

According to article 228 of the Legislative Royal Decree 4/2015 of October 23 approving the revised text of the Securities Market Act, Inmobiliaria Colonial, S.A. ("**Colonial**" or the "**Company**") hereby reports the following:

REGULATORY ANNOUNCEMENT ("HECHO RELEVANTE")

Following the Regulatory Announcement published on the 10th of November 2017, with the registered number 258392, Colonial publishes the documentation to support the presentation to analysts and investors corresponding to the corporate transaction and the Third Quarter Results of 2017 that will be held today Monday 13th of November 2017 at 1:00 PM (CET) through webcast.

The information regarding the presentation is detailed below:

From Spain: +34 914142021+ Pin Code 97449967# From the Netherlands: +31 107138194 + Pin Code 97449967# From the UK: +44 2030432440 + Pin Code 97449967#

The presentation can be followed online through the following link:

http://event.onlineseminarsolutions.com/r.htm?e=1542365&s=1&k=3242BB4700BD4DF6DC32697011FD58E8

In addition, the presentation will be available on the website of the company.

In Barcelona, November 13th, 2017



Third Quarter Results 2017

November 2017





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- 01 Highlights
- 02 Market
- 03 Operational performance
- 04 Financial performance
- 05 Growth drivers
- 06 Conclusion



PRESENTING MANAGEMENT TEAM



Pere Viñolas Chief Executive Officer



Carmina Ganyet Corporate Managing Director



Carlos Krohmer Chief Corporate Development Officer



Ongoing consolidation of solid growth

01 Highlights 3Q 2017 Superior risk adjusted return for shareholders





AN EXCELLENT SET OF RESULTS

- > Gross Rental Income, +4% like for like
- > Net Rental Income, +4% like for like
- > Recurring Net Income, +16%
- > FFO per share +4%
- > Net Profit of €454m, +€205m

STRONG OPERATIONAL PERFORMANCE

- > More than 110,000 sq m let with top tier clients
- > Solid occupancy levels at 97%
- > Double digit increase on signed rental prices
- > Rental prices increase driven like for like GRI
- > Maximizing value through active asset allocation

FIRM DELIVERY ON FINANCIALS

- > Strong top & bottom line performance
- > Active balance sheet management
- > Confident outlook on growth
- > Superior risk adjusted return for shareholders

01 Highlights 3Q 2017

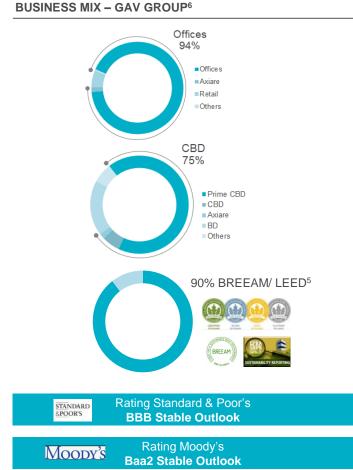
Ongoing consolidation of solid growth

Excellent financial results with healthy growth

> Strong EPRA Like for Like growth in rental income: +4% GRI and NRI

- > Significant increase of Recurring Earnings: +16%
- > FFO per share: +4%

Return - € per share	3Q 2017	YoY Var	
FFO per share ¹²	0.160	+4%	
EPS Recurring ¹	0.157	+2%	
DPS	0.165 ³	+10%	
Profit & Loss - €m	3Q 2017	YoY Var	
Gross Rental Income	€212m	+4% EPRA LFL ⁴	
EBITDA Recurring	€169m	+4% EPRA LFL ⁴	
FFO	€60m	+10%	
Recurring Net Profit	€59m	+16%	
Net Profit	€454m	+82%	
Balance Sheet - €m	3Q 2017		
GAV Group - 06/2017	€8,253m ⁷		
Group LTV	33.5%		
Maturity Group	4.5 years		
Cost of Debt	2.03%		



(1) Recurring EPS & FFO per share based on average NOSH

- (2) Recurring FFO: Recurring Net Profit excluding amortisations and accrual of share remunerations
- (3) Dividend approved by 2017 AGM on 2016 full year results
- (4) EPRA like for like: Like for like variance base on EPRA BPR methodology
- (5) Portfolio in operation as of 6/2017
- GAV breakdown as of June 2017 (6)

GAV as of June 2017 adjusted by the In&Out disposal & Arturo Soria investment at acquisition price (7)



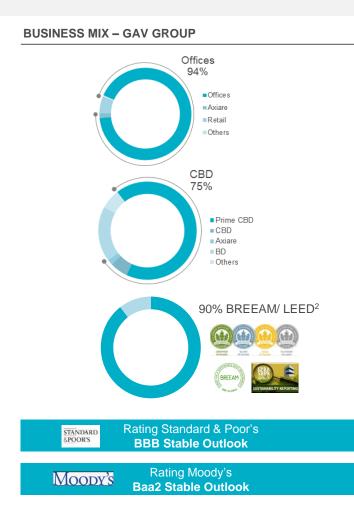
01 Highlights 3Q 2017 Ongoing consolidation of solid growth



Outstanding operating performance

- > EPRA Vacancy stabilized at low levels
- > Double digit rental price increases
- > Fundamentals remain strong in 3Q

OPERATIONAL PERFORMANCE	3Q 2017
# Transactions signed	76
Volume of sq m signed	110,050
EPRA Vacancy	3%
Release Spread ¹	+13%
Release Spread Barcelona	+19%
Release Spread Madrid	+10%
Capex on portfolio	€61m





Scarcity in Prime

02 Market

Macroeconomic context



Macro outlook remains solid

- > Eurozone with improving fundamentals
- > Spain with attractive growth profile
- > France with accelerating positive momentum post election

MARKET TRENDS

WORLD & EU

- ✓ World GDP improving +3.5% in 2017 & +3.7% in 2018
- ✓ Euro area: positive momentum with increased confidence
- ✓ Opportunity for reforms post French & German elections

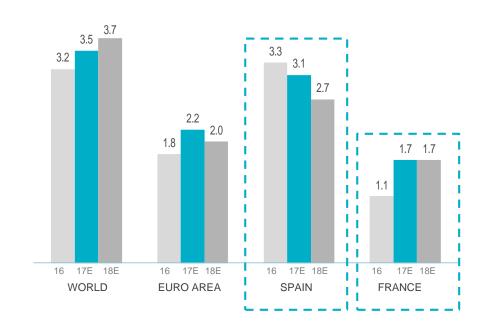
SPAIN

- ✓ Economy growing above EU average: +3.1% in 2017
- ✓ Improvement of private consumption and exports
- ✓ Progressive upwards revision of growth forecasts

FRANCE

- ✓ Analysts with upwards revision on GDP growth forecasts
- $\checkmark~$ GDP growth with positive momentum in the next two years
- ✓ Reform agenda as catalyst for further growth

GDP GROWTH



Source: October Monthly report "la Caixa"

02 Market Office Market



Micro outlook for Offices remains very positive

- > Barcelona with record performance in lettings
- > Madrid strong acceleration in YoY take-up
- > Prime Paris with very solid fundamentals

MARKET TRENDS



BARCELONA

- ✓ Cumulative take-up above 260.000 sqm: +18% yoy growth
- ✓ Internet and e-commerce companies pushing 22@market
- ✓ Vacancy of Grade A/B+ buildings in CBD below 2%



MADRID

- ✓ Cumulative take-up close to 350.000 sqm: +36% yoy growth
- ✓ Highest take-up levels since 2008
- ✓ Decrease of office stock due to change of use to residential



PARIS

- ✓ Cumulative take-up above 1,760,000, +2% year on year
- ✓ South Paris reached high levels of dynamism thanks to the lack of availability in CBD
- ✓ Acceleration of number of large transactions: 50 transactions above 5,000 sqm
- ✓ Consensus expecting rental growth in Paris CBD in the next quarters

02 Market Rental Market



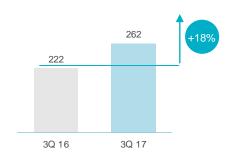
Increasing take-up faces scarcity of Grade A product in CBD

- > Vacancy in CBD far below total market ratio
- > Grade A product in CBD almost inexistent
- > Take up gaining substantial momentum



TAKE UP – 3Q cumulative

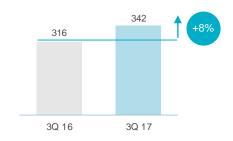
('000 sqm)



TAKE UP – 3Q cumulative



TAKE UP – 3Q cumulative

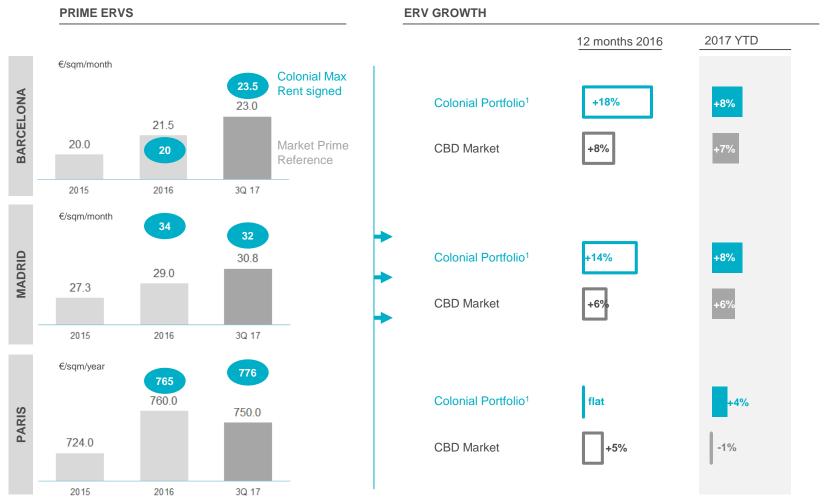


02 Market

Colonial – Unparalleled leadership rental price perfomance

Colonial as leading market indicator for rental price growth

- > Colonial portfolio setting the benchmark in prime rental levels
- > Colonial's growth outperforming the prime market



(1) ERV Growth 12 months: Q416 vs ERV12/15 & ERV Growth 9 months: 2017 YTD vs ERV 12/16

Colonial

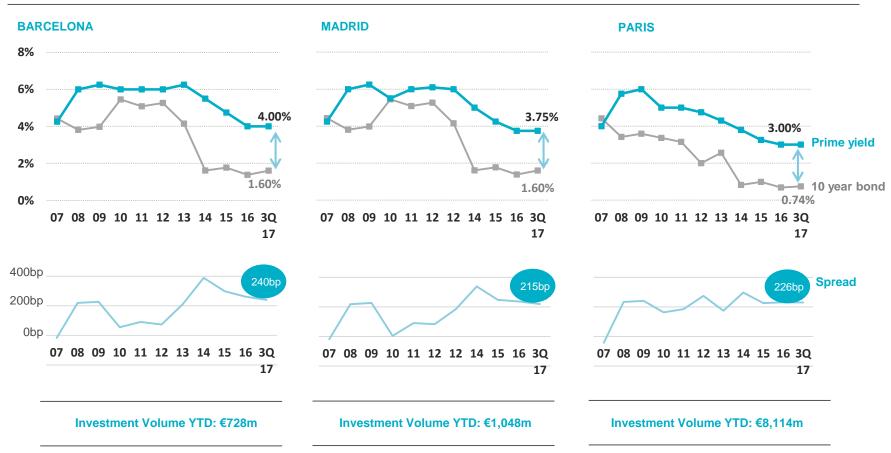
02 Market Investment Market



Investment markets remain strong

- > Interest for prime remains very strong
- > Spread vs reference rates healthy
- > Rental growth main driver for future capital value growth

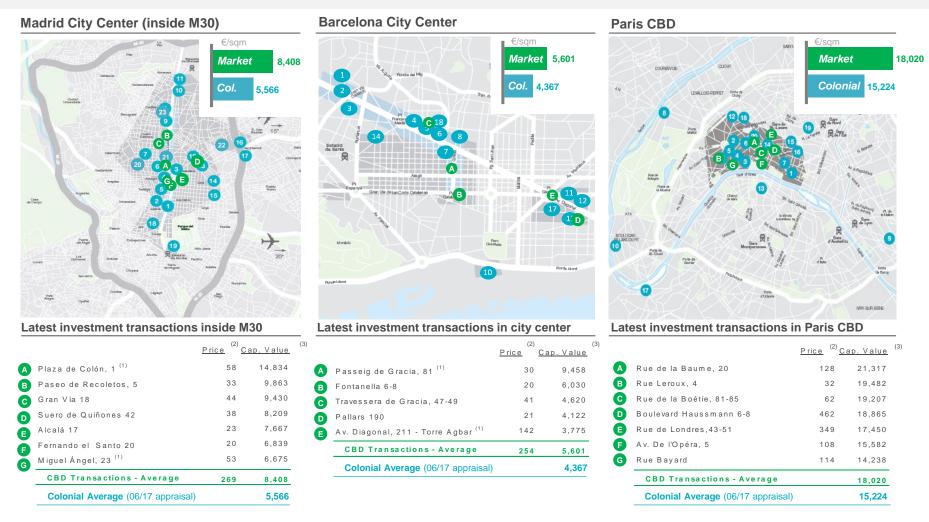
PRIME YIELDS (1)





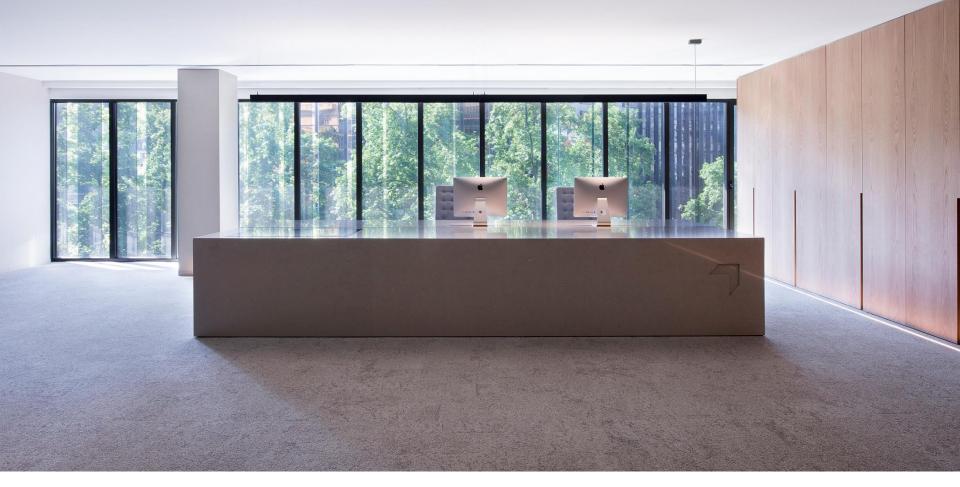
Investor interest for prime product remains strong

- > Significant capital value increases in recent quarters
- > Colonial's assets with prudent appraisal values
- > Premiums on recent disposals highlight room for mark to market catch-up



Colonial

03 Operational performance



Offering the better site

03 Operational performance Letting activity with strong momentum



Prime positioning ensures strong letting performance

- > More than 110,000 sq m signed in 76 transactions
- > Incentives far below market average
- > Solid occupancy level across all segments



(1) Annualized figures of signed contracts

(2) Incentive ratio = economic rents/ facial rents -1

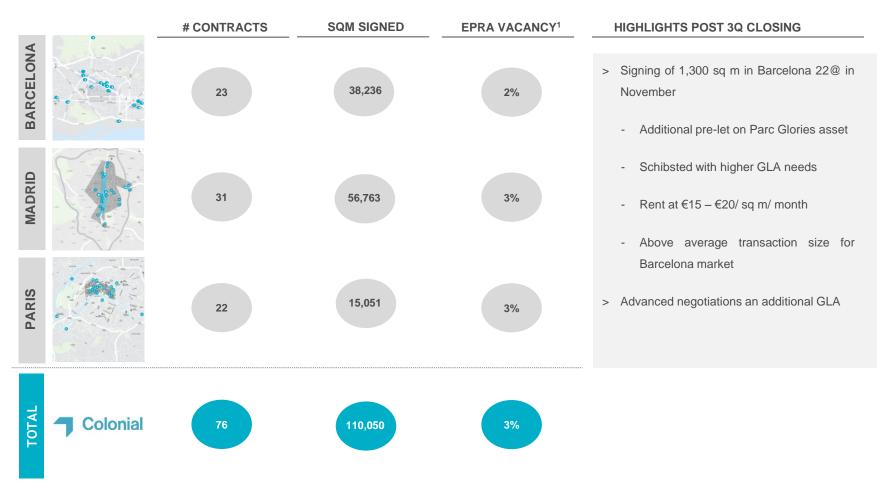
(3) Financial vacancy calculated according to EPRA vacancy methodology

03 Operational performance Letting activity with strong momentum



Prime positioning ensures strong letting performance

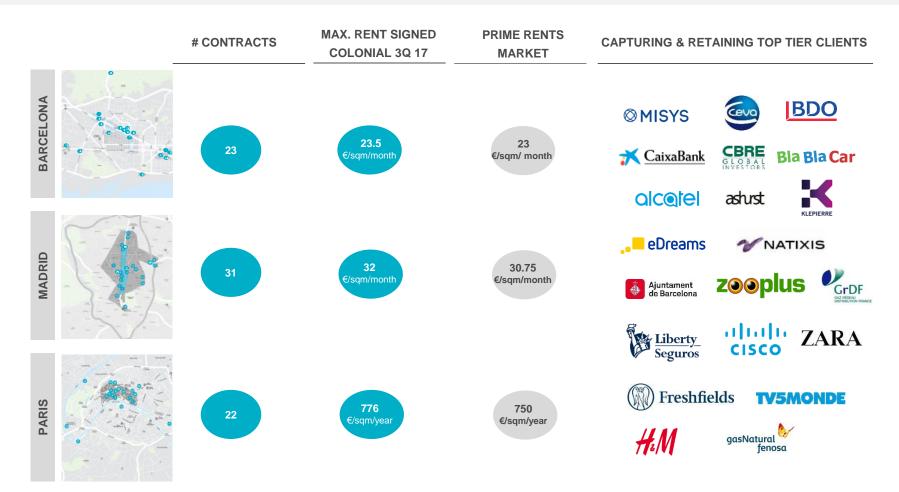
- > More than 110,000 sq m signed in 76 transactions
- > Incentives far below market average
- > Solid occupancy level across all segments





Prime positioning captures top tier clients paying maximum rents

- > High quality premises attract and retain top tier tenants
- > Colonial captures rental prices at the top of the market
- > Colonial portfolio as the reference for prime rents



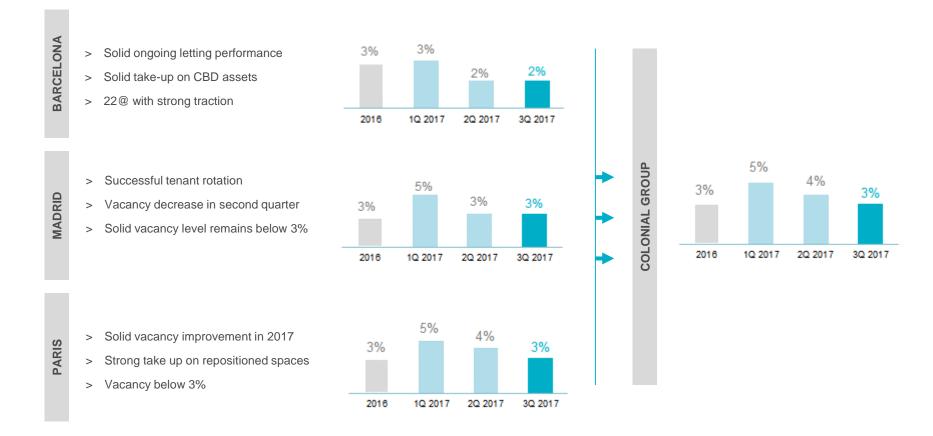
03 Operational performance Outstanding Occupancy levels through prime positioning



Attractive tension between low vacancy and new available space

- > Release of fully repositioned floors in CBD
- > Optimization of tenant profile through rotation
- > Solid occupancy levels that guarantee negotiation power

EPRA VACANCY



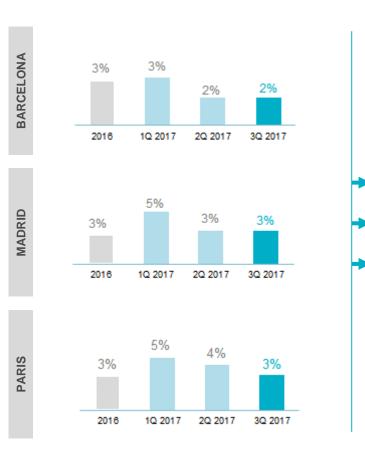
03 Operational performance Outstanding Occupancy levels through prime positioning



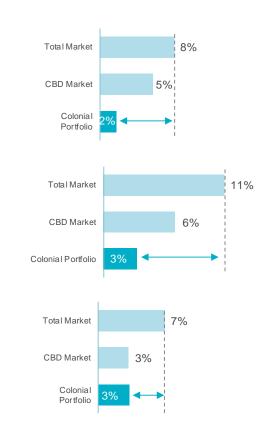
Colonial portfolio outperforming the market on occupancy

- > Colonial with solid vacancy levels in every city
- > Colonial vacancy clearly beats market average
- > Levels around 3% provide a solid base to capture rental growth

EPRA VACANCY







03 Operational performance Strong delivery on rental price increases



Colonial as leading market indicator for rental price recovery

- > Solid consolidation of rental price increases
- > Rents above 12/16 ERV in every city
- > Highly positive release spreads

SOLID INCREASE IN RENTAL PRICES



03 Operational performance Solid performance on every contract negotiation

Barcelona & Madrid with successful transactions across the board

- > Capturing rental growth on ERV reference
- > Outstanding release spreads

José Abascal, 56 - Madrid



Illacuna - Barcelona







Av. Diagonal 609-615 - Barcelona





03 Operational performance Repositioning in Castellana (Madrid)



Representative buildings with appealing design help companies to attract and retain talent

- > Designing spaces to combine functionality together with the last decorating trends
- > Colonial's assets are recognisable for its quality and design









Latest

rental price

32

€/sqm/

month

+11%

03 Operational performance Repositioning in Paris



Representative buildings with appealing design help companies to attract and retain talent

- > Designing spaces to combine functionality together with the last decorating trends
- > Colonial's assets are recognisable for its quality and design

Cézanne St. Honoré



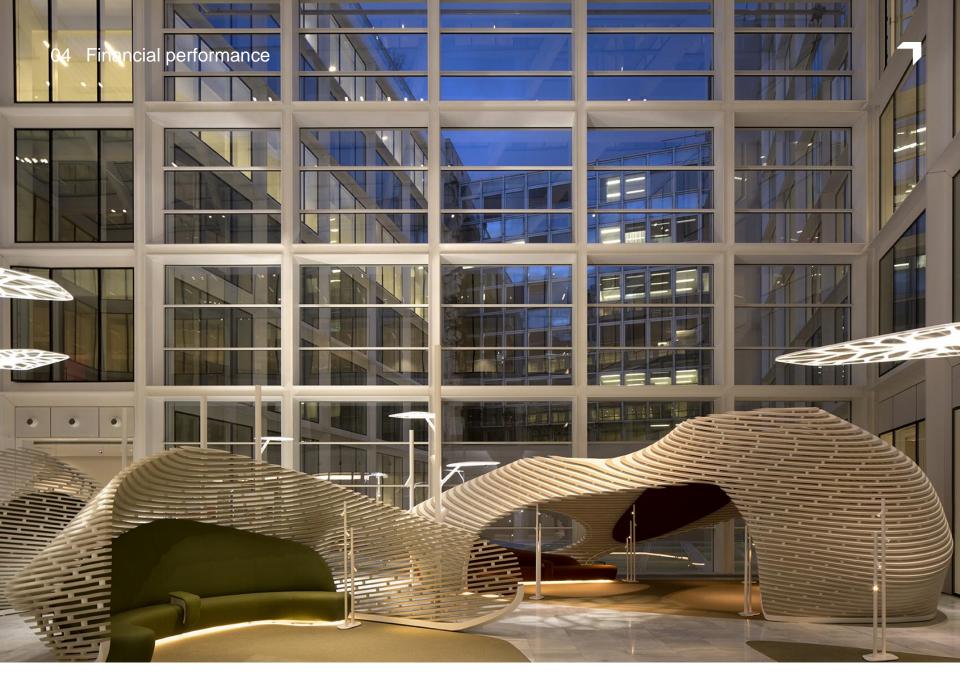
Washington Plaza



Strong commitment to highest standards in Corporate Social Responsibility > Maximum standards in Financial and Sustainability Reporting Clear leadership in the sector >> Sustainability and energy efficiency: a "must" for prime product MAXIMUM STANDARDS IN REPORTING HIGH COMMITMENT TO CORPORATE SOCIAL RESPONSIBILITY Colonial Third year in a row BPR SFL GREEN STAR GREEN STAR e FPRA Second year in a row **sBPR** GOLD % BUILDINGS WITH ENERGY CERTIFICATION¹ Energy certifications 90% **BBC effineraie** Only Spanish REIT with maximum rating in both categories BREEAM Rest 10%

03

Colonial



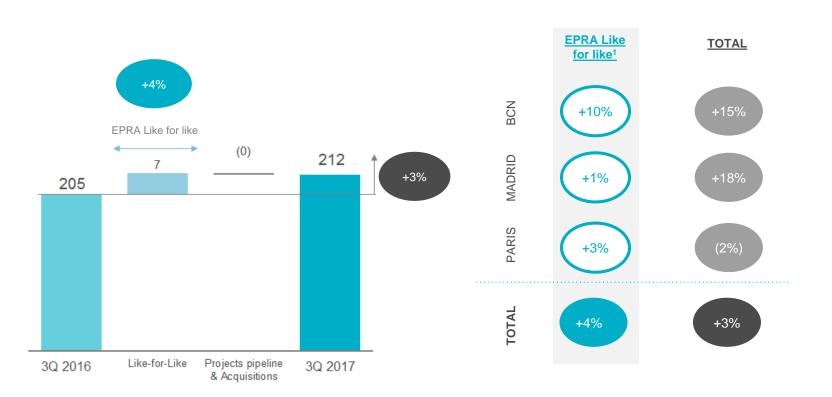
Superior risk adjusted returns

04 Financial performance Strong underlying rental growth

GRI increase underpinned by solid like for like

- > Barcelona with strongest growth
- > Madrid temporary flat due to AlfonsoXII tenant rotation
- > Paris portfolio delivers like for like above market average

GROSS RENTAL INCOME - €M



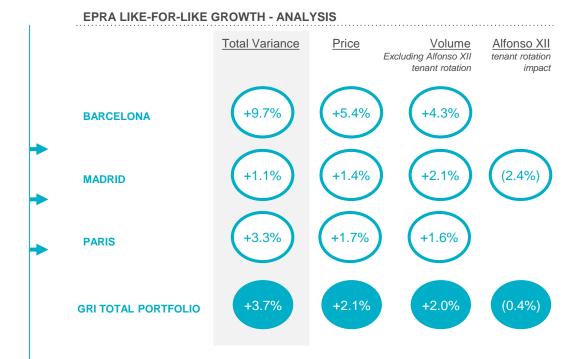


04 Financial performance Strong underlying rental growth

Strong underlying growth in every market

- > More than half of like for like driven by rental price increases
- > Barcelona with outstanding price impact in like for like
- > Madrid with temporary impact from Alfonso XII tenant rotation

LIKE FOR LIKE VARIANCE¹ – GRI & NRI



Solid like for like growth in every market

✓ Barcelona outstanding with +10% like for

like, especially driven rental price increases

- ✓ Madrid with temporary impact from tenant rotation in Alfonso XII, rest of portfolio with solid like for like
- ✓ Paris remains solid at +3% driven by Edouard VII, #Cloud & Washington Plaza

¹ Like for like variance calculation based on EPRA best practice methodology



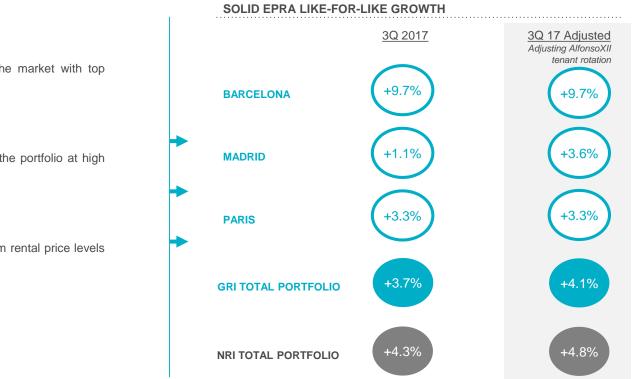


04 Financial performance Strong underlying rental growth

Strong underlying growth in every market

- > Close to +5% adjusted like for like increase in Net Rental Income
- > Madrid portfolio with +4% like for like (excluding the Alfonso XII tenant rotation)
- > France with solid +3% like for like growth

LIKE FOR LIKE VARIANCE¹ – GRI & NRI



Strong positioning in the market with top quality product

- ✓ Solid letting up of the portfolio at high end prices
- Capturing maximum rental price levels
 in the market

¹ Like for like variance calculation based on EPRA best practice methodology



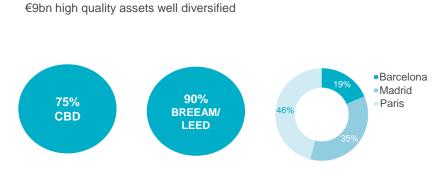
04 Financial performance A solid capital structure



A high quality collateral underpinned with a solid financial structure

- > An unparalleled high quality collateral diversified in three cities
- > A financial structure with solid LTV levels
- > A strong credit profile with competitive costs

A FIRST CLASS COLATERAL WITH...

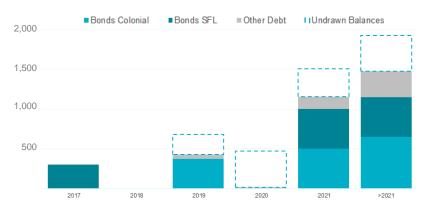




STANDARD BBB Stable Outlook Available cash & undrawn balances Spain €821m France €1,117m Total €1,938m

Maturity profile

... SOLID CAPITAL STRUCTURE



04 Financial performance Positive momentum in earnings

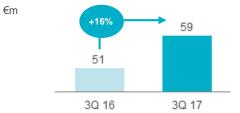


- > Delivery of strong increase in Gross Rental Income
- > Solid asset value growth through active real estate management
- > Savings in financing costs & positive SOCIMI impact in taxes

STRONG TOP & BOTTOM LINE PERFORMANCE

GROSS RENTAL INCOME €m 205 3Q 16 3Q 17

RECURRING EARNINGS



FFO per share²



Results analysis - €m	3Q 2017	3Q 2016	
Gross Rents	212	205	
Net operating expenses ⁽¹⁾	(15)	(13)	
Overheads	(28)	(26)	
Recurring EBITDA	169	166	
Recurring financial result	(58)	(60)	
Income tax expense & others - recurring	(8)	(9)	
Minority interests - recurring	(44)	(46)	
Recurring Earnings	59	51	
Asset revaluation	523	354	
Non-recurring financial result & MTM	(1)	(3)	
Income tax & others - non-recurring	39	(12)	
Minority interests - non-recurring	(166)	(141)	
Profit attributable to the Group	454	249	

(1) Includes other income

PROFIT & LOSS ACCOUNT

82%

Var.



04 Financial performance Active Balance Sheet Management

New Buy back Program

- > Execution on track
- > Average acquisition price of €7.87/share
- > Potential currency to structure investments

SHARE BUY BACK PROGRAM

- 1. Objective of the program:
 - Corporate purposes e.g. treasury stock as currency for potential asset acquisitions
 - > Other uses of corporate interest approved by the Board of Directors
- 2. Maximum Amount and shares assigned to the program:
 - > Maximum amount: €100m / 12mm of shares
 - > Stake: 3.0%
- 3. Timing: 6 months

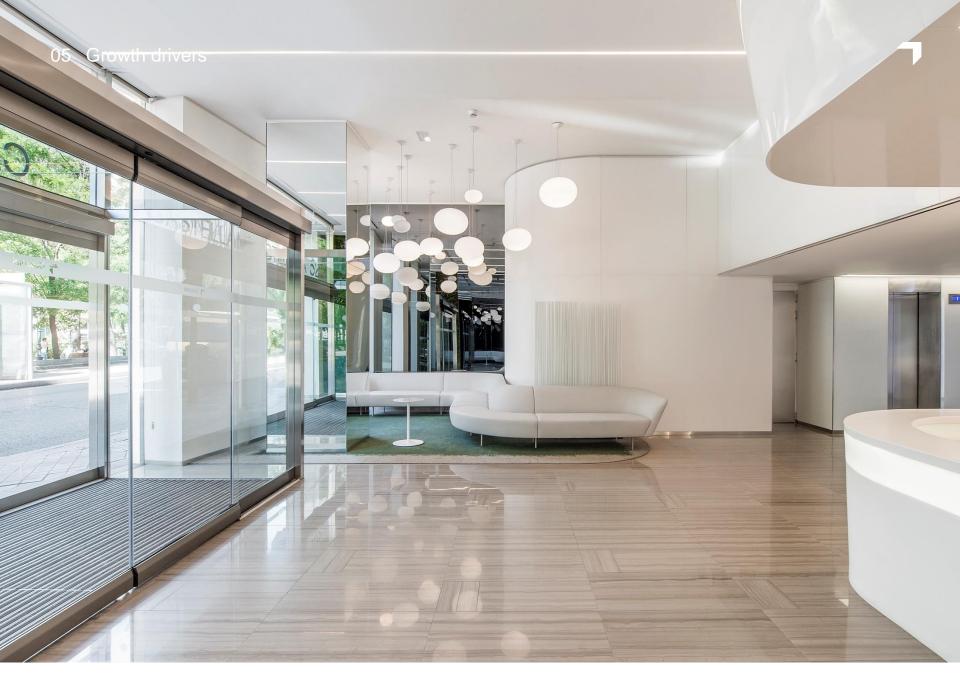
RESULT YTD

As of 8 November 2017 the current execution of the buy back program is as follows:

- > 2.1 millions of shares acquired (17% of total program)
- > €16.3m invested
- > Average acquisition price of €7.87/share representing a
 3% discount on last reported NAV (June 2017)

The current stake-of treasury shares of Colonial amounts to 14.4 millions of shares (3.7% of share capital)





Value creation through real estate transformation

05 Growth drivers

Project pipeline and value-add programme

A very attractive Project pipeline

- > Significant amount of additional rental income for the coming years
- > Additional value creation through created yield compression
- > Top product at optional market timing

PROJECTS AND REFURBISHMI	ENTS	2017 YTD	2017-18	2019 - 22	
Discovery Building Príncipe de Vergara, 112	<u>GLA1</u> 10,152 11,368	Cézanne St. H.	P. Vergara 112	Castellana 163PIz.Europa 34	
Parc Glòries	24,551				
Louvre Saint Honoré	16,000				
Plaza Europa, 34	14,306				
112 – 122 Avenue Emile Zola	20,340	Castellana 43	E. Calderón 3-5	Emile Zola 112-122 Louvre Saint Honoré	
lena	7,505	I DECHI			
Castellana, 163	10,910				
92 Champs Elysées	3,381	Champs Elysees 92	Parc Glories	lena	
Cezanne Saint Honoré	1,787	Additional Gross Renta	l Income €20m		
Parc Central 22@	14,737	Additional 01033 Renta			
Other Areas	4,035	Yield on cost Spain > 7	7% — Final Produc	t Yield on cost Spain > 7% → Final Product Yield on cost France > 6% → Final Product	
Total	139,072		•	+ +	
Capex program €m	€295m ⁴	Created rental uplift & created yield compression			
			Prime product to capture market recovery		
(4)					

(1) GLA above ground

⁽²⁾ Figures as of 06/17 considering only marginal rental increases to passing rents on partial surface repositioning (Washington Plaza & Cézanne SH)

(3) Figures as of 06/17 excluding development of Parc Central, marginal rental increases to passing rents on partial surface repositioning of Castellana 163. Not including impact of léna project (currently in initial study phase)

⁽⁴⁾ Excluding Parc Central development and Iéna (léna currently in operation and project in initial study phase)

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05 Growth drivers

Project pipeline and value-add programme

Creation of unique landmarks through projects - Madrid



✓ Fully delivered 8/11

✓ Only premise to accommodate a 10,000

HQ demand in CBD



- ✓ Highly sought after design due to its high number of terraces
- ✓ Structural works completed

Príncipe de Vergara - Madrid

 Negotiation with several demands underway

Castellana 163 - Madrid



Colonial

- ✓ Brand new façade design approved
- ✓ Tenant rotation process on track
- ✓ Full refurbishment of vacant floors and

common areas

05 Growth drivers

Project pipeline and value-add programme

Creation of unique landmarks through projects - Barcelona

Parc Glories - Barcelona



- ✓ More than 9,000 sq m pre let as of September 17 (38%)
- ✓ Schibsted increasing an additional 1,300 of GLA with same conditions highest ERV in this market
- ✓ Strong interest for additional 40% tranche with a multinational company from the IT sector

Plaza Europa 34 - Barcelona



- ✓ Creation of unparalleled reference in the Barcelona Plaza Europa market
- ✓ Executive project ("Proyecto Ejecutivo") close to completion
- ✓ Raising interest for demands in excess of 10,000 sq m



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05 Growth drivers

Project pipeline and value-add programme

Creation of unique landmarks through projects - Paris

Emile Zola



- ✓ Creation of a unique business campus in the city centre of Paris
- ✓ Potential additional GLA to be obtained (10% - 15%)
- ✓ Current tenant to leave before year end and immediate begin of works

Louvre Saint Honoré

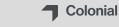


- ✓ Permits & licenses obtained
- ✓ Creation of more than 16.000 sqm of "ultra prime retail" in front of the Louvre
- ✓ Refurbishment to start in 2019



lena

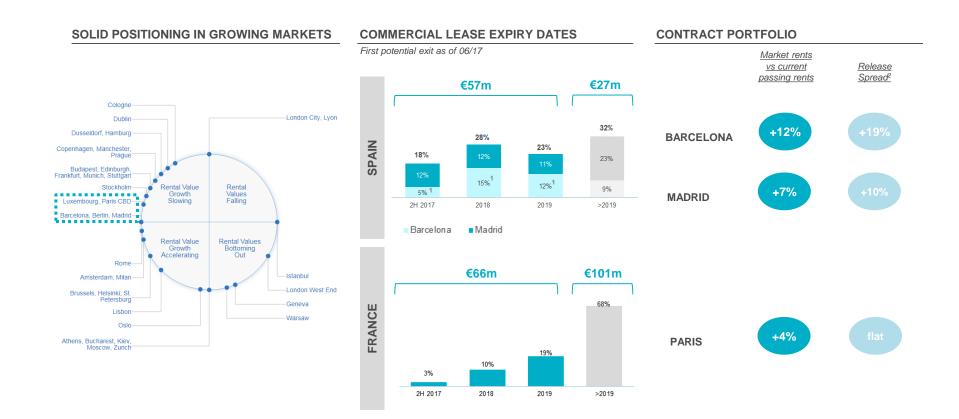
- ✓ Refurbishment project in the heart of Paris CBD, next to "I'Arc de Triomphe"
- ✓ Project designed by the famous French architect Dominique Perrault to create an iconic building
- Ambitious refurbishment program starting next year



05 Growth drivers Capturing reversion of current portfolio on track

Colonial well positioned to capture rental growth

- > Portfolio with prime exposure to attractive growth markets
- > Attractive rent roll profile with solid momentum on leasing
- > Double digit release spreads capturing reversion from under-rented contract portfolio



Source: JLL Q2 2017 data 1) As of 9/17: 2017 2%, 2018 15%, 2019 12% 2) New rent vs previous 3Q 2017

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05 Growth drivers Acquisitions & Disposals



Smart capital allocation as a principle

- > Capturing optimal point in specific asset life cycle
- > Asset rotation as source of value creation
- > Redeploying capital on value add projects



Emile Zola



Acquisition programme on track

- > Sourcing prime sites with unique market positioning
- > Unlocking value through real estate transformation
- > Additional pipeline under analysis

OFF MARKET	CITY CENTER	VALUE ADDED	INVESTMENTS SINCE 2015		
Off-market 38%	City Center 100%	Value Add 52%	Plaza Europa ¹ Discovery Building Príncipe Vergara 112 Génova 17	230 6% 10 >7% 43 >10% 45 >10% 36 7%	IRR update ³
			Percier Santa Engracia	68 6% 67 7%	×
				499	. т
Off-market 87%	City Center 100%	Value Add 51%	4.4% Stake SFL 1.0% Stake SFL 15% Stake in Axiare	35 >6% 77 >9% 48 6% 154 >7% 106 6.5% 24 6.5% 136 Discount on NAV	✓ ↑ ✓ ✓ ✓ ✓
Coll Acqu. Target delivered in H1	City Center 92%	Value Add 89%		51 >9% 41 >6% 32 9% 265 >7% 389	√ √ √

⁽¹⁾ Investments materialized in November and December 2014 respectively

(2) 10 year ungeared asset IRR

⁽³⁾ Without including yield compression since initial underwriting







DELIVERY IN OPERATIONS WITH SOLID RENTAL PRICE INCREASES

- > Strong letting momentum capturing top tier clients
- > Solid occupancy levels at 97%
- > Double digit increase on signed rental prices
- > Ongoing execution of value added initiatives

STRONG FINANCIALS

- > Solid like-for-like growth in rental income driven by price increases
- > Healthy growth profile underpinned by high quality asset base
- > Additional value creation through asset rotation
- > Active balance sheet management optimizing capital structure
- > Strong top & bottom line performance

CONFIDENT OUTLOOK

- > CBD markets and Colonial portfolio with solid growth perspectives
- > Colonial best positioned to capture rental cycle
- > Significant value creation through attractive project pipeline
- > Acquisition plan well ahead of target with high confidence on further delivery
- > Strategy with superior risk adjusted returns



APPENDICES Positive momentum in earnings

High double digit profit increase based on high quality growth drivers

- 1. Solid GRI increase
- 2. Optimized financing through active liability management
- 3. Increase in SFL stake from 53.1% to 58.6% (Alpha I)

PROFIT & LOSS ACCOUNT GROSS RENTAL INCOME €m +4% LFL 212 **59** 3 205 +€8.1m 2 3 +16% 3Q 16 3Q 17 51 **NET PROFIT** €m +82% 454 249 3Q 16 3Q 17 FFO per share¹ €/share Recurring Recurring Financial Result Minorities & Recurring Earnings EBITDA Income Taxes Earnings 3Q 2016 3Q 2017 0.160 0.153 3Q 17 3Q 16

STRONG TOP & BOTTOM LINE PERFORMANCE

¹ Recurring net result excluding amortizations and accrual of the incentive plan



APPENDICES A solid capital structure



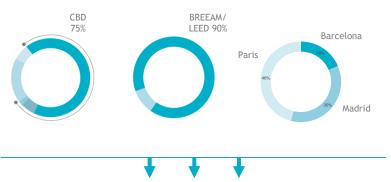
A high quality collateral underpinned with a solid financial structure

- > An unparalleled high quality collateral diversified in three cities
- > A solid finance structure with competitive financing costs
- > A strong credit profile

A FIRST CLASS COLATERAL

More than €8bn of high quality assets

- 1. Strong CBD exposure with prime product
- 2. Highest sustainability standards
- 3. Adequate diversification

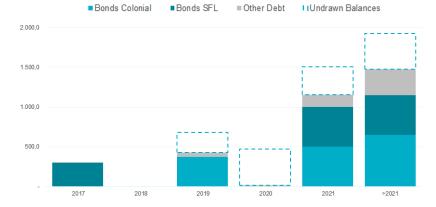


Strong credit profile with solid investment grade rating

STANDARD &POOR'S	Rating Standard & Poor's BBB Stable Outlook	
Moody's	Rating Moody's Baa2 Stable Outlook	

A SOLID FINANCIAL STRUCTURE

Capital Structure	<u>31/12/2016</u>	<u>30/09/2017</u>
Cost of Debt Spain	1.96%	2.02%
Cost of Debt Group	1.96%	2.03%
Maturity Spain	6.0 years	5.4 years
Maturity Group	5.0 years	4.5 years
Cash	€105m	€428m
Undrawn balances	€768m	€1,510m
Group LTV	41.4%	33.5%
% Debt fixed or hedged	82%	94%





Total Shareholder Return - Colonial (since june 2014)

Date	€/share			Return per share	e	
	NAV	Dividend	NAV+ Div.	NAV Growth	Dividend	Total Return
06-14	4.49	0	4.49	-	-	-
12-14	4.77	0	4.77	6%	-	6%
12-15	6.16	0	6.16	29%	-	29%
12-16	7.25	0.150	7.40	18%	2%	20%
06-17	8.07	0.165	8.24	11%	2%	14%

Total Return since 6/14 (NAV per share growth + dividends)	87%
--	-----

Colonial

7



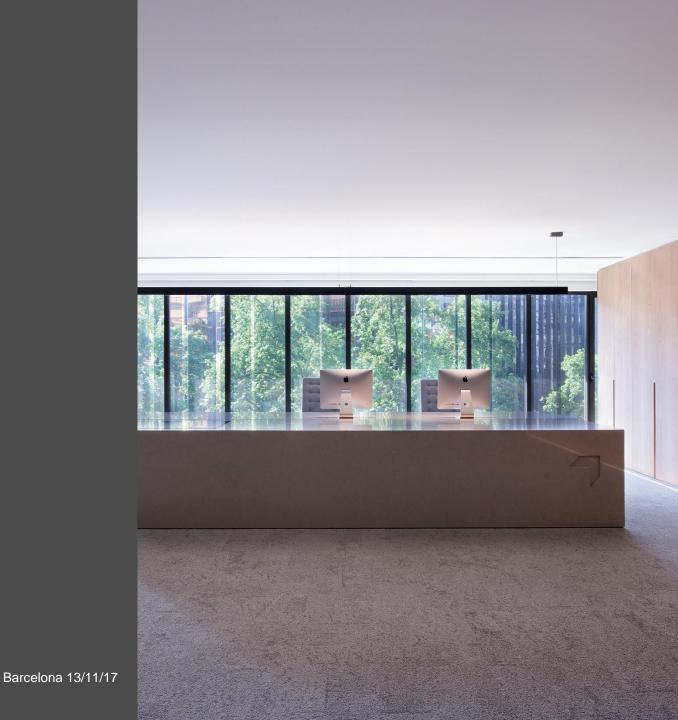
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7

Tender Offer on Axiare



MSCI INVESTMENT AWARDS WINNER 2017



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PRESENTING MANAGEMENT TEAM



Pere Viñolas Chief Executive Officer



Carmina Ganyet Corporate Managing Director



Carlos Krohmer Chief Corporate Development Officer





- 01 Executive summary
- 02 A strong office platform at optimal market timing
- 03 An attractive transaction
- 04 A solid transaction structure
- 05 Conclusions
- 06 Appendix



01 Executive Summary The transaction



Colonial has acquired a stake of c.13% in Axiare

- > Sellers: several shareholders of Axiare including shareholder number 2
- > Price: 18.25¹ 18.50 €/share (13% premium on share price pre announcement)
- > As a result, Colonial owns a 29%² stake in the capital of Axiare

The Board of Directors of Colonial has approved launching a voluntary tender offer for the remaining 71% share capital

- > Price: 18.50 €/share (13% premium on share price pre announcement)
- > Condition subject to 50% + 1 ownership (including the 29% stake owned pre tender offer)

Fully funded transaction with low execution risk

- > Transaction fully financed trough a combination of equity, bonds and disposal of non-core assets
 - Equity for €450m which includes a €250m firm interest from core shareholders at a minimum price of 7.89 €/share (1 month VWAP)
 - Bond financing of €800m to be reduced through disposal of non-core assets of c.€300m
- > Credit profile remains strong with solid LTV

¹ Including price equalization

² Including 15.5% of Axiare owned by Colonial pre transaction



Transaction Rationale

- 1. Consolidation of leadership in CBD offices in Spain and Europe
- 2. Unique consolidation transaction with focus on Spain
- 3. Enhancement of Madrid exposure at optimal market timing
- 4. Consistent transaction with Colonial Strategy and Business Plan reinforcing the pipeline of growth opportunities
- 5. Perfect match to Colonial's value creation track record
- 6. Significant operating and financial synergies to be crystalized
- 7. Accretive transaction in terms of NAV and FFO

Consolidation of leadership in CBD offices in Spain and Europe

KPI	Colonial pre-deal	Axiare	Colonial post-deal
Total GLA above ground (sqm)	852,019 ¹	295,889 ⁶	1,147,908 ⁶
Project pipeline (sqm)	139,072 ¹	58,410 ⁶	197,482 ⁶
GAV (€m) – 6/17	8,253 ²	1,710	9,794
Topped-Up GRI (€m)	285 ³	65	350
Potential Topped-Up GRI (€m)	369 ³	102	470
EPRA Vacancy – Office Portfolio 6/17	3.9%	14.3%	5.6%
FFO 6/17 annualized (€m)	74	27	101
LTV	33%4	29%	~ 40% ⁵
Rating	BBB/Baa2	No rating	BBB/Baa2

¹ Colonial GLA as of 9/2017

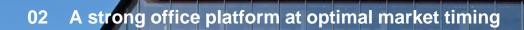
² Colonial based on 6/17 appraisal adjusted by IN/OUT disposal and acquisition of Arturo Soria (includes value of 15.5% Axiare stake)

³ Colonial data based on 6/17 data adjusted by IN/OUT disposal and acquisition of Arturo Soria

⁴LTV as of 9/17 based on 6/17 appraisal values

⁵ Pro-forma LTV considering €450m of equity and asset disposals, without considering potential value growth on year end appraisals

⁶ For Axiare only including office GLA above ground



A strong office footprint in Spain with high quality assets

02 A strong office platform at optimal market timing A complementary Grade A portfolio

A complementary portfolio with focus on offices in Madrid

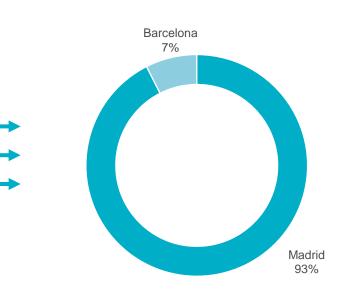
- > More than €1.2bn of offices with focus on Madrid
- > High quality Grade A assets
- > Highly liquid logistic and retail assets

AXIARE'S PORTFOLIO BREAKDOWN



Total GAV 6/2017: €1,710m

AXIARE'S OFFICE ASSETS BREAKDOWN



GAV Office Portfolio 6/2017: €1,262m



02 A strong office platform at optimal market timing A complementary Grade A portfolio

A complementary portfolio with focus on offices in Madrid

- > High quality assets in prime locations
- Repositioning activity leaves room for further value creation >
- > Top Tier tenants

SELECTED ASSETS

Sagasta 33



D. Ramon De La Cruz



Miguel Angel



Manuel De Falla



Almagro



Sagasta 27



Velazquez



Fernando El Santo



Diagonal



SELECTED TENANTS



ALANTRA

McKinsey&Company



Westinghouse









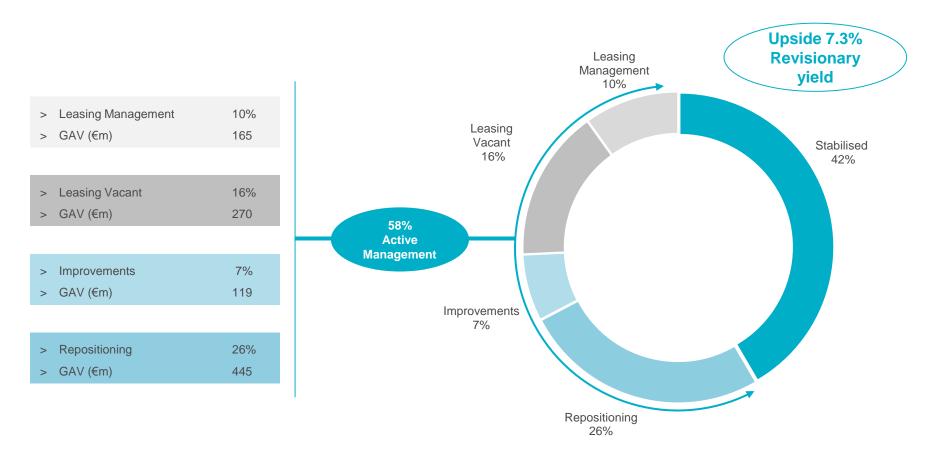


02 A strong office platform at optimal market timing Strong value creation through asset management



58% of the portfolio with additional value creation to be captured

- > €564m of assets selected to be repositioned and improved to create additional value
- > Revaluation of the assets still to be captured by managing leases and letting-up vacant spaces
- > Passing GRI of €65m providing a very attractive yield on cost

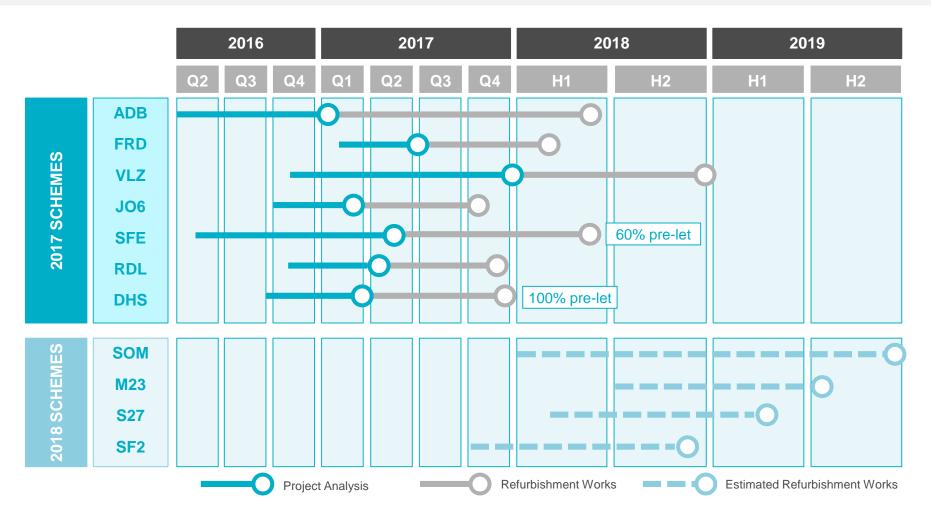


02 A strong office platform at optimal market timing Producing Grade A offices in solid markets



Solid redevelopment pipeline to be released in 18-24 months

- > Repositioning asset allows further growth both in value and GRI
- > Grade A assets are a key driver to attract top tier tenants



02 A strong office platform at optimal market timing Significant growth potential in GRI

Portfolio with significant growth potential in GRI

- > €15m growth through occupancy increase and potential rent revaluation
- > €22m increase in GRI due to project pipeline
- > Additional market rental growth to be captured



² Acquisition total cost adjusted for improvement capex

³Acquisition total cost adjusted for improvement and repositioning capex

⁴ Includes certain ERV increases due to improvement capex

⁵ Includes certain ERV increases due to repositioning capex. Repositioning projects includes certain ERV increases due to repositioning capex. Repositioning projects includes Puerto Somport, Avenida Bruselas, 15 Velazquez, Juan Ignacio Luca de Tena 6, Sagasta 27 and San Fernando (phases I and II)







Creation of the only pure office play on Spain

03 An attractive transaction Transaction fully in line with Colonial's strategic and financial objectives



Office leadership - creating the only pure office play on Spain

- > More than 1.1 million of office GLA with an attractive project pipeline
- > Group GAV of c.€10bn with close to €500m of potential GRI
- > Comfortable credit profile post transaction

KPI	Colonial pre-deal	Axiare	Colonial post-deal
Total GLA above ground (sqm)	852,019 ¹	295,889 ⁶	1,147,9086
Project pipeline (sqm)	139,072 ¹	58,410 ⁶	197,482 ⁶
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⁶ For Axiare only including office GLA above ground

² Colonial based on 6/17 appraisal adjusted by IN/OUT disposal and acquisition of Arturo Soria (includes value of 15.5% Axiare stake)

O3 An attractive transactionOffice leadership - creating the only pure office play on Spain

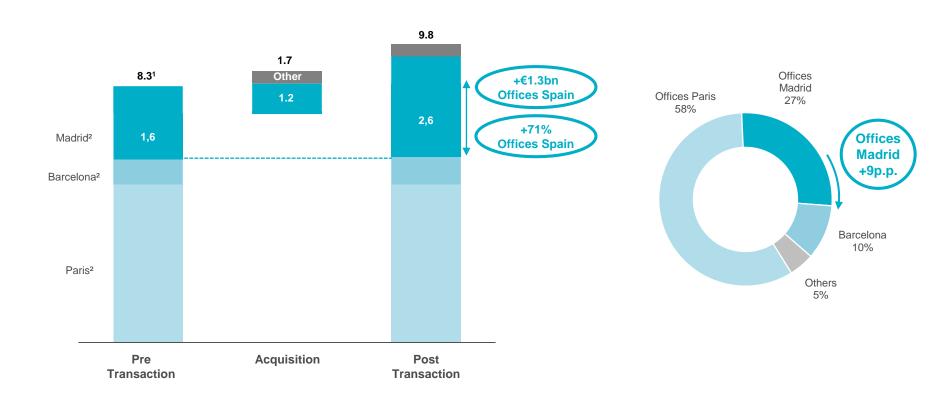


Rebalancing of asset allocation enhancing Madrid exposure

- > Combined portfolio close to €10bn in GAV
- > Increase of Spain office exposure by €1.3bn
- > Increase of Spain portfolio exposure up to 26% (+ 7 p.p.)



GAV (POST-TRANSACTION)

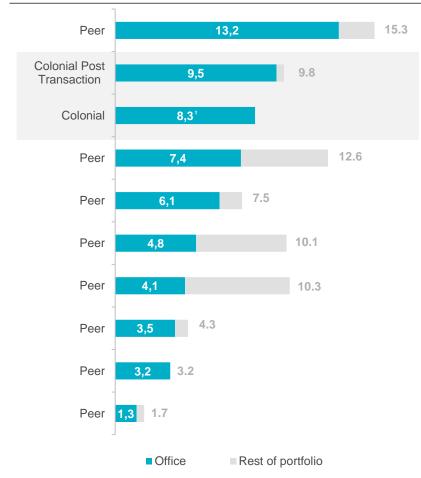


O3 An attractive transactionOffice leadership - creating the only pure office play on Spain

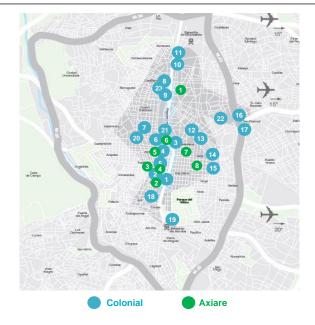
Strong leadership position in European Office Sector

- > Close to €10bn of GAV
- > Consolidating leadership enhancing Madrid exposure
- > Undisputed dominance in Madrid CBD

CONSOLIDATION OF OFFICE LEADERSHIP



CONSOLIDATING LEADERSHIP IN MADRID CITY CENTER (INSIDE M30)



Top Property owners inside M30

	Assets	GLA (sqm)
Colonial + Axiare	31	327,951
Colonial	23	257,625
Peer 1	13	269,737
Peer 2	11	252,743
Peer 3	18	245,251
Peer 4	15	185,434
Peer 5	16	136,346

¹ GAV 6/17 adjusted by the IN/OUT disposal & Arturo Soria acquisition at purchase price (includes 15.5% Axiare Stake)

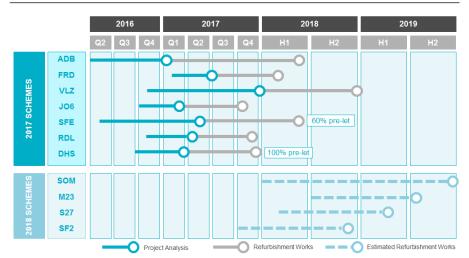
Colonial

⁰³ An attractive transaction Reshaping the portfolio & Completing Project Delivery

Attractive project pipeline significantly increasing Colonial's project exposure

- > Solid pipeline of projects allowing to capture value growth and rental revision
- > Target similar approach to Colonial's renowned repositioning program
- > Project deliveries at optimal market timing

ATTRACTIVE PIPELINE



RIBERA DEL LOIRA



P. DE SOMPORT 10-18





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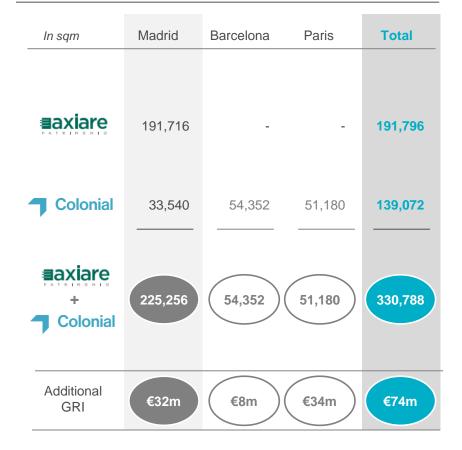
AVENIDA DE BRUSELAS



SAN FERNANDO I & II



ENHANCING COLONIAL'S PROJECT PIPELINE



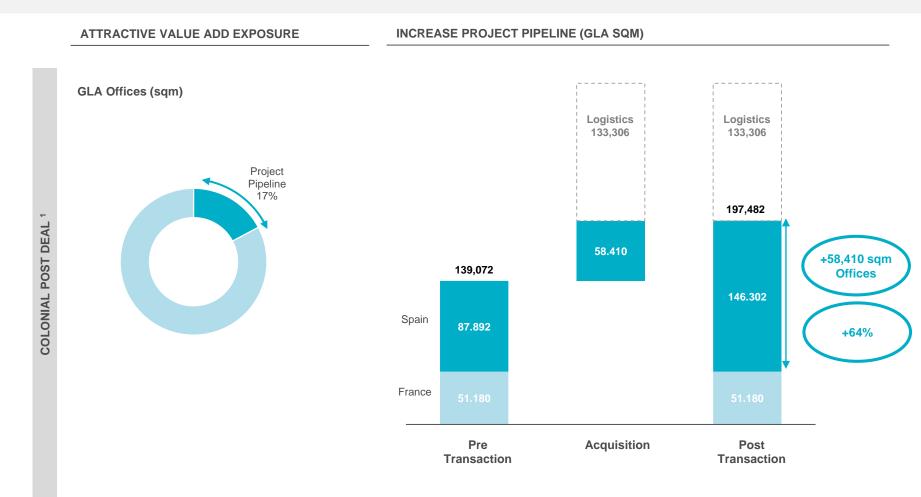
Colonial

03 An attractive transaction

Reshaping the portfolio enhancing value add exposure

Enhancing significantly Colonial's value add pipeline

- > Combined platform with more than 197,000 sqm of project pipeline in offices
- > Opportunity to implement "Prime Factory" strategies



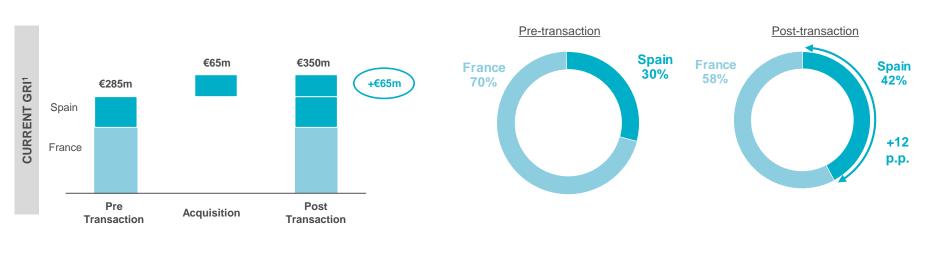


03 An attractive transaction Short term and long term enhancement of topline growth

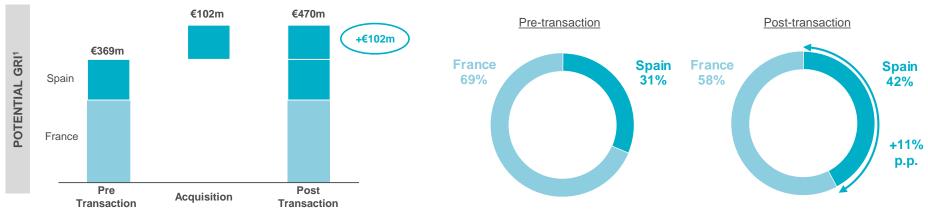
Solid base for sustained top line growth

- > Attractive rebalancing geographic exposure towards Madrid
- > Enhanced bet on Spanish rental price recovery
- > Paris exposure remains at very attractive levels

TOTAL GROWTH AT CURRENT ERV



OPTIMIZED GEOGRAPHICAL MIX



¹ According to Axiare public information June 2017



03 An attractive transaction An attractive pricing level for everybody

Attractive transaction for Axiare and Colonial shareholders

- > Offer price of €18.5 per share representing 13% premium on share price
- > Attractive entry point for Colonial shareholders at 17.59 €/share¹
- > Entry price level offers interesting growth potential

		Colonial	Axiare
	sector		
	Spanish	+87%	+67%
	ecap. of	\bigcirc	
	cer		
	Sin		
	ΥοΥ		
)2	- 710		
	alf 20	+21%	+21%
	st Ha		
	Ξ		
	n) ²	First Half 2017 - YoY Since recap. of Spanish sector	- YoY Since recap. of Spanish sector

¹ Considers 15.5% stake acquired at a blended price of 12.6 €/share

² Based on Potential topped-up GRI post redevelopment at 6/2017 market rents

³ NAV per share growth + dividend yield

PRICING

23

TOTAL SHAREHOLDER RETURN³ – PERFORMANCE YTD



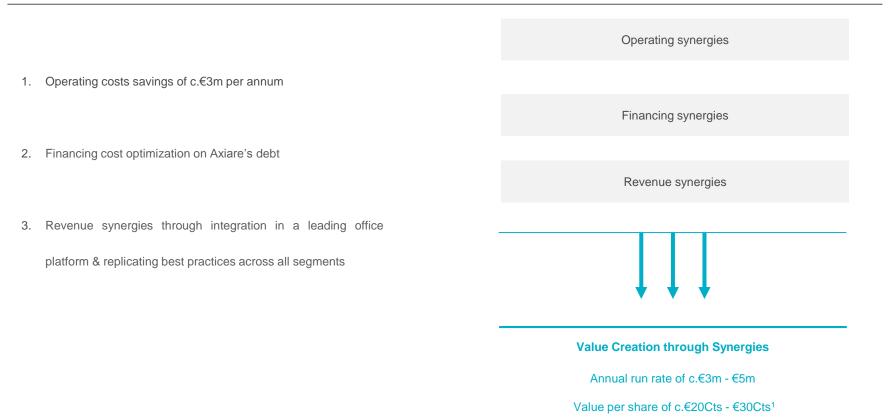
03 An attractive transaction Complementary platforms with synergy potential



Additional value creation through crystallization of synergies

- > Annual run-rate synergies of c.€3m-€5m per year, with direct impact on FFO
- > Estimated value creation potential of c.€0.20 to €0.30 per share
- > Replicating best practices of fully integrated platform

SYNERGIES



03 An attractive transaction

Transaction is value enhancing for Colonial's shareholders

Attractive Total Shareholder Return

- > Transaction is highly accretive on FFO from the first year
- > Neutral on 2018 NAV with very attractive mid term accretion
- > Interesting "Alpha" drivers of value creation underpinned by strong rental cycle

ATTRACTIVE TOTAL SHAREHOLDER RETURN	IMPACT PER SHARE		
Transaction is cash flow accretive in first year	Return metric	Short term	Mid term
 > FFO per share clearly above 10% in 2018 > High double digit accretion from 2019 onwards > Synergies adding additional cash flow accretion 	EPRA NAV	-	
Solid mid term NAV growth Transaction neutral on 2018 forward looking NAV 	FFO		
 Attractive mid term NAV accretion Additional value creation through 		-	
I. Fully capturing rental cycleII. Colonial's real estate transformation capabilities	Dividends	1	
III. Crystalizing premiums on non-core disposalsIV. Capturing full value of operational & financial synergies	Total Shareholder Return	1	



Fully funded transaction with low execution risk

04 A solid transaction structure Key terms of the voluntary tender offer



Offer with standard conditions with strong starting point

- > Close to 29% stake secured pre takeover bid from former Axiare core shareholders
- > Takeover bid to obtain control of the company
- > Completion expected for end of first half 2018
- 1. Transaction characteristics & Pricing
 - > Colonial has acquired a stake of c.13% in Axiare from several shareholders for a price between 18.25 and 18.50 € per share
 - > As a result, Colonial owns a 29% stake in the capital of Axiare
 - > The Board of Directors of Colonial has approved launching a voluntary tender offer for the remaining 71% share capital
 - > Price of €18.50 per Axiare share
 - > Implied acquisition price of €17.59 per Axiare share¹
 - > The offer will include standard conditions, in particular 50%+1 ownership acceptance (including the 29% stake owned pre tender offer)
 - > Take-over bid fully funded with a mix of debt & equity

2. Timeline

> Announcement of intention to launch public offer:	November 13, 2017
> Publication of prospectus:	Q1 2018
> Offer acceptance period:	Q1 2018 (30 days)
> Expected closing:	Q2 2018

04 A solid transaction structure Colonial's current credit rating remains strong

A fully financed transaction with low execution risk

- > Firm interest from Colonial core shareholders for equity underwriting
- > Highly attractive momentum in bond markets
- > Further deleverage through disposal of non-core

SOURCES & USES

Sources		Uses	
Cash & undrawn faciliti	es ¹ €193m	13% stake pre launch ¹	€193m
New bond issuance ²	€731m	Takeover bid for 71%	€1,071m
Equity raise	€350m ³	Illustrative transaction costs	€10m
Sources	€1,274m	Uses	€1,274m

A FULLY FUNDED TRANSACTION

Funding

Transaction fully financed

- 1. Bridge financing in place
- Equity Raise with firm interest from Colonial core shareholders and backstopped by standby volume equity underwritten
- Treasury shares of c.€100m backstopped by an standby volume underwritten
- Issuance of €800m unsecured bond to repay drawn part of bridge facility
- Liquid non-core assets for c.€300m identified to be disposed of in 12 months

Credit Profile remains strong



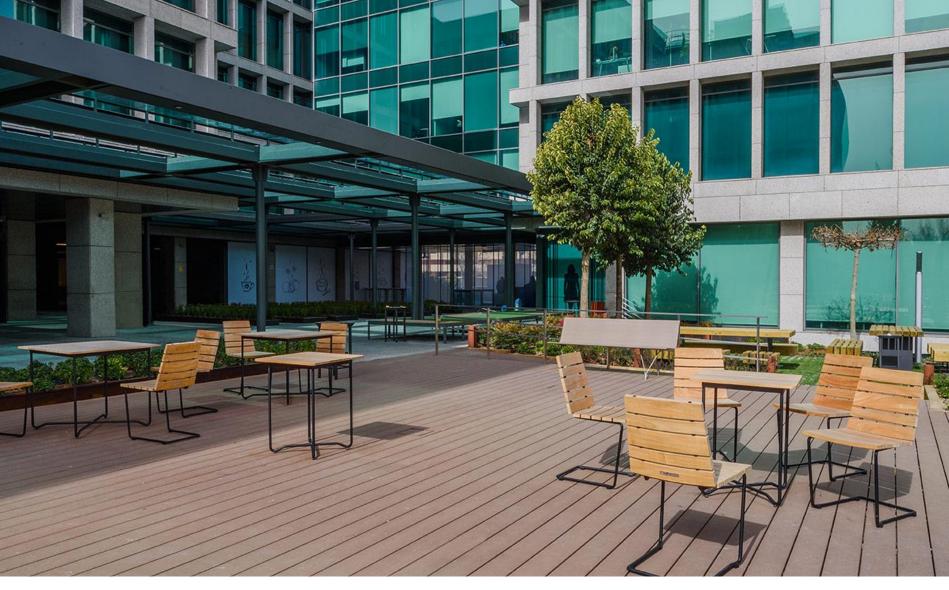
¹ Acquisition of 13% of Axiare pre launch of tender offer funded by cash and undrawn facilities pre deal

² New unsecured bond issuance of €800m (€731m transaction funding & €69m additional liquidity)

³€450m including disposal of treasury shares







Accelerating Colonial's Business Plan at optimal market timing



A STRONG OFFICE PLATFORM IN MADRID

- > Complementary Grade A office portfolio of €1.3bn
- > Consolidating dominance in CBD
- > Additional project portfolio
- > Optimal market timing in rental cycle

SOLID STRATEGIC RATIONALE

- > Office leadership consolidating the only pure office play on Spain
- > Attractive rebalancing of geographic allocation
- > Significant enhancement of top line growth profile
- > Increase of growth opportunities
- > Acceleration of Colonial's Business Plan

VALUE ENHANCING TRANSACTION FOR COLONIAL SHAREHOLDERS

- > Attractive entry price
- > Highly accretive in FFO from year one
- > Interesting mid term NAV accretion
- > Value creation through Colonial's prime factory approach
- > Unique scarcity play on high quality offices in Spain
- > Credit profile remains strong

Colonial



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Axiare 2017 portfolio acquisitions as of August 2017





SAN FERNANDO (PHASE II)	
Acquisition date	Jun-17
Price	€38.0m
Location	Madrid 1st ring
GLA	73,464 sqm



MIGUEL ANGEL	
Acquisition date	
Price	
Location	
GLA	



	SAGASTA 27	
Feb-17	Acquisition date	Jun-17
€53.4m	Price	€18.6m
Madrid CBD	Location	Madrid CBD
8,036 sqm	GLA	4,481 sqm

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4

06 Appendix Axiare portfolio overview











Offices















































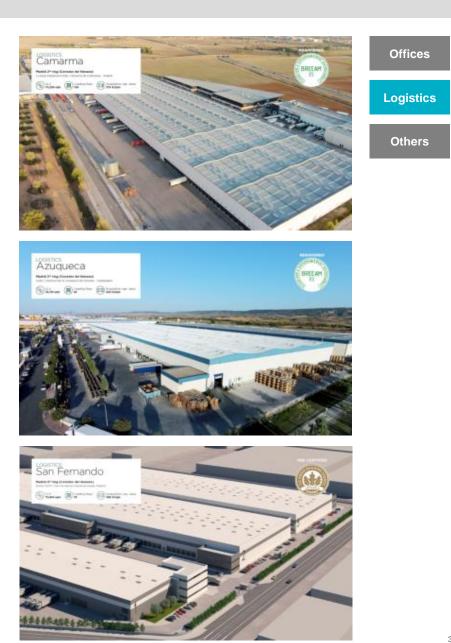






















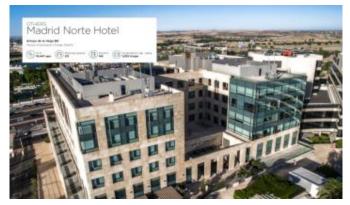


















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