Colonial

First-Half Results 2018

July 2018





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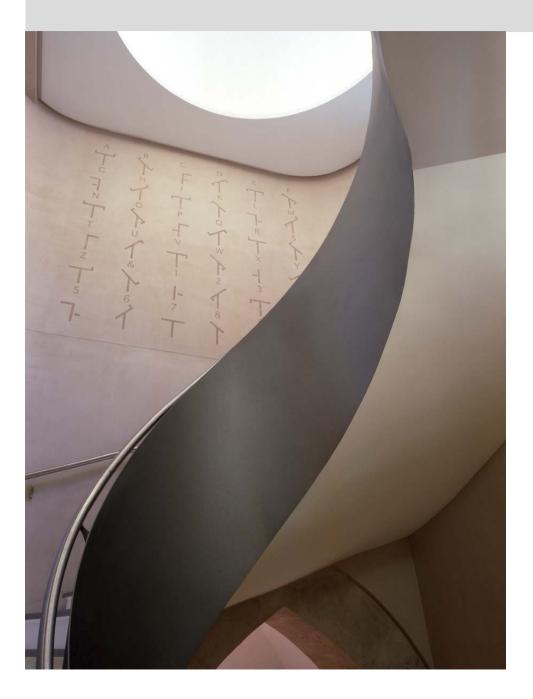
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- 01 Highlights
- 02 Market
- 03 Operational performance
- 04 Financial performance
- 05 Growth drivers
- 06 Conclusion

PRESENTING MANAGEMENT TEAM



Pere Viñolas Chief Executive Officer



Carmina Ganyet
Corporate Managing Director



Carlos Krohmer
Chief Corporate Development Officer



Accelerating the Business Plan



Financial Results

Operational Performance

Acquisitions

M & A

+15% TSR¹

97,000 sqm let

Strong Rental Growth

€517m

Alpha III & Diagonal 525 Merger & Integration

axiare

New Equity

Debt Optimization

First opening in Barcelona

Appointment of Chief Human Resources Officer

Issuance of 19m of new Colonial shares

13% of Axiare

€1,150m Bonds issued €375m Liability Management





Begoña Muñoz



01 Highlights 1H 2018Accelerating the Business Plan





OUTSTANDING FINANCIAL RESULTS

- > Total Shareholder Return: +15% YoY
- > EPRA NAV of 9.11€/share: +13% YoY
- > Gross Asset Value, +10% like-for-like
- > Net Rental Income, +7% like-for-like
- > Recurring earnings, +12%
- > Net Profit of €254m

STRONG OPERATIONAL PERFORMANCE

- > More than 97,000 sq m let in 1H 2018
- > Very healthy vacancy levels at 5%
- > Strong growth in rental prices double-digit release spreads
 - √ Capturing market rental growth
 - √ GRI increase price driven
 - √ Capital Value Growth price driven

PROFITABLE GROWTH ACCELERATING

- > Axiare transaction completed
- > Solid top line driving bottom-line results
- > Best-positioned portfolio for future growth
- > Confident outlook on real estate markets

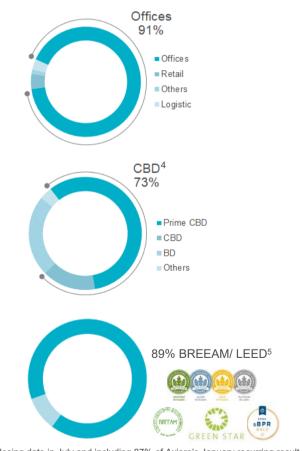
01 Highlights 1H 2018Solid top line growth driving results

Colonial

- > Total Shareholder Return of +15% YoY
- > Outstanding NRI & GAV like-for-like growth
- > Top & Bottom-line performance driven by rental price increases

Return - € per share	1H 2018	YoY Var
TOTAL SHAREHOLDER RETURN		+15%
EPRA NAV per share	9.11	+13%
FFO adjusted per share ^{1 2}	0.11	+13%
EPS Recurring adjusted ²	0.11	+7%
Profit & Loss - €m	1H 2018	YoY Var
Gross Rental Income	€170m	+21%
Recurring Net Profit	€41m	+12%
Top-line Growth – Net Rental Income	1H 2018	YoY Var
Group like-for-like ³	€154m	+7%
Madrid like-for-like ³		+10%
Barcelona like-for-like ³		+5%
Paris like-for-like ³		+6%
Capital Value Growth (GAV)	1H 2018	YoY Var
Group like-for-like	€11,190m	+10%
Madrid like-for-like		+10%
Barcelona like-for-like		+10%
Paris like-for-like		+10%

BUSINESS MIX - GAV GROUP



- (1) Adjusted recurring Net Result excluding amortisations and accrual of the incentive plan
- 2) Recurrent result & FFO adjusted with liability management and including Axiare's debt cancellation executed after the closing date in July and including 87% of Axiare's January recurring result
- (3) EPRA like-for-like: like-for-like variance base on EPRA BPR methodology
- (4) Office portfolio. CBD Barcelona includes 22@ market
- (5) Portfolio in operation

01 Highlights 1H 2018

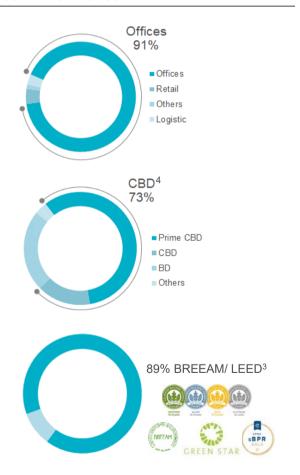
Capturing rental growth in every market

- > High double-digit release spreads
- > Strong increase vs market rents
- > Low vacancy with strong fundamentals

Operational Performance	1H 2018
# Transactions signed	55
Volume of sq m signed	97,038
EPRA Vacancy	5%
Double-digit release Spread ¹	+26%
Barcelona	+14%
Madrid	+28%
Strong rental growth ²	+8%
Barcelona	+14%
Madrid	+7%
Paris	+6%

(1) Rental prices signed vs previous rents

BUSINESS MIX - GAV GROUP



Colonial

⁽²⁾ Rental prices signed vs ERV 12/17

⁽³⁾ Portfolio in operation

⁽⁴⁾ Office portfolio

01 Highlights 1H 2018



Axiare transaction completed ahead of guidance

- > Synergies confirmed
- > Integration process on track
- > Portfolio optimization underway

Deal execution completed

2017 Nov 13 > Launch of transaction/ take-over bid

2018 Feb 18 > Take-over outcome reaching 87% stake

2018 May 24 & 25 > Merger approval at AGMs of Colonial & Axiare

2018 July 4 & 9 > Merger registered & new shares issued

Synergies confirmed

- > Operational cost synergies of close to €5m per annum confirmed & secured
- > Optimization of Axiare debt underway €177m bilateral loans cancelled YTD
- > Revenue synergies implementation started
- Integration process on track
- > Fully integrated results (100% of Axiare profits) as of 1/7/18
- Combined teams at one HQ in Madrid since 16/7/18
- > Full IT migration to be finalized in 6 months
- > Integration of Axiare's business processes into Colonial's Real Estate Value Chain ongoing

Portfolio optimization underway

- > Asset by Asset Business Plans confirming underwriting
- > Project Portfolio review completed
- > Benefits of combined portfolio through cross lettings
- > Disposals of non-core assets in the next 12 months



Scarcity in Grade A

Colonial

Macro Outlook remains strong

- > Eurozone above 2% GDP growth
- > Spain with growth above EU average
- > France with robust GDP growth at 2%

MARKET TRENDS

WORLD & EU

- ✓ World GDP improving +3.8% in 2017 & +3.9% in 2018
- ✓ Euro area with GDP growth well above +2%
- ✓ Solid base post-French & German elections

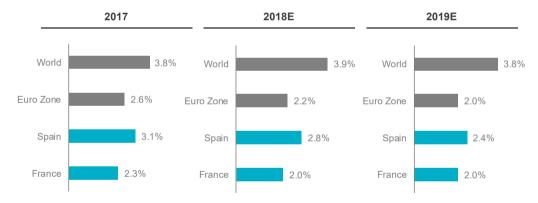
SPAIN

- ✓ Economy growing above EU average close to +3% in 2018
- ✓ Improvement of private consumption and exports
- ✓ 469,900 new jobs created in 2Q, historical record

FRANCE

- √ Robust GDP growth at +2% levels
- ✓ Reform agenda on track
- ✓ PMI Business activity index with strong momentum (>50bps)

GDP GROWTH



Office Markets remain strong



- > Barcelona consolidating as a digital hub
- > Madrid with accelerating rental growth
- > Paris, a World Champion in football too

MARKET TRENDS



BARCELONA

- > 4th best city to work (BCG study)
- > Second European Digital Hub after Paris
- > More than 20 companies establishing digital centers recently



MADRID

- > Strong take up from multinational companies
- > Scarcity of Grade A buildings,
- > City with the highest rental growth profile in Europe



PARIS

- > "The Macron effect" maintains business activity indicators and confidence at high levels
- > Several London-based companies moving headquarters to Paris
- > Mid-term catalysts for further growth: Ongoing reforms, Grand Paris, Olympic Games, Brexit

02 Office Market

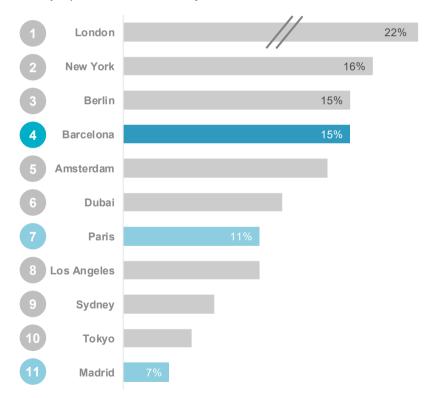
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Barcelona with accelerating rental activity

- > Strong momentum in demand driven by technological hubs in 22@
- > More than 20 companies establishing digital centers in Barcelona in the last 6 months
- > Ranked 4th most attractive city to work in a BCG study

BARCELONA 4th BEST CITY TO WORK

06/2018 BCG study on "what 366,000 respondents in 197 countries said about job preferences and mobility"



BARCELONA CONSOLIDATES AS A GLOBAL TECH HUB

Creating an estimate of 3,6	300 jobs	
Tech companies	Multinationals' Digital Hubs	Start-ups
Microsoft	@asics.	<u>N</u> 26
facebook CCC	Allianz (11)	Chartboost 🚣
ORACLE" NETSUITE	SIEMENS	Glovo SATELLOGIC
amazon	Nestlē	IGGT GAMES
adesso	<i>M</i> edia®Markt	energisme
. 2	2	geptolsk

ZURICH

Fundamentals remain solid in every market





Source: JLL, CBRE; BNPParibas



Colonial as leading market indicator for rental growth

- > On-going strong rental growth in Colonial portfolio
- > Colonial outperforming the market
- > Colonial setting the benchmark for prime

ERV GROWTH - COLONIAL VS MARKET PRIME ERVs 6 months 2018 12 months 2017 €/sqm/month **Colonial Max** BARCELONA Rent signed Colonial Portfolio¹ +16% 24,3 23,3 Market Prime **CBD** Market Reference 2017 1H 2018 33,0 €/sqm/month 32 Colonial Portfolio¹ +7% +12% MADRID 31,3 **CBD** Market 2017 1H 2018 850 €/sqm/year 780 775 Colonial Portfolio¹ +21% **PARIS** +1% **CBD Market** +1% 2017 1H 2018

Investment Markets remain strong

- > Scarcity of Grade A product
- > Rental growth main driver for future capital value growth
- > Spreads vs reference rates remain attractive

PRIME YIELDS (1) **SPREAD VS 10Y BOND HIGHLIGHTS** 400bp Prime vield > Investors willing to increase exposure 4.00% BARCELONA 4% > Relevant transactions above 7,500 €/sqm 200bp 2% confirming Prime yields at 4% 10 year Bond 0bp 07 08 09 10 11 12 13 14 15 16 17 1Q 2Q > Healthy spread of 268 bp 07 08 09 10 11 12 13 14 15 16 17 1Q 2Q 18 18 18 18 8% > Rental growth main driver for capital value Prime yield 400bp 6% 3.75% growth MADRID 200bp > Investment market to gain momentum in 2H > Prime yields at 3.75%, some singular deals 1.32% 10 year Bond 07 08 09 10 11 12 12 14 15 16 17 1Q 2Q 07 08 09 10 11 12 12 14 15 16 17 1Q 2Q 18 18 even lower 18 18 > Investment volume of €9.1bn 400bp -> +69% YoY increase Prime yield **PARIS** 3.00% -> 2x long-term average 200bp > 28 transactions above €100m 10 year Bond 0.66% 0bp 07 08 09 10 11 12 13 14 15 16 17 1Q 2Q > Healthy spread at 234 bp 07 08 09 10 11 12 13 14 15 16 17 1Q 2Q 18 18

Colonial

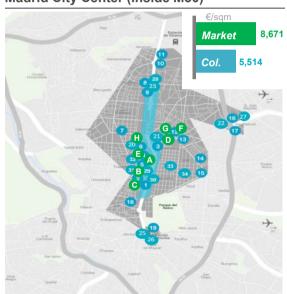
⁽¹⁾ Market consultants in Spain report gross yields and in France they report net yields Source: JLL, CBRE & Bloomberg

Investment Market

Colonial

- > Investor interest for prime product remains strong
- > Significant capital value increases in recent quarters
- > Colonial's assets with prudent appraisal values

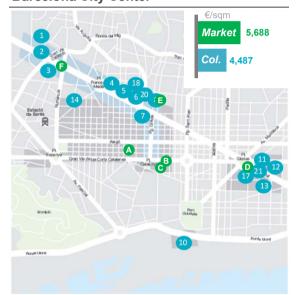
Madrid City Center (inside M30)



Latest investment transactions inside M30

	Price (2)	Cap. Value (3)
A Paseo de Recoletos, 5 (1)	33	9,863
B Gran Vía, 18 (1)	44	9,430
Carrera de San Jerónimo, 15	60	8,602
D Velázquez, 108	30	7,143
E Fernando el Santo, 15	30	9,219
F Suero de Quiñones, 40-42 (1)	38	8,209
G Velázquez, 123 (1)	21	9,545
H Ríos Rosas, 24 (1)	24	7,357
CBD Transactions - Average	279	8,671
Colonial Average (06/18 appra	isal)	5,514

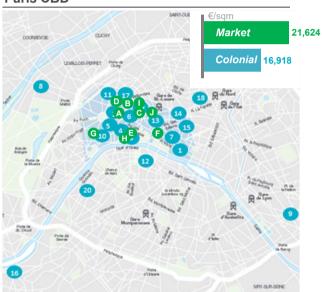
Barcelona City Center



Latest investment transactions in city center

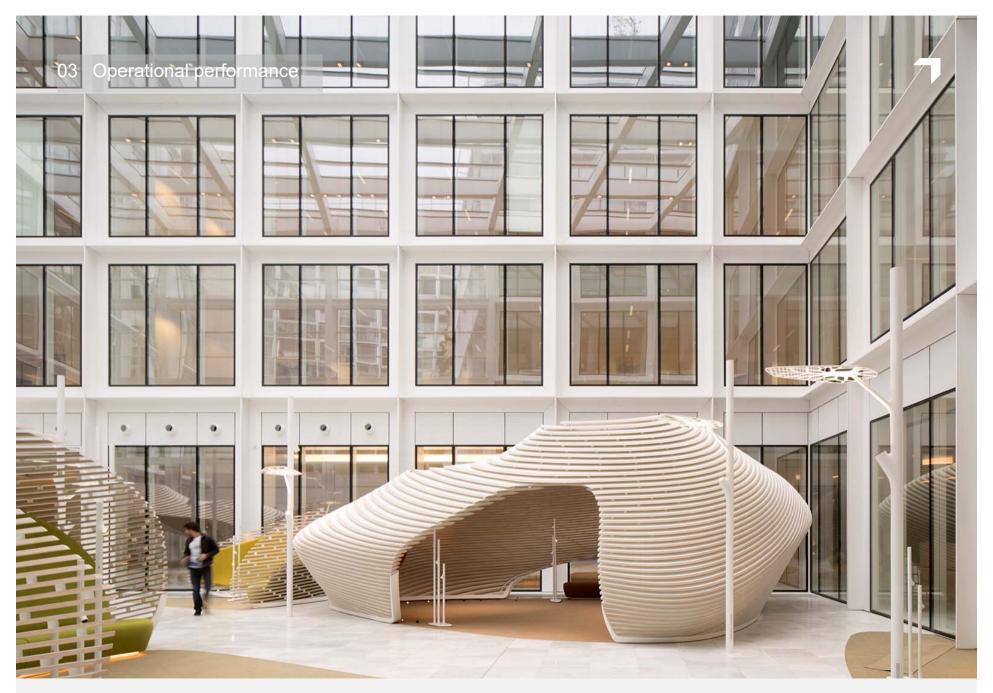
		Price ⁽²⁾	Cap. Value (3)
A	Enric Granados, 84	7	5,838
B	Carrer de Fontanella, 9	20	6,030
G	Carrer de Fontanella, 6-8	65	8,414
Ō	Carrer Tanger, 66	90	5,294
Œ	Plaza de Gala Placidia, 1	17	3,942
Ē	Diagonal 662 (1)	210	7,500
	CBD Transactions - Average	409	6,170
	Colonial Average (06/18 appra	nisal)	4,487

Paris CBD



Latest investment transactions in Paris CBD

	Price	(2) <u>Cap. Value</u>
Rue Lamennais, 2	69	19,771
Place De Rio De Janeiro, 2	125	17,857
Rue La Boetie, 83	63	19,319
Rue Mederic, 12-14	112	18,463
Rue Francois 1Er, 26 Bis	252	22,909
Marché Saint-Honoré ⁽¹⁾	290	17,000
Avenue Kleber, 30	75	21,500
Rue Jean Goujon, 19-21	134	15,765
Avenue De Messine, 5	100	43,478
Rue La Boetie, 49-51	222	20,182
CBD Transactions - Average	1,442	21,624
Colonial Average (06/18 apprais	al)	16.918



Offering the better site



Grade A product ensures strong letting performance



⁽¹⁾ Annualized figures of signed contracts

²⁾ Incentive ratio = economic rents/ facial rents -1

⁽³⁾ Financial vacancy calculated according to EPRA vacancy methodology

Colonial

Prime positioning captures top-tier clients paying maximum rents

- > High-quality premises attract top-tier tenants
- > Colonial captures rental prices at the top of the market
- > Colonial the reference for Grade A product



Colonial

Strong delivery on rental price increases

- > Outstanding rental growth in every city
- > Double-digit release spreads
- > No renewals in Paris

SOLID INCREASE IN RENTAL PRICES



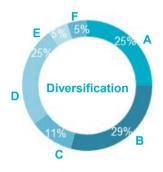
- (1) Signed rents vs 12/17 ERV (new lettings & renewals)
- (2) Signed rents vs previous contracts (renewals)

A highly-resilient tenant portfolio

Colonial

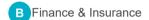
- > Strong diversification across sectors
- > Long-term relationships with top tier clients
- > Strong tenant loyalty

High-quality tenants











































Government Bodies

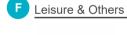
EXANE





























🐣 Constellium





Ajuntament



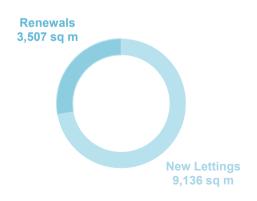
03 Operational performance Barcelona Letting Performance



BARCELONA – LETTING PERFORMANCE

Solid Performance 12,643 sq m let **24.0** cqm/mon > Max. rent signed +14% (1 > ERV growth

+14%



> Release spread²

Strong rental growth - Highlights









⁽¹⁾ Signed rents vs 12/17 ERV (new lettings & renewals)(2) Signed rents vs previous contracts (renewals)

03 Operational performance Madrid Letting Performance



MADRID - LETTING PERFORMANCE

Solid Performance 30,492 sq m let > Max. rent signed > ERV growth +28% > Release spread² **New Lettings** 12,386 sq m

Strong Rental Growth - Highlights



Génova 17 +10% vs ERV1 GROSVENOR

J. I. Luca de Tena 14



Príncipe de Vergara 112-114



Fibonad

Discovery Building



Renewals

18,106 sq m

Signed rents vs 12/17 ERV (new lettings & renewals)

⁽²⁾ Signed rents vs previous contracts (renewals)

Operational performanceParis Letting Performance



PARIS - LETTING PERFORMANCE

Solid Performance 8,511 sq m let **787**S/sqm/yea > Max. rent signed > ERV growth +6% (1) > EPRA Vacancy 3% **New Lettings** 8,511 sq m

Strong Rental Growth - Highlights

Louvre Saint-Honoré





Washington Plaza



Cézanne Saint-Honoré





Louvre Saint-Honoré



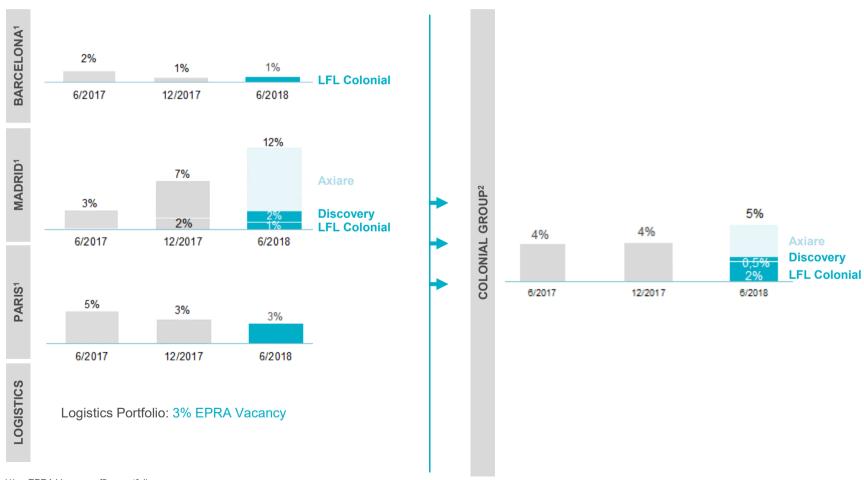
Financial institution

Colonial

Vacancy remains at healthy levels

- > Colonial vacancy at a healthy 5%
- > Barcelona and Paris below 3%
- > Madrid like-for-like at 1% Discovery & Axiare providing reversionary potential

EPRA VACANCY



(1) EPRA Vacancy office portfolio

(2) EPRA Vacancy including all uses

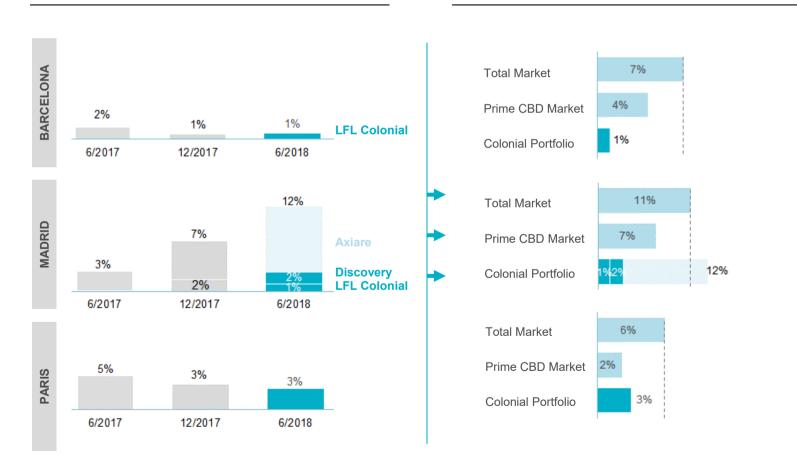
Colonial

Colonial portfolio outperforming the market on occupancy

- > Colonial with solid vacancy levels in every city
- > Colonial strongly-positioned vs market average
- > A solid base to capture rental growth

EPRA VACANCY

VACANCY COLONIAL VS. MARKET

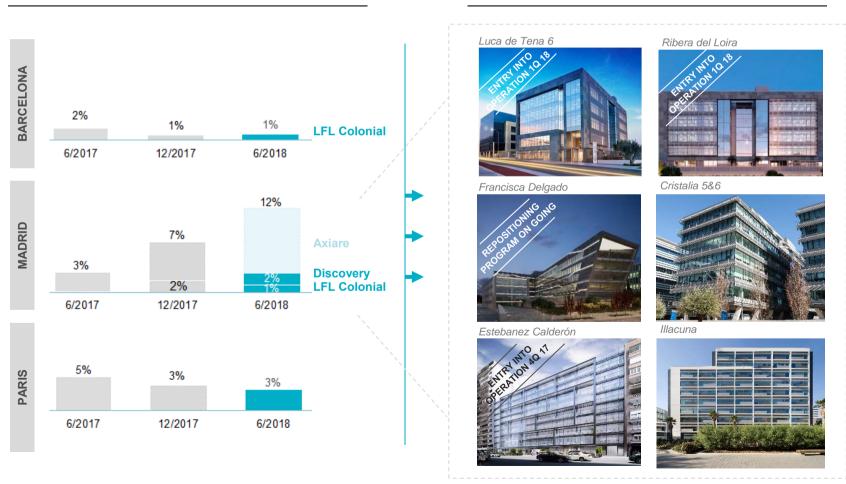


Madrid portfolio with additional Grade A Product

- > Discovery & Axiare providing reversionary potential
- > Grade A space to attract new clients
- > Best product in every market segment

EPRA VACANCY

AVAILABILITY OF GRADE A SPACE IN SOLID MARKETS



Colonial

03 Operating Performance



Corporate Social Responsibility (CSR) at the core of strategy

- > Colonial with strong commitment on CSR
- > Providing added value to clients through efficient buildings
- > CSR guarantees long-term sustainable returns

STRONG CORPORATE RATINGS ON ESG

HIGH-ENERGY EFFICIENCY STANDARDS



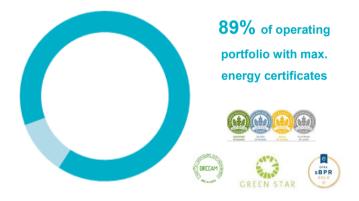
Improved Sustainability Rating from MSCI

- > From "BBB" rating up to "A"
- > One of the highest MSCI Sustainability

 Ratings in European real estate



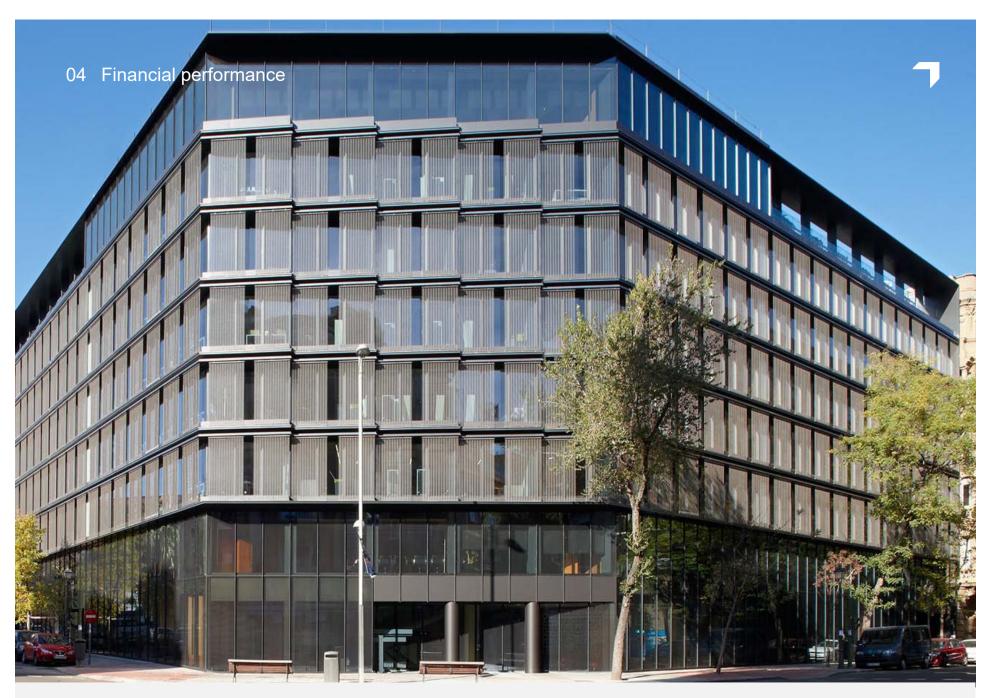
Green Star rating by GRESB





EPRA sBPR Gold 3rd year in a row

Projects to be delivered with maximum standards



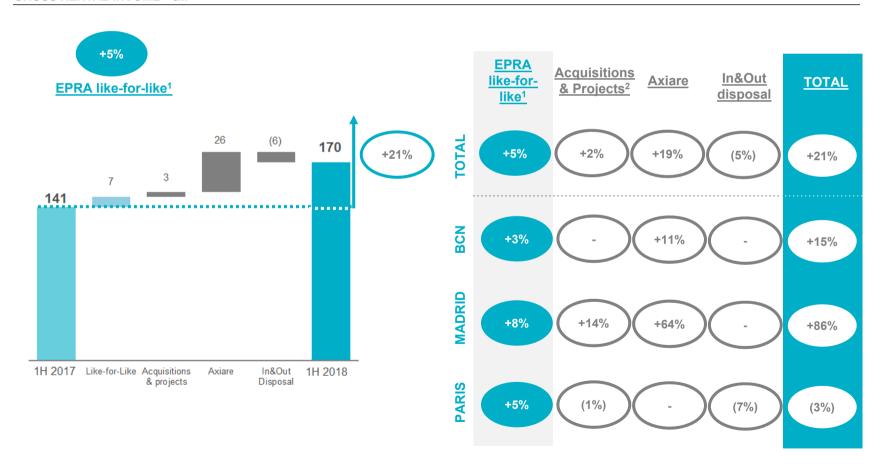
Solid top line driving profitability

O4 Financial performanceDouble-digit top line growth



- > GRI growth of +21% enhanced through Axiare acquisition
- > GRI like-for-like increase strong at +5%
- > Madrid like-for-like outstanding with +8%

GROSS RENTAL INCOME - €M



⁽¹⁾ like-for-like calculated following EPRA BPR recommendations

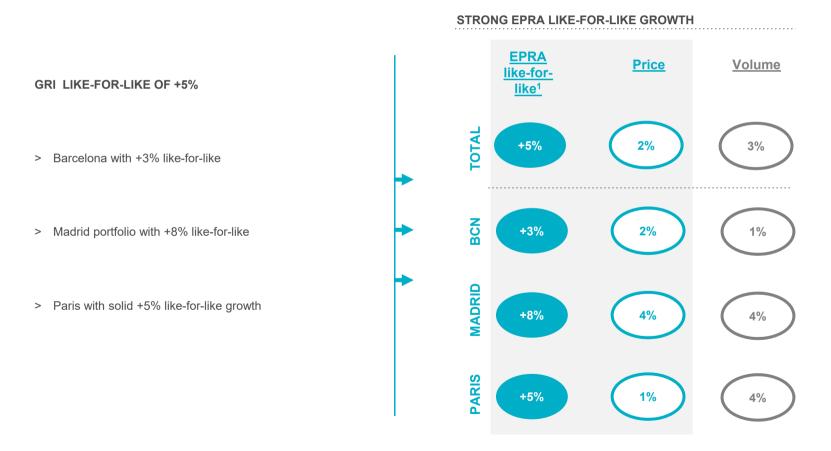
⁽²⁾ Includes indemnities of tenant rotation

O4 Financial performanceLike-for-like rental growth mainly price driven



- > Like-for-like growth driven by rental price increases
- > Barcelona and Madrid with strong price effect
- > Paris with +5% like-for-like increase, well above peers

GROSS RENTAL INCOME - €M



⁽¹⁾ like-for-like calculated following EPRA BPR recommendations

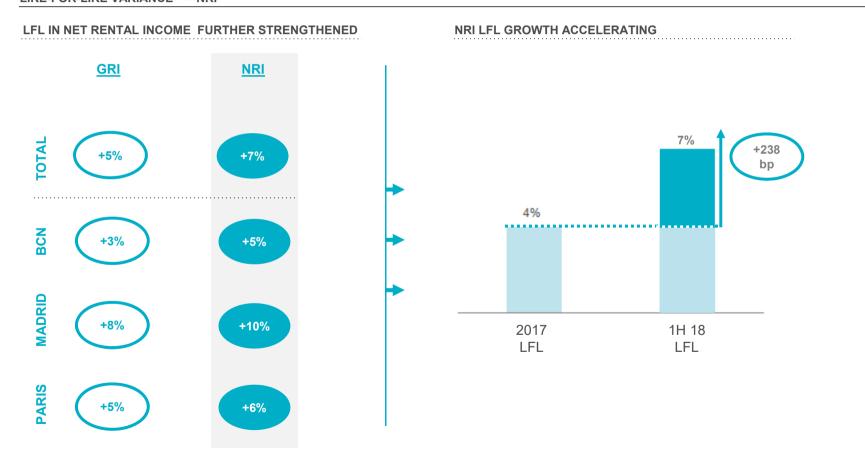
⁽²⁾ Includes indemnities of tenant rotation

O4 Financial performanceStrong NRI like for like growth



- > Net Rental Income like-for-like increase at +7%
- > Madrid with outstanding +10% like-for-like in Net Rental Income
- > Like-for-like growth in 1H18 accelerating by 238 bp

LIKE-FOR-LIKE VARIANCE¹ – NRI

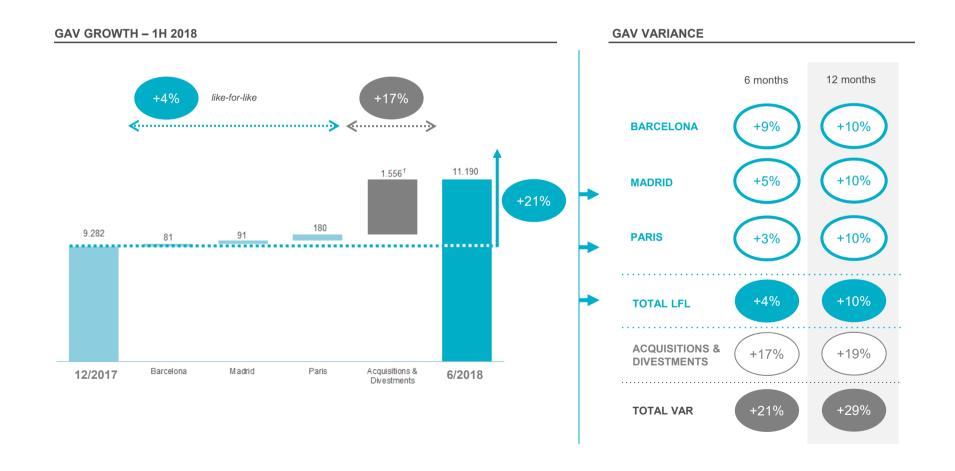


¹ Like-for-like variance calculation based on EPRA best practice methodology GRI= Gross Rental Income NRI= Net Rental Income

O4 Financial performanceStrong underlying growth in Asset Values



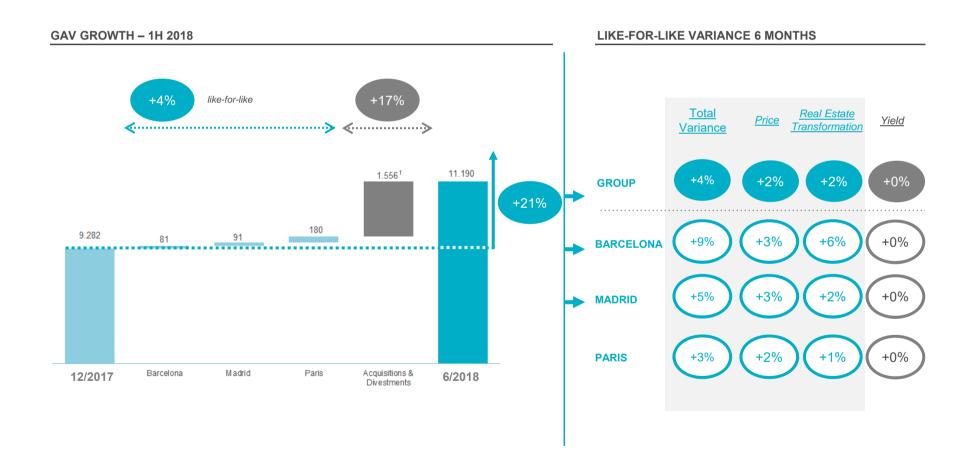
- > Gross Asset Value of €11,190m (€11,730m including transfer costs)
- > +10% like-for-like YoY growth in every segment (+4% in 6 months)
- > Capital Value Growth driven by price increases and successful project execution



O4 Financial performanceStrong underlying growth in Asset Values



- > Gross Asset Value of €11,190m (€11,730m including transfer costs)
- > +10% like-for-like YoY growth in every segment (+4% in 6 months)
- > Capital Value Growth driven by price increases and successful project execution





Solid valuation levels in healthy market

- > Colonial appraisal with very solid valuation yields
- > Colonial capital values below recent transactions evidence
- > Rental growth and "scarcity factor" main future growth driver

VALUATION YIELDS (1) CAPITAL VALUE 06/2018 - €/sq m **BARCELONA BARCELONA** 4.91% Colonial 4,487 Colonial 4.00% Prime CBD Market 7,275 Market 1.32% Bond ESP **MADRID MADRID** Colonial 4.61% Colonial Prime CBD Market 3.75% Market 10,560 Bond ESP 1.32% **PARIS PARIS** Colonial 3.24% Colonial Prime CBD Market 3.00% Market 26,000 Bond FR 0.66%

O4 Financial performanceAcceleration of profitable growth

Colonial

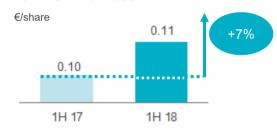
- > +21% Gross Rental Income growth
- > +12% Increase in recurring profit
- > +13% Adjusted FFO per share

STRONG TOP & BOTTOM-LINE PERFORMANCE

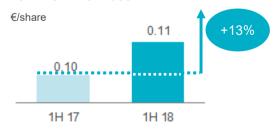
RECURRING RESULT



EPS RECURRING ADJUSTED¹



FFO RECURRING ADJUSTED¹



PROFIT & LOSS ACCOUNT

1H 18	1H 17	Var.
170	141	+21%
(17)	(13)	
(23)	(19)	
131	109	
(51)	(38)	
(7)	(5)	
(31)	(29)	
41	37	+12%
304	523	
(6)	(0)	
(14)	48	
(71)	(170)	
254	437	
	170 (17) (23) 131 (51) (7) (31) 41 304 (6) (14) (71)	170 141 (17) (13) (23) (19) 131 109 (51) (38) (7) (5) (31) (29) 41 37 304 523 (6) (0) (14) 48 (71) (170)

(1) Includes other income

T Colonial

- Successful tapping of bond market
- > Successful Issuance of €1,150m bonds completed by the Colonial Group
- > Colonial tapped the market with a €650m 8Y senior unsecured bond with a coupon of 2.0%
- > SFL tapped the market with a €500m 7Y senior unsecured bond with a coupon of 1.5%

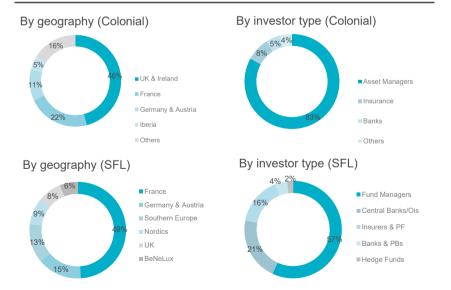
BOND ISSUANCES KPIs	Colonial	SFL	
Size	€650m	€500m	
Coupon	2.0%	1.5%	
Spread to benchmark	ms + 133 bps	ms + 88 bps	
Maturity	17 th April 2026	29 th May 2025	

EXECUTION HIGHLIGHTS

Bond Issuance (Colonial)

- > €2.0bn of orders oversubscription of more than 3x –
- > More than 150 high quality investors subscribing the issuance

DISTRIBUTION OF BOND ISSUANCES



Bond Issuance (SFL)

- > Strong volume of book with 56 high-quality orders
- > Well-diversified investor profile with geographic focus in Europe



Terms and execution parameters that confirm strong credit profiles

Active Liability Management



- > Repurchase of bonds maturing in 2019
- > Improving debt maturity a attractive financial costs
- > Immediate positive impact on recurring earnings

LIABILITY MANAGEMENT

Repurchase of €375m of Bonds maturing in 2019 repurchased in July

> Significant improvement of debt maturity

Group $5.7 \rightarrow 6.2$ years

Colonial $6.2 \rightarrow 7.3$ years

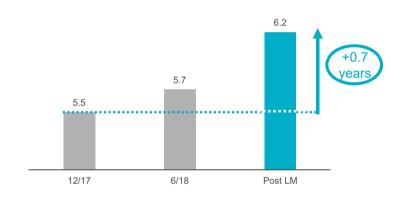
- > Optimization of net debt position
- > ICR post Liability Management approaching 3x
- > Consolidation of the cost of debt at low levels (1.9%)



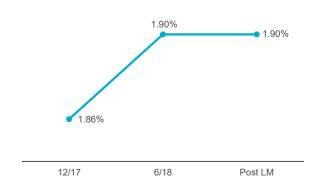
One year improvement of recurring profit of c. €7m

ENHANCEMENT OF MATURITY WITH LOW COST OF DEBT

Group debt maturity - years



Group annual financial cost of debt



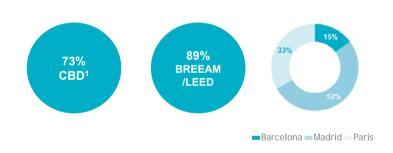
O4 Financial performanceStrong credit profile



- > Unparalleled high-quality collateral diversified in three cities
- > A strong maturity profile with heathy liquidity
- > A solid capital structure with competitive costs

FIRST CLASS COLATERAL WITH...

€11bn well-diversified high-quality assets



Liquidity ¹ (psot LM)	
Colonial	€1,205m
SFL	€874m
Total	€2,079m

Debt Maturity (p	Debt Maturity (post LM)				
Colonial	7.3 years				
SFL	4.7 years				
Total	6.2 years				

... A SOLID CAPITAL STRUCTURE



Colonial	8	STANDARD EPOOR'S	BBB Stable Outlook Baa2 Negative Outlook
SFL		STANDARD SPOOR'S	BBB+ Stable Outlook

O4 Financial performance Solid Total Shareholder Return

Colonial

- > +15% YoY Total Shareholder Return (+8% in 6 months)
- > EPRA NAV of 9,11 €/share, +13% YoY (+6% in 6 months)
- > NAV growth driven by price increases and successful project deliveries

TOTAL SHAREHOLDER RETURN STRONG MOMENTUM IN NAV GROWTH €/share 12 MONTHS 6 MONTHS 9.11 0.3 Goodwill 8.60 NAV Growth per share Dividend paid per share EPRA NAV EPRA NAV Spain France Recurring Dividends & Earnings 12/2017 others 06/2018 **Total Return per share** EPRA NAV 6/2018 €9.11/share Adjusted EPRA NAV 6/2018 (deducting Goodwill) €8.79/share €4,141m €3,744m NAV 6/18 NAV 6/18

Colonial

"Alpha" as significant driver in value creation

- > Total Shareholder Return relies on "Alpha"
- > More than half of the NAV growth per share through "Alpha" strategies
- > NAV growth driven by price increases and successful project deliveries

TOTAL SHAREHOLDER PER SHARE TOTAL SHAREHOLDER RETURN €/share 6 MONTHS 12 MONTHS Real Estate Transformation 9.29 oodwi +8% 0.2 Alpha 9.11 Rental Price Increase 8.60 Market Yield¹ Compression Dividend per share Total Return per share EPRA NAV Real Estate Rental Price Market Yield EPRA NAV Dividend paid & EPRA NAV 12/2017 Transformation Increase 06/2018 + Dividend Attributable GAV net of Capex

¹⁾ Net of other impacts

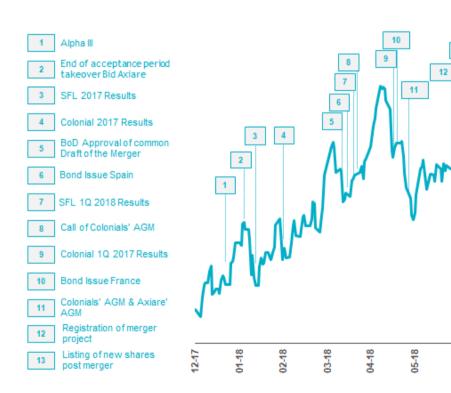
²⁾ Includes SFL dividend payment to minority shareholders in France

T Colonial

Share price driven by solid delivery of fundamentals

- > +17% Share Price increase 2018 YTD
- > Capital markets recognize execution of Business Plan
- > Analyst updates with upwards revisions

SHARE PRICE PERFORMANCE 2018 YTD¹

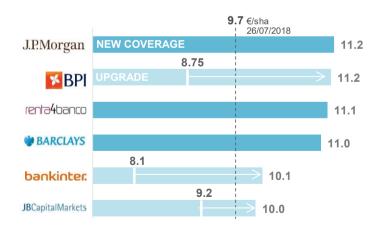


COVERAGE EVOLUTION DURING 1H 2018

- > 4 new analysts cover Colonial
- > 19 analysts raised their target price
- > 7 analysts upgraded their recommendations to buy

LATEST UPDATES

26/07/18 9.7 €/sha

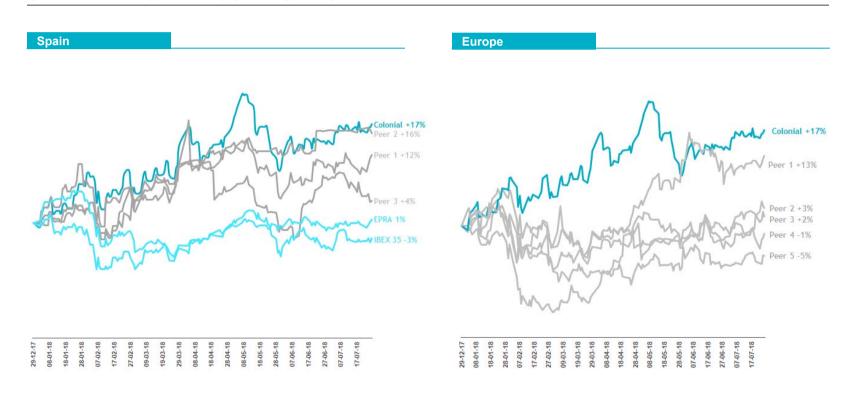




Share price driven by solid delivery of fundamentals

- > Unparalleled share price performance YTD
- > Strong outperformance of peers in Spain & Europe
- > Well above reference indices IBEX & EPRA

SHARE PRICE PERFORMANCE 2018 YTD1 VS PEERS



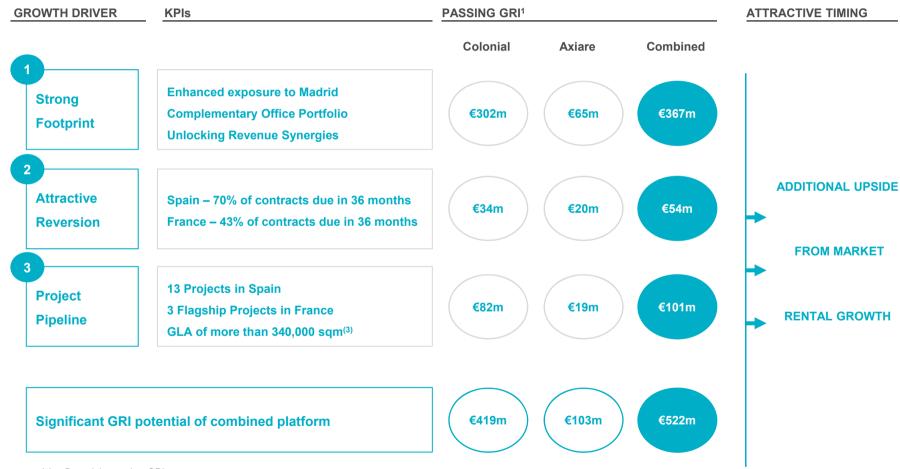
⁽¹⁾ Share price YTD as of 13/07/2018



A solid base for future growth

A solid base for growth

- 1 A strong footprint in offices enhancing the competitive positioning
- 2 A well-positioned portfolio to capture market rental growth
- 3 An unparalleled pipeline of high quality projects



- (1) Potential topped up GRI
- (2) Including offices, logistics and other assets
- (3) Projects & partial refurbishments on operating assets

Colonial

Colonial

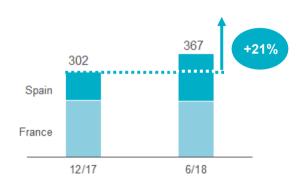
- 1 A Strong Footprint in Offices
- > Consolidation of strong footprint in offices
- > Reinforcing Madrid exposure 1st landlord in city center
- > Outstanding CBD positioning

GAV €bn

PASSING GRI €m

POTENTIAL GRI €m

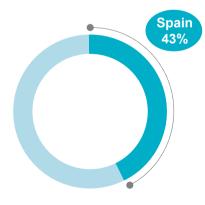


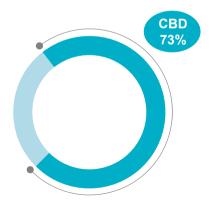




GAV Group

Top Landlord inside M30







Colonial

- 1 A Strong Footprint in Offices
- > Consolidation of strong footprint in offices
- > More than €1.3bn of value in 15 Spanish assets
- > Unparalleled owner of trophy assets

Almagro, 9



Miguel Ángel, 11



Miguel Ángel, 23



Serrano, 73



Castellana, 43



Sagasta 31-33



Diagonal 197



Recoletos, 37



Genova, 17



Castellana, 52



Abascal, 56



Abascal, 45



Discovery



Av. Diagonal, 609-615



Velázquez Padilla, 17



Colonial

- 1 A Strong Footprint in Offices
- > Unlocking revenue synergies
- > Completion of letting-up with good terms
- > Accelerating project schedule

Velázquez



2,968 sq m

American multinational company



66% let

Miguel Ángel





991 sq m



Acceleration of letting-up, increasing momentum on price

Acceleration of Project Start Redefinition of Design

Colonial

- 2 Colonial well-positioned to capture reversion
- > Strong delivery on reversion in 1H 2018
- > Attractive rent roll profile
- > Solid positioning in growing markets

CAPTURING REVERSION

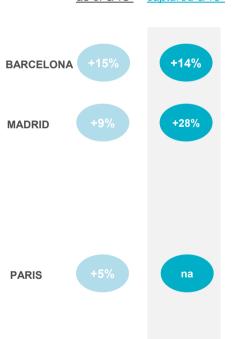
ATTRACTIVE RENT ROLL

First potential exit

COMMERCIAL LEASE EXPIRY DATES

SOLID POSITIONING IN GROWING MARKETS

Static upside Release Spread as of 6/18² captured 6/181













Av. Diagonal, 609-615 Travessera Gràcia, 11 Diagonal 197







Almagro, 9

Sagasta, 31-33

Castellana, 52







Recoletos, 37-41

90, Champs-Élysées

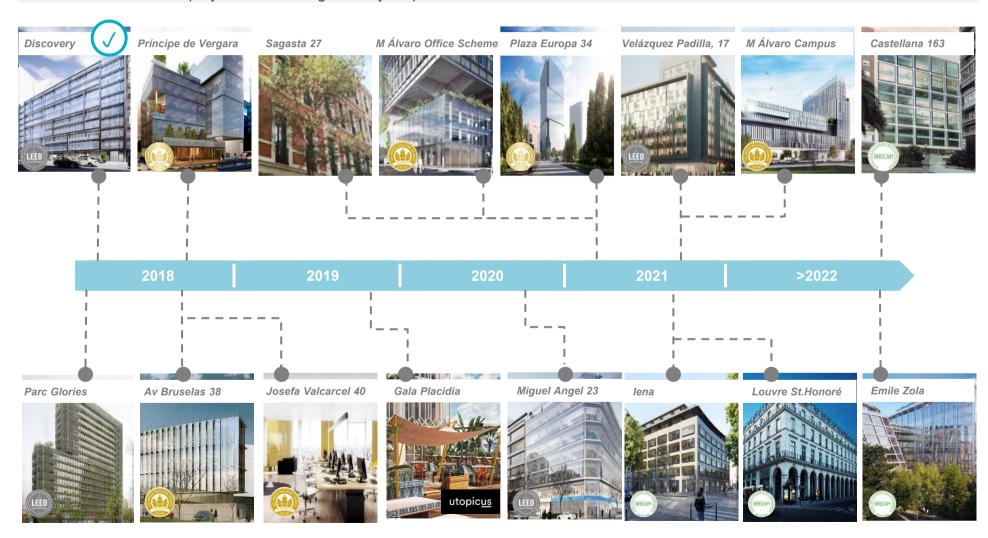
#Cloud

¹⁾ New rents signed vs previous

²⁾ Market rents vs current passing rents as of 06/18 without including future rental growth

T Colonial

- 3 Value creation potential through project pipeline
- > Project pipeline with substantial capital gain potential
- > Progressive phasing-in of initiatives
- > Short-term projects with strong visibility on pre-lets



Colonial

- 3 Short-term projects on track to crystalize value
- > Successful delivery of projects initiated in 2015/2016
- > Rents signed ahead of initial underwriting
- > Full value creation still to be crystallized in NAV











Average ERV signed¹



Average ERV signed¹



Yield on Cost 3



Yield on Cost 3



Yield on Cost 3



Total Product Cost⁴



Total Product Cost⁴



Total Product Cost⁴



¹ Average ERV signed excluding rent of parking spaces

² ERV signed vs ERV at acquisition date (excludes rent of parking spaces)

³ Gross Yield based on contracts signed YTD and assuming 100% occupancy at average ERV signed

⁴ Acquisition price + Capex invested

utopic<u>us</u>

4 Flexible office space

Colonial

utopic<u>us</u>

- > Creation of a leading flexible office platform in Spain through Utopicus
- > Strong brand positioning within the co-working space
- > 10 new centers to be operating soon in Barcelona and Madrid

MAIN TAKEAWAYS CENTERS IN OPERATION OPENING 2H2018 OPENING 1H2019 Parc Glòries (Barcelona) Conde de Casal (Madrid) Gal·la Placidia (Barcelona) > #3 in Spain after Spaces and WeWork > Platform with 30,000 sqm of GLA Gran Vía 4 (Madrid) Duque de Rivas (Madrid) Principe Vergara (Madrid) > Creation of Community > 10 new centers being opened Clementina (Barcelona) Identified Pipeline Colegiata (Madrid) # CENTERS OPENED YTD IN BCN & MADRID wework Pl. Catalunya (Barcelona) Orense (Madrid) SPACES.

Colonial

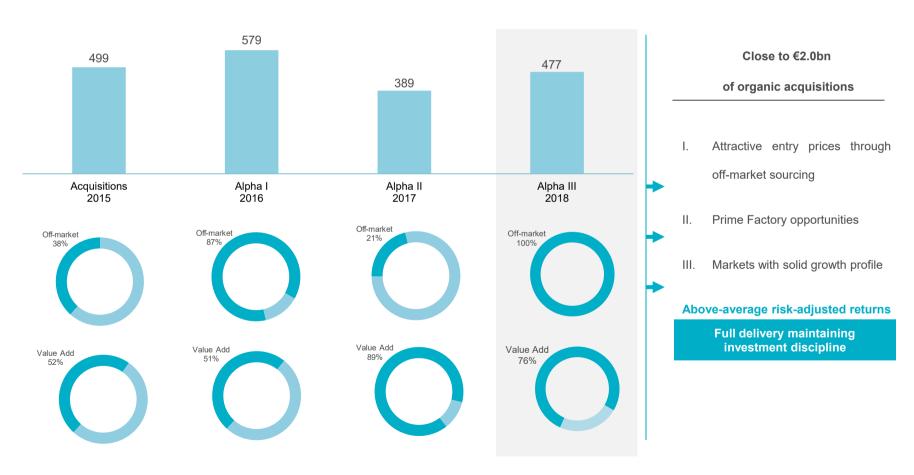
4 Flexible office space – New opening in Plaça Catalunya





- 5 Smart Capital Recycling solid track record with €2bn acquisitions in 4 years
- > Mainly off-market transactions
- > High value-added components
- > City Center locations with strong fundamentals

INVESTMENTS SINCE 2015 - €m



5 Prime CBD Acquisition in Barcelona - D525

Colonial

- > Creation of an emblematic premise at the heart of Barcelona's CBD
- > Market segment with the strongest fundamentals
- > Product with high "Scarcity Factor"

Diagonal 525 - Prime CBD

CORE WITH VALUE ADDED POTENTIAL

Creation of an emblematic premise at the heart of Barcelona's CBD

- > Acquisition of a 5,710 sq m office premise in Diagonal Prime CBD
- > Location in a CBD market segment with 2.4% vacancy and no product availability
- > Area sought after for services and amenities (shopping centers, high street retail, movie theaters) with excellent public transport connections
- > Mid-sized office building with 3 facades, high ceilings and efficient floor plates
- > Undermanaged office premise currently 100% occupied by a sole tenant
- > Major refurbishment to be carried out in 2019

Creation of a unique premise







5 Prime CBD Acquisition in Barcelona - D525

T Colonial

- > Creation of an emblematic premise at the heart of Barcelona's CBD
- > Market segment with the strongest fundamentals
- > Product with high "Scarcity Factor"

SOURCES OF VALUE CREATION

- > Purchase price well below recent comparable transactions sourced through an off-market transaction
- > Full redevelopment creation of an emblematic premise in Barcelona's CBD
 - > Iconic refurbishment of its 3 façades enhancing natural light and comfort
 - > Repositioning of the office ground floor into retail space
- > Opportunity to capture max rents through the best product in the market segment with the strongest fundamentals
- > High ungeared IRRs and Yield on Cost

D525- MAIN KPIS

The Transaction	
Total Cost ¹	€37m
GLA	5,710 sq m
Parking	10 units
Total Cost 1	€6,460/sq m

The Opportunity	
Ungeared IRR	7%-8%
Yield on Cost ²	>6%

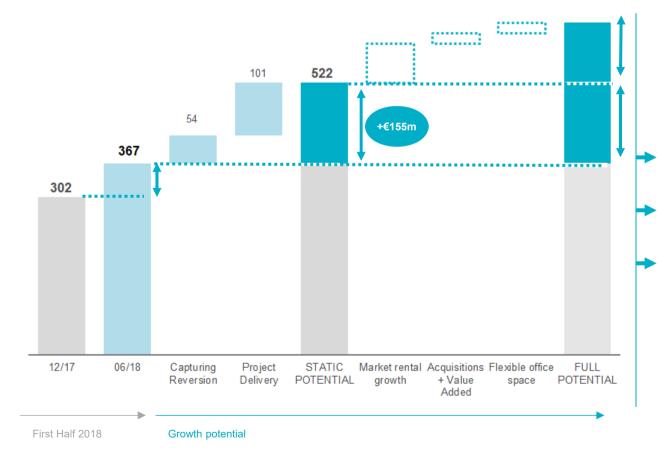


¹ Acquisition price + future capex

A solid platform to capture future growth

- > Well-positioned to capture reversion
- > Significant future value creation through Project pipeline
- > Combination of complementary Grade A office portfolios

Current Uplift Potential Passing GRI ¹ – (€m)



Solid platform for future growth

Well positioned to capture reversion
 with strong delivery on rental growth

Colonial

- Solid project pipeline to capture

 future value creation
- II. Acceleration of growth through combination of complementary office portfolios

Significant future growth potential in

Cash Flow and Capital Value

¹Topped-up passing GRI



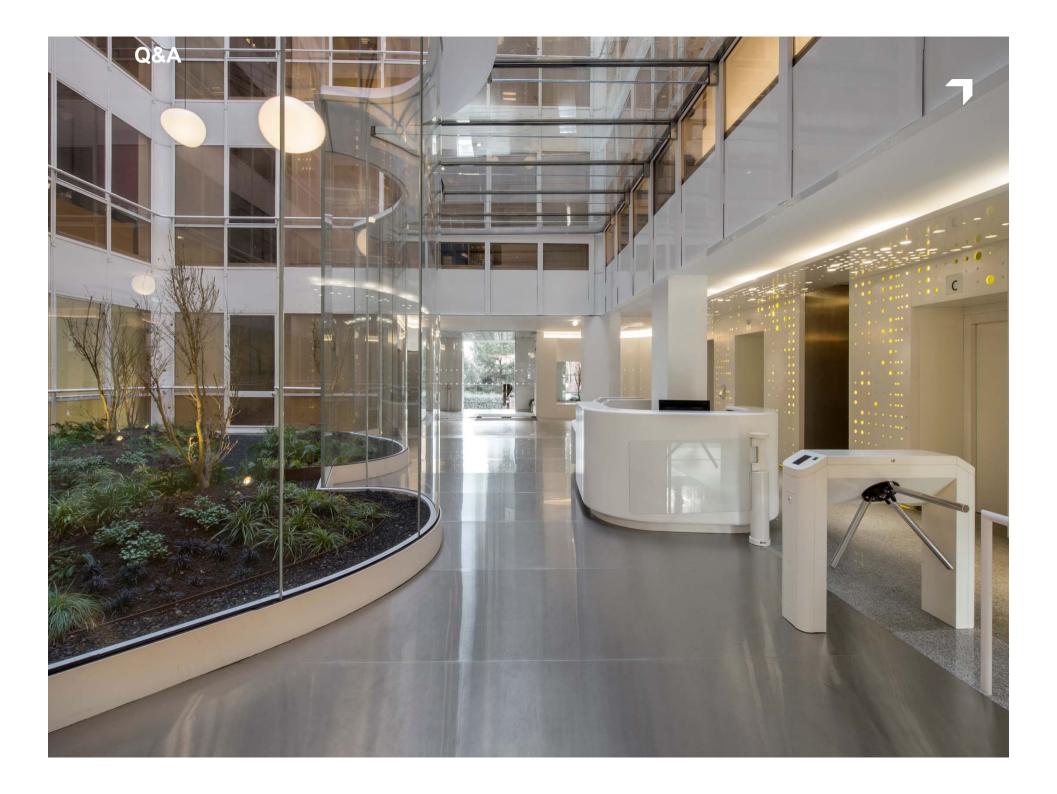


DELIVERY OF BUSINESS PLAN ON TRACK

- > Axiare transaction completed ahead of guidance
- > Strong operational performance
 - √ Very healthy vacancy levels
 - √ Strong growth in rental prices in every city
 - √ GRI & Capital Value growth price driven
- > Solid top line driving bottom-line results
 - √ Outstanding NRI like-for-like increase in every market
 - √ High Capital Value Growth in every segment
 - √ Axiare integration accelerating profitable growth

A SOLID PLATFORM FOR FUTURE GROWTH

- > Enhanced competitive positioning through Axiare
- > Colonial best positioned to capture rental growth
- > An attractive project pipeline of prime product
- > A proven track record on acquisitions and capital recycling
- > Confident outlook on real estate markets



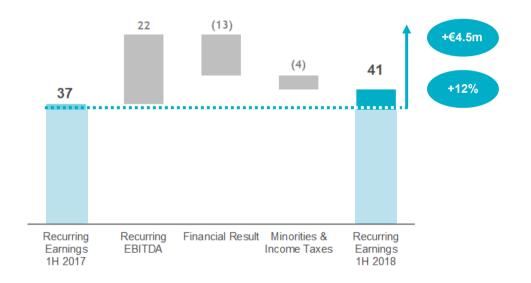
APPENDICES

Colonial

Acceleration of profitable growth

- > +12% increase in Recurring Earnings
- > Earnings driven by solid top-line growth
- > Axiare acquisition enhancing results

PROFIT & LOSS ACCOUNT



RESULTS TOP LINE DRIVEN

- > Solid 7% like-for-like net rental income growth
- > Results enhancement through Axiare
 - √ Recurring EBITDA increases up to +20%
 - High double-digit increase of recurring earnings
 - 1H results include consolidation of Axiare from 1 February onwards

¹ Recurring net result excluding amortizations and accrual of the incentive plan

APPENDICES

T Colonial

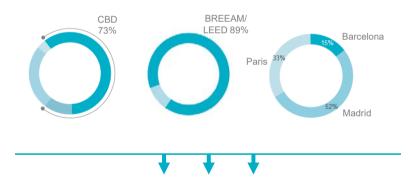
A solid capital structure

- > An unparalleled high-quality collateral diversified in three cities
- > A solid financial structure with competitive financing costs
- > A strong credit profile

FIRST CLASS COLATERAL

More than €11bn of high quality assets

- 1. Strong CBD exposure with prime product
- 2. Highest sustainability standards
- 3. Adequate diversification

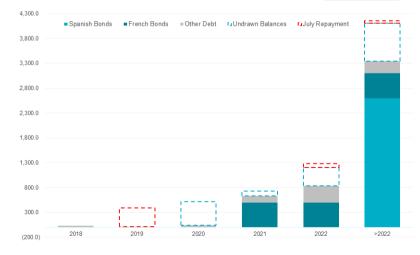


Strong credit profile with solid investment grade rating

STANDARD &POOR'S	Rating Standard & Poor's BBB Stable Outlook	
Moody's	Rating Moody's Baa2 Negative Outlook	

A SOLID FINANCIAL STRUCTURE

Capital Structure	31/12/2017	30/06/2018
Cost of Debt Spain	1.98%	1.94%
Cost of Debt Group	1.86%	1.90%
Maturity Spain	6.4 years	6.2 years
Maturity Group	5.5 years	5.7 years
Net Debt	€3,066m	€4,633m
Cash	€1,105m	€745m
Undrawn balances	€1,322m	€1,717m
Group LTV	31%	39%
% Debt fixed or hedged	90%	97%



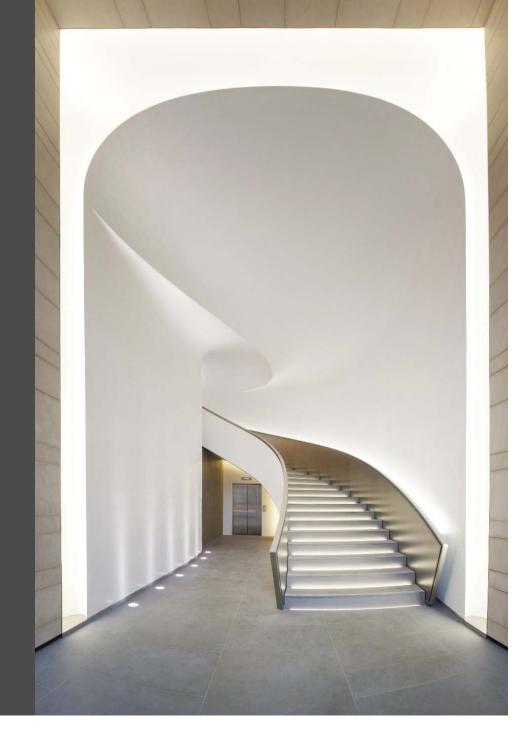
Total Shareholder Return - Colonial (since june 2014)

Date	€/share			Return per shar	re		Group LTV
	NAV	Dividend	NAV+ Div.	NAV Growth	Dividend	Total Return	
06-14	4,49	0	4,49	-	-	-	43%
12-14	4,77	0	4,77	6%	-	6%	43%
12-15	6,16	0	6,16	29%	-	29%	42%
12-16	7,25	0,150	7,40	18%	2%	20%	41%
12-17	8,60	0,165	8,77	19%	2%	21%	31%
06-18	9,11	0,180	9,29	6%	2%	8%	39%

Total Return since 6/14 (NAV per share growth + dividends)	114%
Dividend Return	11%
NAV growth	103%

Colonial





www.inmocolonial.com

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