cost of Debt reduction reaching 1.4%
- > Solid capital structure with LTV of 36.6%

STREGNHTHENED BALANCE SHEET





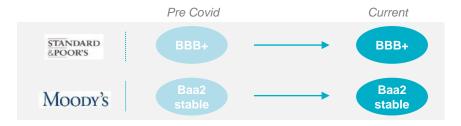
Liquidity	
Cash	€180m
Undrawn balances	€1,840m
Total	€2,020m

Financial Policy				
Investment Grade Rating				
LTV range	36-40%			
ICR	> 2.5x			

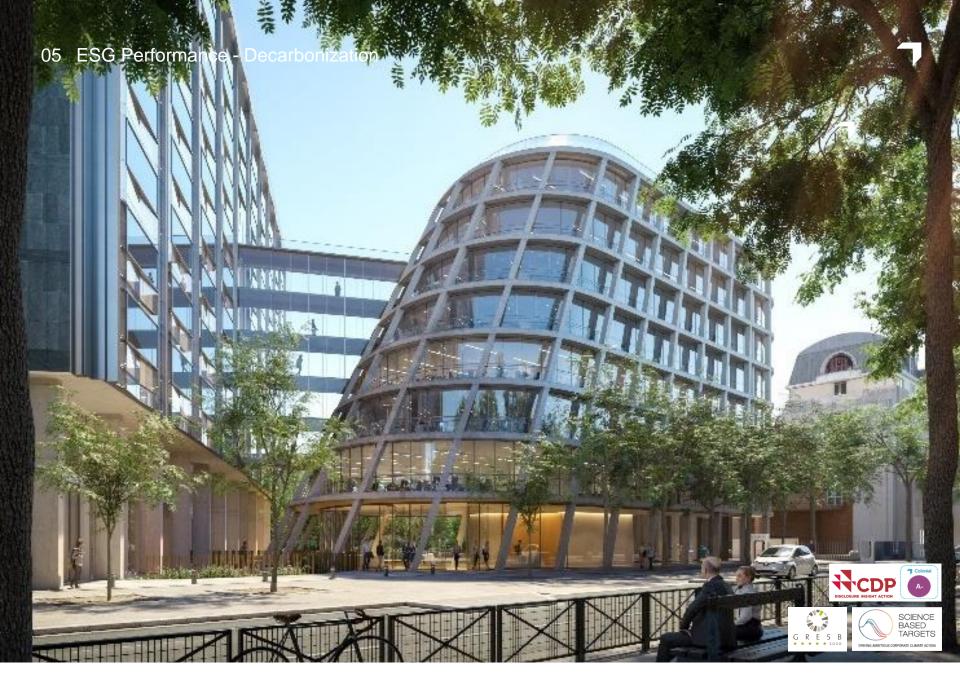
IMPROVED FUNDING OF THE GROUP

- 1. Debt reduction through capital recycling
- 2. Strong liquidity position with €2,020m as of Q3 2021
- 3. Improved maturity of Group's debt through Liability management
- 4. Strengthened capital structure with 36.6% LTV
- Solid capital structure in the prudent LTV range of guidance even after dividend payment and tender-offer execution

Strong Ratings confirmed

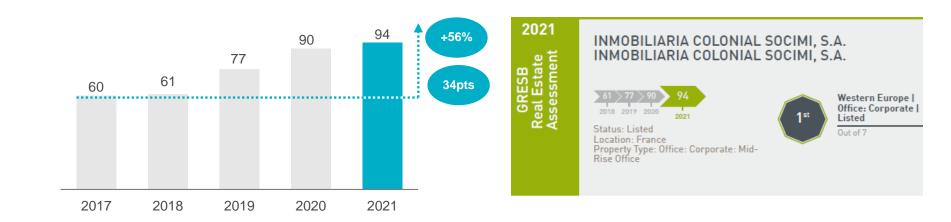


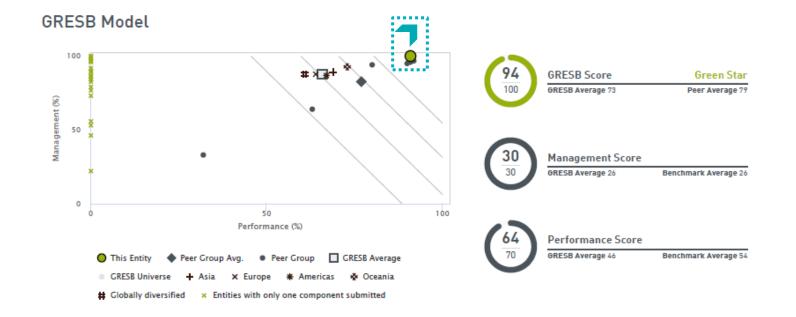
⁽¹⁾ GAV 12/20 Office portfolio. Barcelona CBD, includes the assets in the 22 @ market segment



Acceleration of the decarbonization strategy

Continuous Improvement on GRESB Performance – Standing Investments Benchmark







INMOBILIARIA COLONIAL SOCIMI, S.A. INMOBILIARIA COLONIAL SOCIMI, S.A. INMOBILIARIA COLONIAL SOCIMI, S.A. Status: Listed Location: Spain Property Type: Office: Corporate: Mid-Rise Office Rise Office Rise Office Out of 9 GRESB Development Benchmark Report Corporate: Mid-Rise Out of 9 GRESB Development Benchmark Report



Non Financial Highlights - ESG Sustainalytics Rating 2021 Results



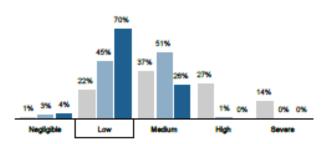
- > Sustainalytics 2021 Rating at high end, Top 4% in Real Estate
- > Colonial among top international peers, maintaining its high scoring
- > Colonial with strong management of ESG issues

Low Risk assessment for 2021 Sustainalytics Rating



Colonial rating vs peers





Key Aspects highlighted on Sustainalytics Assessment

ENVIRONMENTAL:

"Colonial has a strong climate change risk management programme. It integrates both physical and transition climate change risks into its regular risk assessments and strategies, which are overseen by its ESG Committee."

SOCIAL:

"Colonial demonstrates a strong human capital development programme. The company has comprehensive initiatives to retain its employees and the Colonial Training Plan provides for opportunities to evaluate and improve skills for employee."

GOVERNANCE:

"The company is noted for showing particular strength in its ownership structure/shareholder rights and its stakeholder governance.

Overall, we rate the company's corporate governance management as strong."



Superior growth & returns through prime positioning





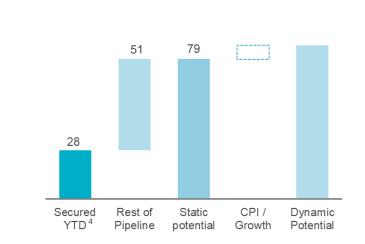
STRONG GROWTH POTENTIAL IN RENTS & VALUE

- 1 Project Pipeline with significant cash flow & value growth potential
- 2 Renovation Program with strong reversion in rents & value
- 3 Prime Contract Portfolio to capture ERV growth & indexation momentum
- 4 Capital Recycling & Acquisitions to enhance growth profile
- 5 Investment markets with enhanced momentum for Prime



- 1 Project Pipeline with significant cash flow & value growth potential
- > Around €80m of additional rents to flow into the recurring P/L
- > YTD more than €28m of secured rents through solid pre-let performance
- > Prime Project pipeline delivery on track

Pro	ject	City	% Group	Delivery	GLA (sqm)	Total ¹ Cost €m	Yield on Cost
1	Diagonal 525	Barcelona CBD	100%	Delivered	5,706	41	≈ 5%
2	83 Marceau	Paris CBD	98%	Delivered	9,600	154	5.5- 6.0%
3	Miguel Angel 23	Madrid CBD	100%	1H 22	8,204	66	5- 6%
4	Velazquez 86D	Madrid CBD	100%	1H 22	16,164	116	6- 7%
5	Biome	Paris City Center	98%	2H 22	24,500	283	≈ 5%
6	Sagasta 27	Madrid CBD	100%	2H 22	4,896	23	6- 7%
7	Plaza Europa 34	Barcelona	50%	1H 23	14,306	42	≈ 7%
8	Mendez Alvaro Campus	Madrid CBD South	100%	1H 2024	89,872	323	7- 8%
9	Louvré SaintHonoré Prime Commercial	Paris CBD	98%	2024	16,000	215	7- 8%
то	TOTAL PIPELINE 189,248 1,264 6- 7%				189,248		









¹ Total Cost Finished Product= Acquisition Cost/Asset Value pre Project + total Capex to be invested

Pending	Capex ²	-	€m

GRI³ Path to reversion - €m

	2021 to go	32-37
	2022	131-135
	2023	123-132
	Total Pending Capex	287-305
	Thereof Spain	184-194
	Thereof France	103-111

² Pending Capex as of 31/09/21

³ Topped-Up passing GRI

⁴ Out of the €28m secured YTD, €2m correspond to Diagonal 525, already delivered & in operation, and therefore are already part of the Group passing rents as 09/21



- 2 Renovation Program with strong reversion in rents & value
- > Cash Flow & Value upside through created ERV uplifts % created yield compression
- > Solid delivery with €22m of annualized rents secured YTD
- > Additional passing GRI of €34-36m going forward up to €44-46m

RENOVATION PROGRAM

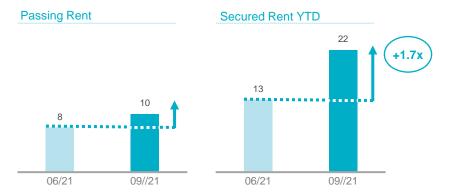
110,000 sqm of GLA & €1.0bn GAV

Renovation Program with circa €75m capex of which €33m invested YTD

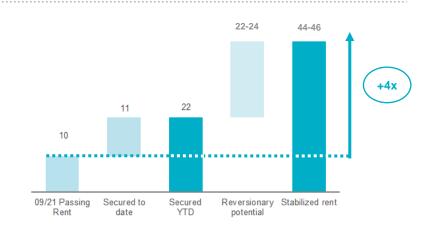
Value Creation Potential: €170m - €200m



SIGNIFICANT GRI REVERSION WITH VALUE CREATION POTENTIAL



Strong Reversionary Potential On GRI - €M





- 3 Prime Contract Portfolio to capture rental growth & indexation momentum
- > Ongoing delivery of solid release spreads
- > Contract portfolio with strong reversionary potential: passing rents below ERVs
- > Contract portfolio best positioned to capture momentum in indexation

GRI GROWTH TROUGH REVERSION IN RENTAL PRICES HIGH END RENTS THROUGH PRIME POSITIONING Strong delivery on Release Spreads 2021 YTD Maximum ERVs signed 2021 YTD Release Spread Potential Barcelona Portfolio Madrid Portfolio Paris Portfolio captured1 Reversion in Rent €28 /sq m/m €35 /sq m/m €930 /sq m/y 2021 YTD 06/20212 +24% **BARCELONA** +6% +2% **MADRID PARIS** GRDF Contract Portfolio best positioned **ALLEN & OVERY** Cartier NETFLIX

abertis

BCG

to capture indexation momentum

Goldman

COTY

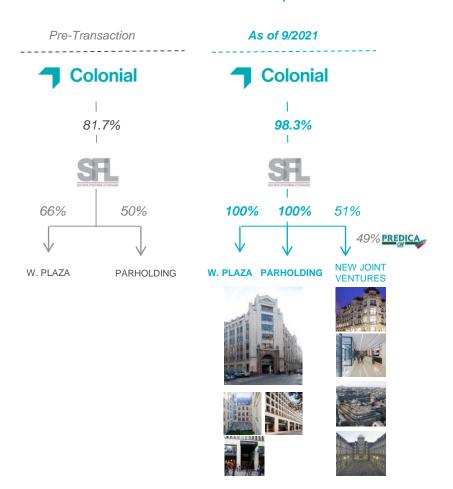
¹⁾ New rents signed vs previous

²⁾ Market rents vs current passing rents as of 06/21

- 4 Capital Recycling & Acquisitions to enhance growth profile
- > Transaction successfully completed. Colonial's stake on SFL increased up to 98.3%
- > Acquisition of circa €1bn¹ additional exposure in Prime Assets in Paris at NDV
- > Increased exposure to value-accretive Paris Flagship Projects

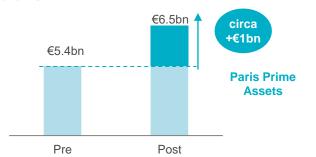
SFL TRANSACTION SUCCESSFULLY COMPLETED

Colonial's stake in SFL increases up to 98.3%.



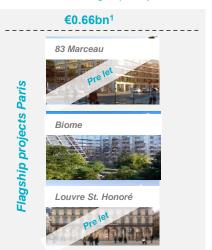
ACQUISITION OF PRIME PARIS ASSETS AT 12/12 NDV

GAV in attributable terms



ENHANCEMENT OF PARIS PROJECT EXPOSURE

Increased exposure to value-accretive Paris Flagship Projects



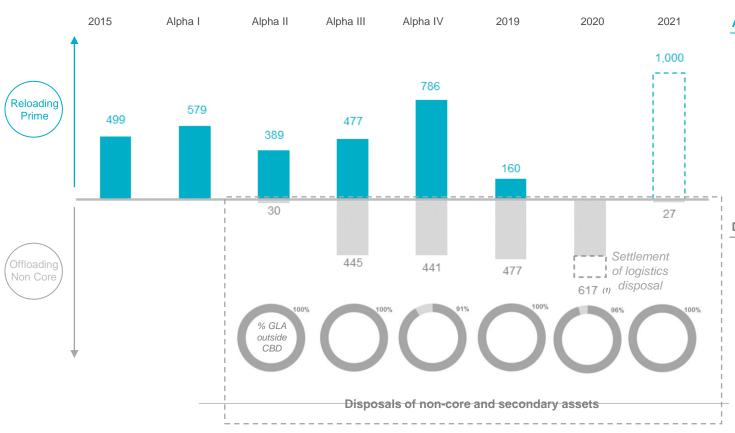




Colonial

- 4 Capital Recycling & Acquisitions to enhance growth profile
- > Ongoing flight to quality through active portfolio management
- > Disposals of more than €1.8bn of mature and/ or non-core product
- > Acquisitions of more than €3.9bn of assets reloading the Prime Exposure & Alpha VI (€1bn)

ONGOING FLIGHT TO QUALITY THROUGH ACTIVE CAPITAL ALLOCATION



ACQUISITIONS OF €2.9bn OF PRIME

- 1. Prioritize opportunities in prime
- Enhance exposure to high quality offices direct or indirectly
- Maintain capital allocation discipline

DISPOSALS OF €1.8bn OF NON CORE

- 1. Non Core Product
- 2. Secondary and Mature Offices
- 3. Prices at premium to GAV

06 Reloading Growth & Value Creation

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- 4 Strong Growth Profile through internal & external drivers
- > Prime Project Pipeline with significant value creation potential
- > Renovation Program with important GRI & value reversion
- > Colonial best positioned to capture indexation momentum & ERV growth

FLIGHT TO QUALITY & CAPITAL RECYCLING ...

2020/21 - Consolidating Flight to Quality

- 1. Managing Covid Impacts 2020/21
- 2. Completing the Disposal Program
- 3. Strengthening the balance sheet
- 4. Executing Alpha VI

2021/22 - Reloading Growth

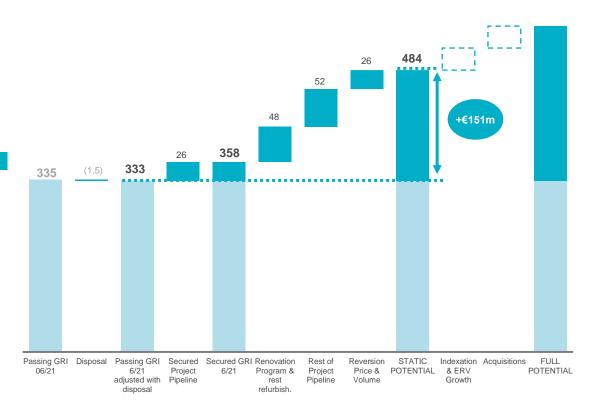
- 1. Capturing value & rents on the Project Pipeline
- 2. Reloading the Renovation Program
- 3. Opportunistic acquisitions going forward
- 4. EPS & Value growth from 2022 onwards

... RELOADING GROWTH

GRI¹ Growth Profile €m

ORGANIC STATIC REVERSION

INDEXATION, ERV GROWTH & ACQUISITIONS

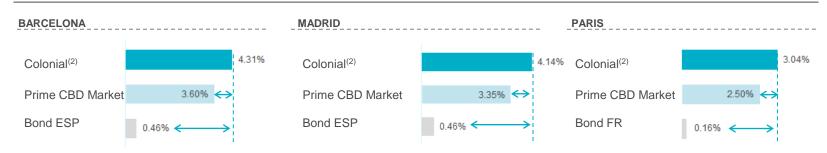


06 Reloading Growth & Value Creation



- 5 Investment markets with enhanced momentum for Prime
 - > Colonial portfolio with additional potential for yield compression
 - > Prime market yields & scarcity value as driver
 - > Prime Yields at very attractive spreads compared to reference rates

VALUATION YIELDS (1)



SPREAD VALUATION YIELDS (1)



CAPITAL VALUE - €/sq m



⁽¹⁾ Market consultants in Spain report gross yields and in France they report net yields

(2) Portfolio in operation (3) According to JLL







STRONG RESULTS ENHANCED BY POLARIZTION TOWARDS PRIME

- > Group Net Profit of €184m, +€119m vs. previous year
- > Net Rental Income of €219m, +2.5% like-for-like
- > Significant increase in letting volume, +71% vs the previous year
- > Positive momentum on renovation program driven by Paris portfolio
- > Delivery on Rental Growth: double digit release spreads & ERV increases

SOLID GROWTH PROFILE THROUGH INTERNAL & EXTERNAL DRIVERS

- > Full impact of SFL acquisition from September 9 onwards
- > Project Pipeline with significant cash flow & value growth potential
- > Renovation Program with strong reversion in rents & value
- > Contract portfolio with strong reversionary potential: passing rents below ERVs
- > Colonial best positioned to capture indexation momentum & ERV growth
- > Further growth through Capital Recycling & Acquisitions

OUTLOOK & GUIDANCE

- > Polarization trend in demand & scarce supply of Grade A in CBD
- > Rental markets with some delay in recovery in line with macro trend
- > Investment markets with strong momentum for Prime CBD assets
- > Guidance 2021 & 2022
 - Recurring EPS 2021: around €23Cts per share
 - Confirmation of annual DPS growth
 - Recurring EPS 2022: €27-29Cts per share



T Colonial

Project pipeline – significant value creation potential going forward

- > Prime Project pipeline delivery on track
- > 2 out of 9 projects already delivered in 2021
- > Significant capital value creation potential to be crystalized

Pro	ject	City	% Group	Delivery	GLA (sqm)	Total ¹ Cost €m	Yield on Cost
1	Diagonal 525	Barcelona CBD	100%	Delivered	5,706	41	≈ 5%
2	83 Marceau	Paris CBD	98%	Delivered	9,600	154	5.5- 6.0%
3	Miguel Angel 23	Madrid CBD	100%	1H 22	8,204	66	5- 6%
4	Velazquez 86D	Madrid CBD	100%	1H 22	16,164	116	6- 7%
5	Biome	Paris City Center	98%	2H 22	24,500	283	≈ 5%
6	Sagasta 27	Madrid CBD	100%	2H 22	4,896	23	6- 7%
7	Plaza Europa 34	Barcelona	50%	1H 23	14,306	42	≈ 7%
8	Mendez Alvaro Campus	Madrid CBD South	100%	1H 2024	89,872	323	7- 8%
9	Louvré SaintHonoré Prime Commercial	Paris CBD	98%	2024	16,000	215	7- 8%
ТО	TOTAL PIPELINE				189,248	1,264	6- 7%



Total Cost 1 Curent Value 12/20 2 Curent Value 09/21 Stabilized Value 4

- > Significant value creation potential
- > Delivery well balanced

Value creation potential - €bn

- 2 Projects already delivered in 2021
- 4 Projects in 2022
- 3 Projects in 2023/24

¹ Total Cost Finished Product= Acquisition Cost/Asset Value pre Project + total Capex to be invested

² GAV 12/20 + Pending Capex as of 31/12/20

³ GAV 06/21 + Capex incurred 9/21 YTD + Pending Capex as of 30/09/21

⁴ Stabilized Rent capitalized at estimated exit yield

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Renovation Program with strong reversion

- > Solid delivery YTD with €22 m of annualized GRI secured YTD
- > Renovation Program with additional rent reversion of €34-36m
- > 110,000 sgm of GLA with €1.0bn of GAV with strong value creation upside

RENOVATION PROGRAM

110,000 sqm of GLA & €1.0bn GAV

Renovation Program with circa €75m capex of which €33m invested YTD

Value Creation Potential: €170m - €200m

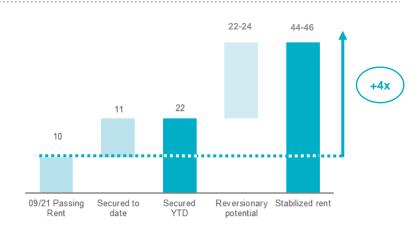


¹ Stabilized Yield = Stabilized GRI post renovation program execution / (GAV 12/20 + Pending Capex) All figures in Group Consolidated terms

SIGNIFICANT GRI REVERSION WITH VALUE CREATION POTENTIAL



Strong Reversionary Potential On GRI - €M



Rental Price levels remain solid during

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RELEASE SPREAD¹

GROWTH ON SIGNED RENTS²

Washington Plaza



Diagonal 682



Diagonal 409



Washington Plaza



Génova, 17



103 Grenelle



Diagonal, 609



Illacuna



Génova 17



José Abascal 45



Recoletos 27



Via Augusta



Cézanne Saint-Honoré



Castellana 52



Diagonal 197



Cézanne Saint-Honoré



Washington Plaza



José Abascal 56



- Signed rents vs previous contracts (renewals) Signed rents vs 12/20 ERV (new lettings & renewals)

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Investment markets for prime product remain active

- > Paris CBD an attractive target for International Investors
- > Pricing above appraisals for Core product in CBD

	1, François 1er (3Q 2021)	CBD	€84m	3,400 sqm	2.20% Yield
PARIS	Théodore (2Q 2021)	CBD	€80m	3,400 sqm	2.48% Yield
	59 Haussmann (3Q 2021)	CBD	€237m	10,800 sqm	2.50% Yield
	10, Solferino (2Q 2021)	CBD	€125m	4,250 sqm	€35,000/sqm
	16, avenue George V (1Q 2021)	CBD	€151m	5,000 sqm	2.70% Yield
	17 avenue Hoche (1Q 2021)	CBD	€80m	2,300 sqm	2.75% Yield

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Investment markets for prime product remain active

> Barcelona leading the investment market in Spain – specially in the 22@ district

	and the same	Tanger, 36 (3Q 2021)	22@	€280m	8,415sqm	€7,976/sqm
		Project Sea (2Q 2021) *Includes 2 buildings	22@	€180m	27,000 sqm	€6,667/sqm
BARCELONA 22@		Glories Centre (2Q 2021) *Commercial component	22@	€120m	21,500 sqm	€5,581/sqm
		Diagonal 123 (2Q 2021)	22@	€55m	10,170 sqm	€5,408/sqm
		193 Pallars (2Q 2021)	22@	€70m	13,000 sqm	€5,385/sqm



Investment markets for prime product remain active

> Investor appetite with increased momentum for Prime in Madrid

MADRID	Goya, 1 3Q 2021 *Commercial component	CBD	€35m	1,850m	€18,919/sqm
	Castellana 42 3Q 2021	CBD	€54m	4,500m	€12,000/sqm
	Francisco Gervás, 10 (1Q 2021)	CBD	€70m	8,000 sqm	€8,750/sqm
	Principe de Vergara 108 (1Q 2021)	City Center	€50m	7,143 sqm	€7,000/sqm

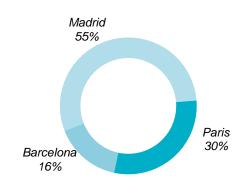


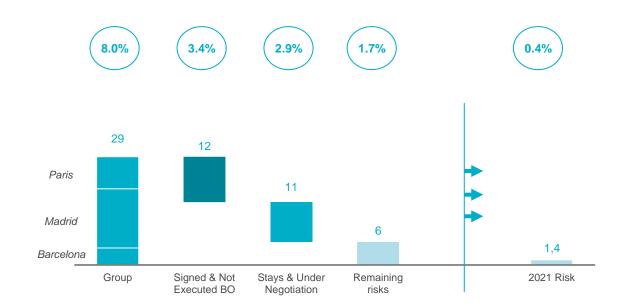
CONTRACT PORTFOLIO 2021 MATURITIES – DELIVERY YTD ON TRACK

2021 MATURITIES - MIX

2021 MATURITIES BREAKDOWN

% on annualized Group GRI





A solid capital structure

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- > Long-term financing profile with extended debt maturities
- > €2.0bn of liquidity covering debt maturities until 2025
- > A solid financial structure with competitive financing costs

Extension of Debt Maturities

Bond issuance Spain: 2023/24 ---> 2029

Maturity profile of debt facilities - €bn



Debt dues in €m

[] Undrawn facilities in €m

A Solid Financial Structure

	31/12/2020	30/06/2021	30/09/2021
Net Debt	€4,582m	€4,389m	€4,645m
LTV	36.2%	34.6%	36.6%
Drawn Facilities	€0m	€0m	€0m
Unutilized Facilities	<u>€2,040m</u>	<u>€2,040m</u>	<u>€1,840m</u>
Total Facilities	€2,040m	€2,040m	€1,840m
Cash	<u>€269m</u>	<u>€398m</u>	<u>€180m</u>
Liquidity	€2,309m	€2,438m	€2,020m
Debt Maturity Group	5.2 years	5.2 years	5.0 years
Non-Mortgage debt	94%	94%	98,4%
Cost of Debt Group	1.70%	1.69%	1.39%

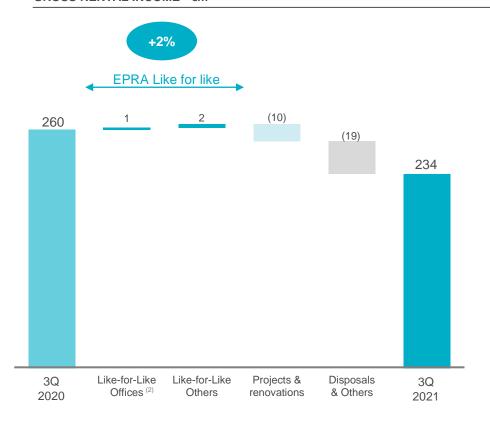
⁽¹⁾ Proforma including Liability Management, dividend pay-out and SFL transaction

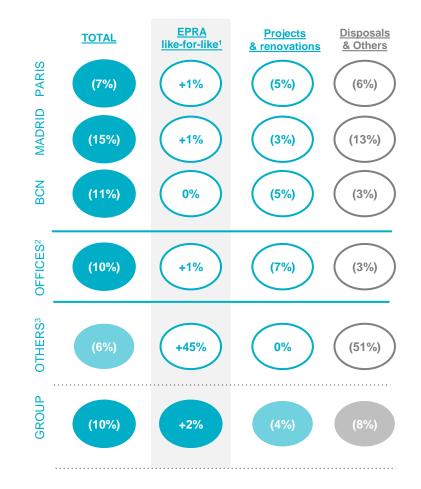
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Top line stable in like for like terms

- > Gross Rental Income +2.5% like for like
- > Paris and Madrid Offices rental price like for like variance at +1%
- > Barcelona portfolio flat

GROSS RENTAL INCOME - €m

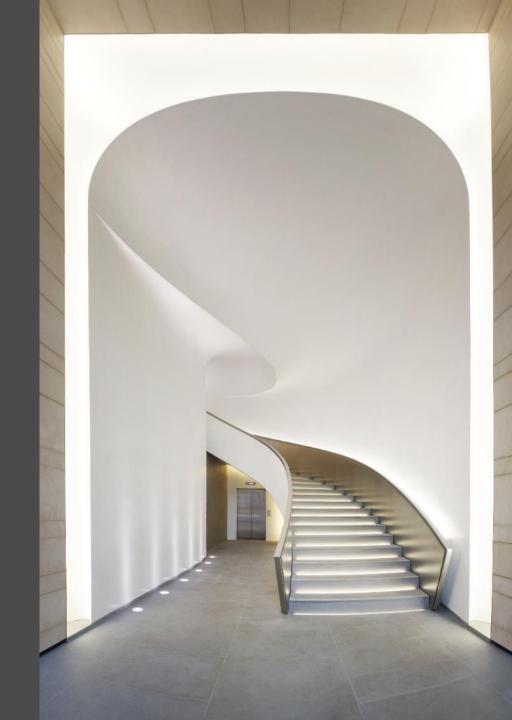




- 1) Like-for-like calculated following EPRA BPR recommendations
- 2) Office Portfolio including Retail Prime CBD of Galeries des Champs Elysées and Pedralbes Cente
- 3) Logistic Portfolio, Axiare Retail Secondary and Hotel Indigo in Paris

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