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OTHER RELEVANT INFORMATION (OTRA INFORMACIÓN RELEVANTE)

Following the Relevant Information published on the 17th of February 2021, with the registered number 7136, Colonial publishes the documentation to support the presentation to analysts and investors that will be held to inform about the agreements reached regarding disposals. The webcast will be held today Thursday 18th of February 2021 at 3:00 PM (CET).

The information regarding the presentation is detailed below:

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The presentation can be followed online through the following link:

https://onlinexperiences.com/Launch/QReg/ShowUUID=2E0A41DA-3E99-4DEA-9D37-8C4F02A8981D

In addition, the presentation will be available on the website of the company.

Madrid, February 18th, 2021.



Project Alpha V Presentation

18th February 2021



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01 Highlights - Alpha V Strong Delivery on Disposal Programme





CAPITAL RECYCLING AT PREMIUM TO NAV

- 1 Alpha V Disposals of more than €400m in Q4 20
 - > Strong pricing with double digit premium on GAV
 - > CMD Disposal Guidance of €300m exceeded
 - > Disposal of mature offices and Non-Core
 - > Value Creation for Colonial Shareholders

2020 Full Year Disposal Program delivered > €600m

- > More than €600m of disposal volume 5% of AUM
- > Confirmation of fundamental value double digit premium
- > Offloading noncore, secondary & mature product
- > Capital recycling with flight to quality
- > Strengthened balance sheet LTV post disposals below 35%

Project Pipeline execution on track

- > Marceau Project fully pre-let in Pandemic Year
- > Attractive rental terms, exceeding target
- > 2 out of 3 Paris Projects pre-let
- > 4 out of 10 Assets of Project Pipeline fully let



Disposals of more than €400m in Q4 20 exceeding CMD guidance

- > €413m of disposals of mature offices and Non-Core
- > Attractive pricing: +13% premium on GAV¹
- > Value Creation for Colonial Shareholders



Disposals of €413m of non-core assets & mature offices

Wagram 112 – CBD Paris

- 2 Percier 9 CBD Paris
- 3 Av Bruselas Madrid Secondary
- Les Gavarres Retail non-core Spain
- 5 Final Settlement Logistic portfolio

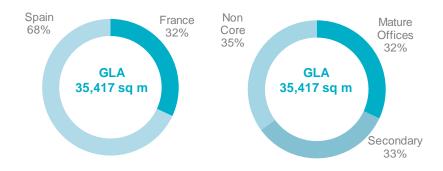
Strong pricing with double digit premium on GAV

CMD Disposal Guidance of €300m exceeded



More than 131,875 sq m disposed

- > 131,875 sq m disposed, 35,417 sq m excluding logistics
- > 5 assets sold
- > Balanced geographic mix
- > Combination of Non-Core with mature product





01 Alpha V

Spain

Disposals of more than €400m in Q4 20 exceeding CMD guidance

Logistics Final Settlement

- > €413m of disposals of mature offices and Non-Core
- > Attractive pricing: +13% premium on GAV1
- > Value Creation for Colonial Shareholders

Spain – Offloading Non-Core & Secondary



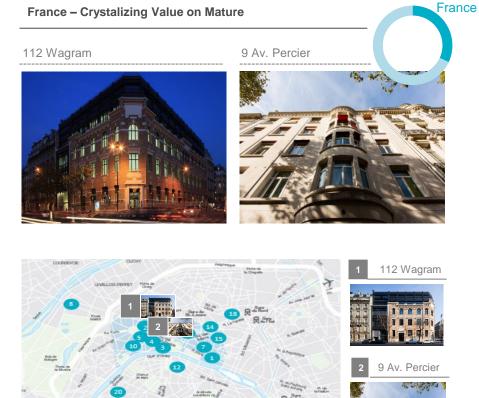




Les Gavarres







Disposals of more than €400m in Q4 20 exceeding CMD guidance

- > €413m of disposals of mature offices and Non-Core
- > Attractive pricing: +13% premium on GAV1
- > Value Creation for Colonial Shareholders

Spain – Offloading Non-Core & Secondary		France – Crystalizing Value on stabilized Mature Assets			
Av. Bruselas 38	Non-Core Assets	112 Wagram	9 Percier		
 Secondary Asset inn the north of Madrid 	 Final settlement of the logistics portfolio sale 	> Small asset, <6,000 sqm> Full repositioning completed	 Small asset with sub-optimal floorplates 		
 Opportunistic trade through an off-market transaction 	 Disposal of non-core Asset (Retail) inherited from Axiare 	 Reversion achieved, full contract renegotiation in the last years 	 Value creation through progressiv refurbishment floor by floor 		
> Fully stabilized asset after		Cashing in Value in medium sized	building with poor strategic fit in the		
Colonial repositioning	Colonial repositioning		Paris Portfolio of major business centers		
Value Creation through repositioni	ng and attractive pricing	Value Creation through asset man	agement and attractive pricing		
> Attractive terms for secondary assets		> Premium of 16% on GAV			
> Solid pricing vs last reported GAV ¹		> Capital values above €20,000 sq m			
> Avenida Bruselas with 1.8x Value Creation vs Initial Project Cost		> Capital value +30% vs 6/20 Paris	portfolio average capital value		
-> 80% Capital Value Creation		> Value creation of 1.7x since refur	bishment / acquisition		
GAV Pre-Covid 19 as of December 2019 excluding Logistics final settlement > Core assets with yield compression		on			

01 Alpha V Paris – 112 Wagram



- > Cashing in Value in medium sized building with poor strategic fit in Paris portfolio of major Business Centers
- > Asset disposed for €120.5m with premium on GAV
- > Paris Investment market with yield compression on Core CBD





5,500

sq m

Mature

Asset

High Liquidity

The Transaction

- > Process started in Q3, closing in Q4, final settlement in Q1 21
- > Initial phase with 40 investors
- > Final bid with 5 institutions
- > Asset sold to Aviva Investors

112 Wagram. Paris CBD



- > Asset disposed for €120.5m
- > Capital value of c.€22,500/ sqm,
- > +26% vs Average Capital Value of Paris portfolio
- > Price c.2x vs acquisition price in 2010
- > Capital Gain of c.100% on acquisition price

Real Estate Rationale

- 1. Full refurbishment modernizing spaces and maximizing efficiency
- 2. Obtention of maximum energy certificates
- 3. Capturing reversion through rental growth and letting up empty spaces
- 4. Disposal price with premium on GAV and implied yield compression

01 Alpha V Paris – 9 Av Percier



- > Cashing in Value in medium sized building with poor strategic fit in Paris portfolio of major Business Centers
- > Asset disposed for €143m with premium on GAV
- > High value creation trough renovation of the asset





6300 sq m

Mature

Asset

High

Liquidity

Transaction Rationale

> Small asset and small floor plants with suboptimal performance

Successful execution with strong investor appetite

- > Process started in Q3, closing in Q4, final settlement in Q1 21
- > Initial phase with 50 investors
- > Final bid with 8 institutions
- > Asset sold to Deka Immobilien

9	Av	Percier.	Paris	CBD
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Strong Pricing

- > Asset disposed for €143m
- > Capital value of c.€24,000/sqm
- > c.+34% vs Average Capital Value of Paris portfolio
- > Disposal Price 1.8x on total cost (acquisition price + project capex)
- > Capital Gain of +80% on total cost

Real Estate Value Creation

- 1. Asset acquired from Siic de Paris in 2015
- 2. Value creation through progressive refurbishment floor by floor
- 3. Stabilized core asset put on the market
- 4. Disposal price with premium on GAV and implied yield compression

13% ungeared IRR on a 6 years period

01 Alpha V Madrid Secondary – Avenida de Bruselas 38

- > Asset located in a secondary area in the north of Madrid
- > Sub-market with structural double-digit vacancy
- > Disposal of asset after real estate repositioning





11,697 sq m

Mono tenant Asset

Location

Secondary

>

> Private investor

Quick execution during Q4

The Transaction

> Secondary Asset in the north of Madrid

> Investor looking for a long-term contract

Avd. de Bruselas 38. Madrid - Arroyo de la Vega

Strong Pricing

- > Optimized price through an off-market transaction
- > Disposal Price 1.8x on total cost (acquisition price + project capex)
- > Capital gain of +80% on total cost

Real Estate Value Creation

- 1. Asset acquired from Axiare in 2018
- 2. Project redefined by Colonial's asset management team
- 3. Full redevelopment with optimum lay-out and delivery in Q1 2019
- 4. Q2 2019 asset fully let with long term contract at maximum rent
- 5. Disposal of stabilized core asset in secondar location at optimal value



01 Alpha V Other Spain - Les Gavarres

- > Non-core Asset (Retail) inherited from Axiare
- > C-location in Tarragona (Spain)
- > Contract renegotiated in 2H18





12,413 sq m

Mono tenant Asset

The Transaction

- > Warehouse in C location of Spain
- Process re-started after COVID outbreak with few investors
- Warehouse C Location
- > Settlement in Q1 2021

Les Gavarres. Tarragona – Others Spain

Pricing

> Solid pricing for asset with complicated outlook

Real Estate Rationale

- 1. Non-core Asset (Retail) inherited from Axiare
- 2. Contract renegotiated in 2H2018 improving the maturity profile
- 3. Asset with no strategic fit retail/ secondary/ complex outlook
- 4. Disposal of a non-core asset after COVID outbreak



01 Alpha V

Other Spain – Logistics Portfolio final settlement

- > Process closed successfully with Prologis
- > €64m of final settlement signed in December 2020
- > Enhanced focus on Prime Offices





The Transaction

- > Agreement reached with Prologis in August 2019
- > Two phases of the transaction executed during 2019 and 2020
- > Final settlement of San Fernando project reached in Q4
- > Process closed successfully with Prologis

Logistics – Others Spain			
Pricing			
> €64m of cash proceeds confirming Pre-Covid conditions	> €		
> Total proceeds from Prologis confirm initial amount agreed Pre-Covid	> T		
Real Estate Rationale			
1. Portfolio of logistic assets inherited from Axiare acquisition	1.		
2. Colonial as a pure play specialist on Prime Offices	2.		
3. Logistics as non-core for Colonial:	3.		
> Need of critical mass to have bargaining power			
> Higher operational risk			



12

02 Full Year Disposal Program delivered

2020 Full Year Disposal Program delivered

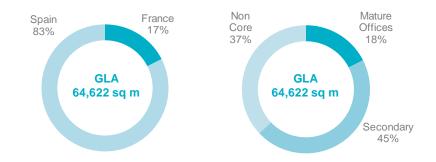
- > More than €617m disposals in 2020 with premium on GAV
- > Disposals represent 5% of AUM
- > Offloading noncore, secondary & mature product

Value Creation Potential for Colonial Shareholders

	€m	Sq m
Disposals Q2 & Q3	204	131.039
Alpha V - Q4	413	127.173
Full Year Disposals	617	258.212

Offloading Non-Core & Mature product

- More than 258,212 sq m disposed
 - > 258,212 sq m disposed, 64,622 sq m excluding logistics
 - > 17 assets sold
 - > Combination of Non-Core with mature product





- > +13% premium in offices on GAV² Pre-Covid
- > Acceleration of Investor interest in 2H 2020

(2) GAV Pre-Covid 19 as of December 2019

2020 Full Year Disposal Program delivered

- > More than €617m disposals in 2020 with premium on GAV
- > Disposals represent 5% of AUM
- > Offloading noncore, secondary & mature product

Non-Core

Logistics Disposals Phase II



Other Non-Core





Secondary Offices

Av. Bruselas 38



Plaza Europa

Berlin / Numancia





Mature Offices

112 Wagram



9 Av. Percier

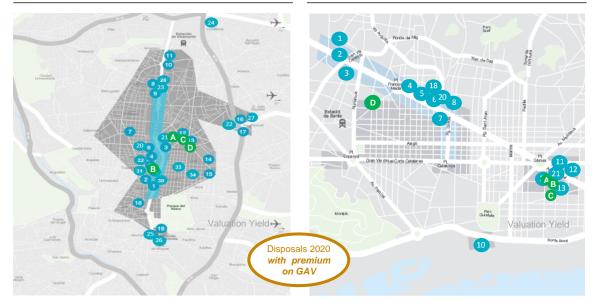


Confirmation of fundamental value - double digit premium on GAV

- > Strong liquidity of Colonial assets in investment market
- > Investment market acceleration 2H 2020
- > Colonial's disposals with premium on GAV across its 3 markets

Madrid City Center (inside M30)

Barcelona City Center



Latest investment transactions inside M30

Colonial Average (6/20 appra	isal)	6,671
Transaction - Average	212	11.474
Príncipe de Vergara 108	50	7.000
Velázquez 34 (incl. retail)	120	15.926
Fernando El Santo 20	42	11.058
Axis (incl. Retail)	100	25.000
	Price ⁽²⁾ Cap. Valu	

Latest investment transactions in city center

Colonial Average (6/20 appr	5,545	
Transaction - Average	n.a.	n.a.
D Berlin/Numancia	Confidential	n.a.
C 177 Almogavers	50	5.882
B Sancho de Ávila 65	56	6.747
A Sancho de Ávila (Project)	100	5.747
	Price C	Cap. Value





Latest investment transactions in Paris CBD

Colonial Average (6/20 appraisal)		17,856
Transaction - Average	1.242	22.782
7 Magdebourg	73	28.077
7 Teheran	200	28.571
6/12 St Honoré (incl. retail)	290	53.704
B 7 Rue Blanche	75	20.183
A 9 Bergere	604	16.872
	Price ⁽²⁾ Cap. Value	

Source: JLL, C&W and public information



Capital recycling with flight to quality

- > Disposals of more than 600 €m in 12 months
- > Strengthened balance sheet LTV post disposals below 35%
- > Value Creation for Colonial Shareholders

ENHANCED PRIME EXPOSURE

Disposals Proceeds

.



Use of proceeds

- > Project capex
- > Reduce leverage & strengthen balance sheet

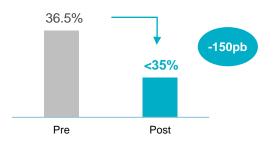
... WITH A STRONGER BALANCE SHEET

Net Debt Reduction – Proforma based on Q3 balance sheet





LTV Reduction – Proforma based on Q3 balance sheet

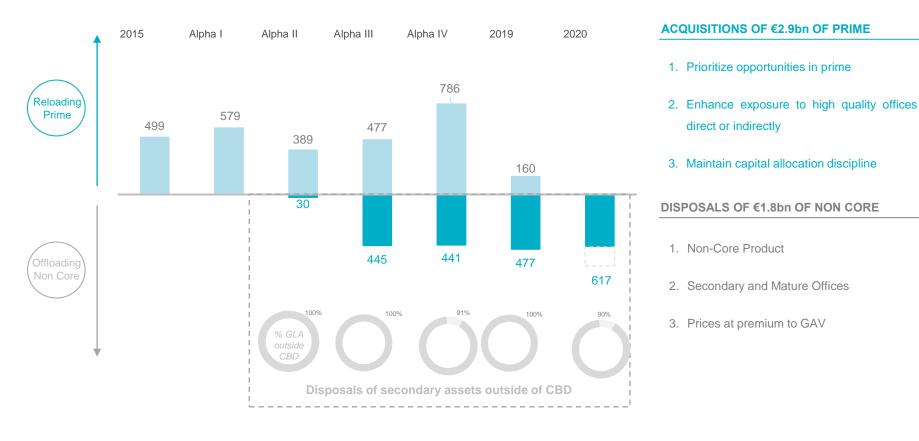




Ongoing Flight to Quality

- > 2020 Full Year Disposal Program delivered
- > Ongoing flight to quality through disciplined capital allocation
- > Disposals of €1.8bn of mature assets and or non-core product

ONGOING FLIGHT TO QUALITY THROUGH ACTIVE CAPITAL ALLOCATION



Solid returns through Prime Factory and Capital Recycling

> Alpha (Prime Factory asset transformation) has proved to be a significant driver in value creation

> +€3.5 per share through project delivery since 2014

> Significant Capital Value Creation since 2014, +150% (+6.7 €/sh of NAV)

OUTPERFORMING THE INDICES AND BENCHMARK ALPHA DELIVERY 2014-6/20 CAPITAL VALUE CREATION ON EPRA NAV €/sh **6 YEARS** Alpha + €3.8 **Prime Factory Rental Price** + €1.6 Increases Colonial +38% Yield & others +€1.3 EPRA Index +18% + €6.7 **Capital Value** Creation **IBEX 35 - 25%** 6/14-6/20 +150%

 Sep-14
 Sep-15
 Sep-16
 Sep-17
 Sep-18
 Sep-19
 Sep-20

03 Project Pipeline Execution on track

5

100.2

10.8

88.

- 03 Project Pipeline Execution on track Resilient projects attracting Top tenants
 - > Marceau Project fully pre-let in pandemic year
 - > Attractive rental terms, exceeding target
 - > Strong Pricing confirms resilience of Prime

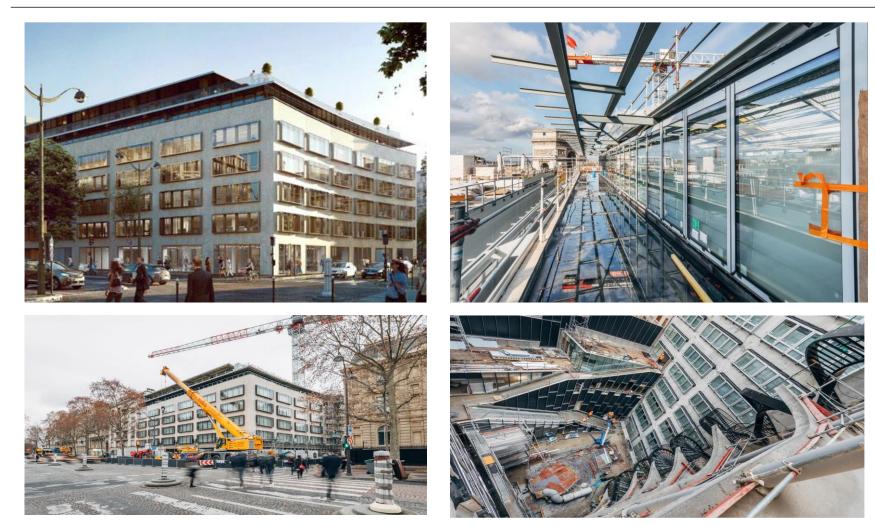
83 Marceau - Paris Prime CBD



RESILIENT PRODUCT ATTRACTING TOP TENANTS Letting Status - 100% pre-let at historical rents Q2-20: More than 6,000 pre-let with Goldman Sachs for its Paris HQ 1. Goldm: Sachs - 12 years lease with 9 years with mandatory compliance - Signing of record rent in Paris Q3-20: Additional 1,200 sqm signed on the ground floor sodexo 2. Q4-20: Last floor pre-let to Investment Bank firm with 6 years 3. mandatory compliance GARNIER & CC Strong Letting momentum – % Cumulative pre-let 100% 1,400 9.500 In sq m 1,100 Project fully pre-let in 7,000 despite COVID-19 crisis Strong Pricing confirm > resilience of Prime Q2 2020 Q3 2020 Q4 2020 2020

- 03 Project Pipeline Execution on track Resilient projects attracting Top tenants
 - > Development program on track
 - > Project delivery in 3Q 2021

83 Marceau - Paris Prime CBD



Colonial

-

- 03 Project Pipeline Execution on track Resilient projects attracting Top tenants
 - > 2 out of 3 French projects are 100% pre-let
 - > 4 out of 10 projects are pre-let
 - > Strong value creation through achievement of projects milestones

Spain Project pipeline



Diagonal 525





Campus Méndez Álvaro



Sagasta 27



Miguel Angel 23

Plaza Europa 34





France Project pipeline



Biome

Goldman Sachs



RICHEMONT

- Future pole of attraction of large demands in Paris City center
- 2. Starting of commercialization in Q2 2021
- 3. Project delivery in S2 2022

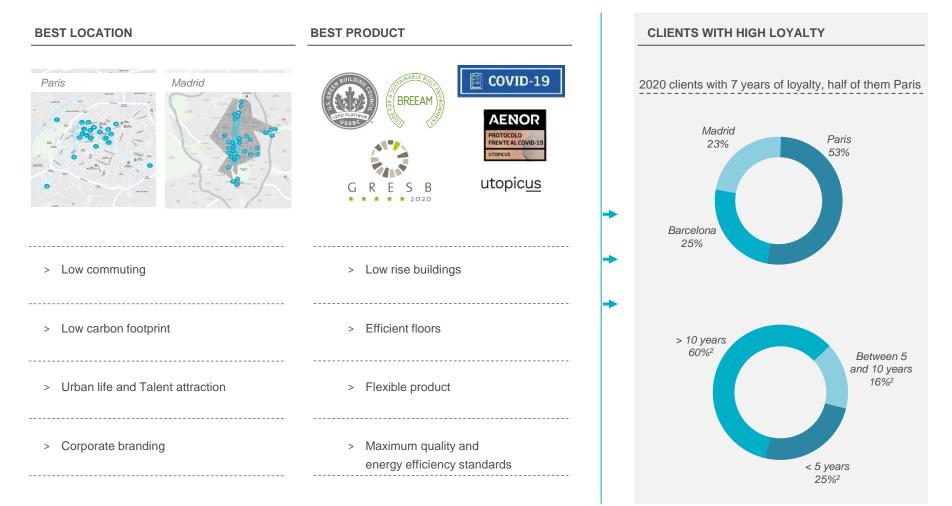




03 Project Pipeline Execution on track Attracting AAA clients with strong solvency



- > Attracting AAA clients with strong solvency through the Best Product & Best Location
- > Clients with high loyalty to Colonial assets
- > 75% of our clients have been with us more than 5 years



(2) Loyalty of the main tenants maturity



04 Highlights - Alpha V Strong Delivery on Disposal Programme





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Q&A

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> Feb 25: 2020 Results Presentation

Colonial

7

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